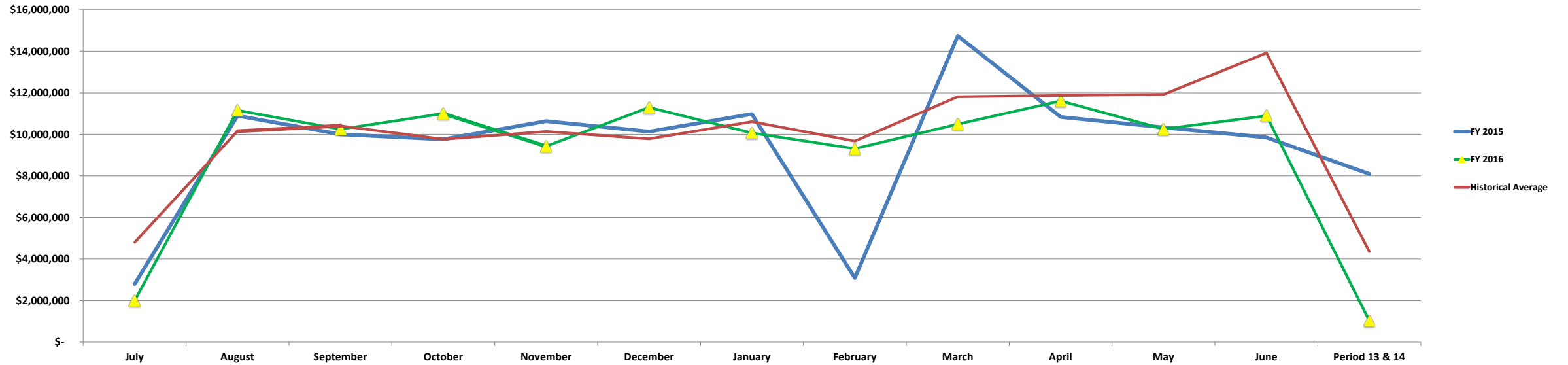


# FIRST THINGS FIRST - FY16

## Monthly Tobacco Tax Revenue

(YTD As of June 30th, 2016)



Tobacco Tax Revenue Collection	Historical Average	Historical Four (4) Year Average	FY 2016	FY 2015	FY 2014	FY 2013	FY 2012	FY 2011	FY 2010	FY 2009	FY 2008	FY 2007
July	\$ 4,798,937	\$ 3,062,337	\$ 1,996,587	\$ 2,789,010	\$ 2,808,105	\$ 2,800,664	\$ 3,851,571	\$ 3,073,465	\$ 2,601,198	\$ 13,072,609	\$ 12,193,815	\$ -
August	10,153,476	10,568,405	11,153,035	10,893,259	11,043,547	10,889,277	9,447,538	10,783,204	11,013,597	13,259,701	14,051,158	-
September	10,413,875	10,774,660	10,243,761	9,998,971	9,313,534	11,222,789	12,563,346	10,929,997	9,948,588	13,692,552	16,055,097	-
October	9,767,904	10,303,766	11,001,118	9,757,873	10,734,946	9,086,012	11,636,232	10,424,940	11,688,368	12,153,319	12,429,446	-
November	10,141,714	10,628,025	9,428,531	10,639,452	11,497,936	11,696,889	8,677,824	10,687,793	11,413,943	13,071,452	13,590,137	-
December	9,787,183	9,731,019	11,296,355	10,134,081	6,103,251	10,783,652	11,903,091	10,365,779	10,837,151	13,559,444	14,398,196	-
January	10,607,074	10,802,319	10,069,968	10,982,718	13,246,628	9,370,625	9,609,307	12,480,361	10,919,518	14,579,373	14,275,133	-
February	9,674,970	7,906,749	9,308,867	3,080,414	9,211,966	9,416,091	9,918,526	8,567,799	9,940,779	8,474,104	11,643,437	16,821,613
March	11,812,390	11,145,445	10,494,648	14,735,999	10,121,955	9,746,264	9,977,560	11,398,336	10,620,639	13,132,772	13,900,273	12,677,711
April	11,868,718	10,365,327	11,610,960	10,837,603	11,141,304	8,294,556	11,187,846	11,860,199	12,030,877	12,334,970	13,923,595	15,207,513
May	11,921,376	11,250,608	10,256,042	10,328,783	11,129,621	13,131,721	10,412,306	10,963,454	11,643,476	10,951,777	14,917,645	13,813,602
June	13,918,908	10,960,605	10,894,370	9,847,136	10,398,410	11,826,802	11,770,074	10,772,806	19,610,894	21,692,058	13,427,181	15,924,807
Period 13 & 14	4,357,325	7,705,655	1,028,719	8,090,316	7,870,531	7,502,698	7,359,073	8,393,311	-	-	-	-
<b>Total</b>	<b>\$ 129,223,849</b>	<b>\$ 125,204,920</b>	<b>\$ 118,782,961</b>	<b>\$ 122,115,615</b>	<b>\$ 124,621,734</b>	<b>\$ 125,768,040</b>	<b>\$ 128,314,293</b>	<b>\$ 130,701,444</b>	<b>\$ 132,269,028</b>	<b>\$ 159,974,131</b>	<b>\$ 164,805,113</b>	<b>\$ 74,445,246</b>

Note: Total FY07 and FY08 Tobacco Tax Revenue collected shown is according to the dates funds cleared the state's accounting system.

FY09 revenue in accordance to the state's accounting system was \$151,363,814. Accrual basis accounting was started in FY10. Starting in FY09 period 13, revenues were adjusted to reflect Arizona Department of Revenue numbers.

FY16 revenue is accrued to actual month revenue per DOR. Does not match AFIS booking date. AFIS booking date available on request.

Tobacco Tax Revenue Collection	FY 2016
Annual Collection Budget	\$ 120,500,000
YTD Collections	118,782,961
YTD Full Month as % of Budget	98.6%
FY-2015 Same % Compare	100.0%
FY-2014 Same % Compare	100.0%
FY-2013 Same % Compare	100.0%
FY-2012 Same % Compare	100.0%
4 Yr Avg of % Compare	100.0%
Collections Projection	118,782,961
Difference From Budget	\$ (1,717,039)