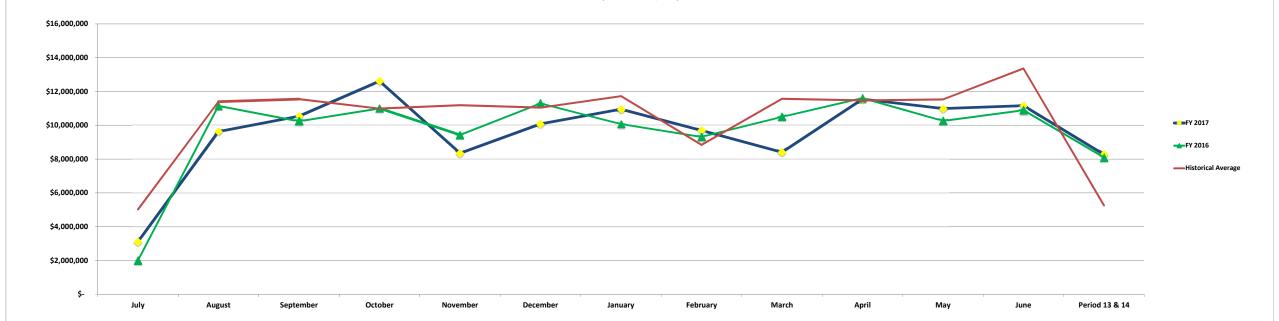
FIRST THINGS FIRST

FY17 -Monthly Tobacco Tax Revenue

(As of June 30th, 2017)



| Tobacco Tax Revenue Collection | Histo | orical Average | Historical Four (4) Year Average | FY 2017 | FY 2016 | FY 2015 | FY 2014 | FY 2013 | FY 2012 | FY 2011 | FY 2010 | FY 2009 | FY 2008 | FY2007 |
|-----------------------------------|-------|----------------|-------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------|
| July | \$ | 5,020,780 \$ | 2,598,591 \$ | 3,113,994 \$ | 1,996,587 \$ | 2,789,010 \$ | 2,808,105 \$ | 2,800,664 \$ | 3,851,571 \$ | 3,073,465 \$ | 2,601,198 \$ | 13,072,609 \$ | 12,193,815 \$ | - |
| August | | 11,392,702 | 10,994,779 | 9,629,523 | 11,153,035 | 10,893,259 | 11,043,547 | 10,889,277 | 9,447,538 | 10,783,204 | 11,013,597 | 13,259,701 | 14,051,158 | - |
| September | | 11,552,071 | 10,194,764 | 10,536,754 | 10,243,761 | 9,998,971 | 9,313,534 | 11,222,789 | 12,563,346 | 10,929,997 | 9,948,588 | 13,692,552 | 16,055,097 | - |
| October | | 10,990,250 | 10,144,987 | 12,609,741 | 11,001,118 | 9,757,873 | 10,734,946 | 9,086,012 | 11,636,232 | 10,424,940 | 11,688,368 | 12,153,319 | 12,429,446 | - |
| November | | 11,189,329 | 10,815,702 | 8,345,420 | 9,428,531 | 10,639,452 | 11,497,936 | 11,696,889 | 8,677,824 | 10,687,793 | 11,413,943 | 13,071,452 | 13,590,137 | - |
| December | | 11,042,333 | 9,579,335 | 10,079,156 | 11,296,355 | 10,134,081 | 6,103,251 | 10,783,652 | 11,903,091 | 10,365,779 | 10,837,151 | 13,559,444 | 14,398,196 | - |
| January | | 11,725,959 | 10,917,485 | 10,953,957 | 10,069,968 | 10,982,718 | 13,246,628 | 9,370,625 | 9,609,307 | 12,480,361 | 10,919,518 | 14,579,373 | 14,275,133 | - |
| February | | 8,840,220 | 7,754,334 | 9,691,468 | 9,308,867 | 3,080,414 | 9,211,966 | 9,416,091 | 9,918,526 | 8,567,799 | 9,940,779 | 8,474,104 | 11,643,437 | 16,821,613 |
| March | | 11,569,827 | 11,274,717 | 8,408,536 | 10,494,648 | 14,735,999 | 10,121,955 | 9,746,264 | 9,977,560 | 11,398,336 | 10,620,639 | 13,132,772 | 13,900,273 | 12,677,711 |
| April | | 11,469,101 | 10,471,106 | 11,546,196 | 11,610,960 | 10,837,603 | 11,141,304 | 8,294,556 | 11,187,846 | 11,860,199 | 12,030,877 | 12,334,970 | 13,923,595 | 15,207,513 |
| May | | 11,526,092 | 11,211,542 | 10,986,479 | 10,256,042 | 10,328,783 | 11,129,621 | 13,131,721 | 10,412,306 | 10,963,454 | 11,643,476 | 10,951,777 | 14,917,645 | 13,813,602 |
| June | | 13,359,970 | 10,741,679 | 11,163,347 | 10,894,370 | 9,847,136 | 10,398,410 | 11,826,802 | 11,770,074 | 10,772,806 | 19,610,894 | 21,692,058 | 13,427,181 | 15,924,807 |
| Period 13 & 14 | | 5,257,548 | 7,891,386 | 8,273,708 | 8,101,999 | 8,090,316 | 7,870,531 | 7,502,698 | 7,359,073 | 8,393,311 | - | - | - | - |
| | \$ | 134,936,182 \$ | 124,590,407 \$ | 125,338,281 \$ | 125,856,241 \$ | 122,115,615 \$ | 124,621,734 \$ | 125,768,040 \$ | 128,314,293 \$ | 130,701,444 \$ | 132,269,028 \$ | 159,974,131 \$ | 164,805,113 \$ | 74,445,246 |

Annual Collection Budget \$ 121,000,000 YTD Collections 125,338,281 YTD Full Month as % of Budget 103.6% FY-2016 Same % Compare 100.0% FY-2015 Same % Compare 100.0% FY-2014 Same % Compare 100.0% FY-2013 Same % Compare 100.0% 4 Yr Avg of % Compare 100.0% 125,338,281 **Collections Projection** 4,338,281 Difference From Budget

FY 2017

Tobacco Tax Revenue Collection

Note: Total FY07 and FY08 Tobacco Tax Revenue collected shown is according to the dates funds cleared the state's accounting system.

FY09 revenue in accordance to the state's accounting system was \$151,363,814 Accrual basis accounting was started in FY10. Starting in FY09 period 13, revenues were adjusted to reflect Arizona Department of Revenue numbers.

FY16 revenue is accrued to actual month revenue per DOR. Does not match AFIS booking date. AFIS booking date available on request.