



FIRST THINGS FIRST

Ready for School. Set for Life.

Attachment #1

Meeting Minutes

#1. Call to Order/Welcome

The Regular Meeting of the First Things First Santa Cruz Regional Partnership Council was held on Monday November 03, 2014 at the Santa Cruz Valley Unified School District, Daniel Fontes Board Room, 570 Camino Lito Galindo, Rio Rico, Arizona 85648. Chair Bill Kirkpatrick welcomed everyone and called the meeting to order at 3:37 p.m. He welcomed and thanked Ms. Jessica Brisson, North Pima Regional Director and Interim Senior Director. Also attending was Russell Spencer, Fiscal Specialist. He thanked Mr. David Verdugo, District Superintendent, for the meeting space. He asked each member to introduce themselves, indicating their seat.

Members Present

Chair Bill Kirkpatrick, Vice-Chair Karen Woodford, Danna Gallardo, Fr. Patrick Maitrejean, Chris Ciruli, Veronica Santillo, Karen Guilmette, Melisa Lunderville, Erika Garcia and David Verdugo

Members Attending Telephonically

David Verdugo attended telephonically until his arrival at 3:50 p.m.

Members Absent

none

#2. Approval of the Minutes

Chair Kirkpatrick directed everyone to the draft of the minutes of October 06, 2014 and asked if there was a motion to approve. Member Ciruli made a motion to approve the minutes Member Lunderville seconded the motion. Motion carried. He then asked if there was a motion to approve the meeting minutes of October 23, 2014. Vice-Chair Woodford made a motion to approve, Member Ciruli seconded the motion. Motion carried.

#3. Call to the Public

Elizabeth Hopkins, Cochise College, provided an update on the Recruitment into the Field Strategy with hand-outs explaining the status of all students currently participating. She asked the Regional Council to reconsider not funding the strategy. Maribel Norzagary, student at Cochise College, spoke of what she has accomplished and still plans on accomplishing via the Recruitment into the Field strategy.

#4. Discussion: Strategic Planning Funded and Non-Funded Approaches for Funding Cycle Fiscal Year 16 – Fiscal Year 18

Chair Kirkpatrick requested Susan Faubion, Administrative Assistant, to take a roll call of members regarding Conflicts of Interest. Members Lunderville, Guilmette and Verdugo expressed a Conflict with the Quality First strategy as their employer, Santa Cruz Valley Unified School District's preschool is part of the Quality First program. Members Lunderville, Guilmette, Verdugo and Santillo expressed a Conflict with the Family Resource Center strategy as their employer, Santa Cruz Valley Unified School District is a sub-grantee of the current grantee.

He asked Director Padilla to recap where the Regional Council was in the setting of Funding Plan allocations for Fiscal Year 2016. He referenced attachment 3B which had been the last version offered as a guide to the decision making of today. He reviewed Home Visiting options, reduction in allocation did not necessarily equal a reduction in numbers of families served. Less expensive Home Visiting programs are available to implement in the region. He also advised that if the Recruitment into the Field strategy was eliminated, there would still TEACH scholarships available in the region for professionals. He explained that TEACH scholarships are part of the Quality First package and frequently they remain unused in this region and statewide. Some students who have utilized Recruitment into the Field may be able to obtain TEACH scholarships. There was discussion with explanations on the Recruitment

into the Field scholarships having slower moving results and those graduating receive a certificate rather than a degree. Member Lunderville also mentioned that opportunities for employment are less with a certificate.

Member Ciruli made a motion that that the Santa Cruz Regional Partnership Council approve the Family Resource Centers strategy for Fiscal Year 2016 with a funding level of \$510,600 to serve approximately 750 families through the funding mechanism of a Request for Grant Application. The motion was seconded by Vice-Chair Woodford, there was no discussion, members with Conflicts of Interest refrained from discussion and voting. Motion carried.

Member Maitrejean made a motion that that the Santa Cruz Regional Partnership Council approve the Home Visitation strategy for Fiscal Year 2016 in the amount of \$176,000 to serve approximately 75 families through the funding mechanism of a Request for Grant Application. The motion was seconded by Member Lunderville. There was discussion requesting evidentiary data that would support the benefits of the strategy by Member Ciruli as its cost per family is the highest of any of the implemented strategies in the region. Several members responded that there is no data but whole families benefit from the service, not just the child and there are generational positive outcomes. Director Padilla reminded that the current program model used, Healthy Families, is one of the most expensive. Other Home Visiting models are available that would reach the same number of families with a lesser cost. Motion carried.

Member Ciruli made a motion that the Santa Cruz Regional Partnership Council approve the Oral Health strategy for Fiscal Year 2016 in the amount of \$68,816 to provide approximately 1,750 fluoride varnishes, provide approximately 1,750 children with oral health screenings, and to provide approximately 175 prenatal women oral health screenings through the funding mechanism of a Request for Grant Application. The motion was seconded by Member Gallardo, there was no discussion. Motion carried.

Chair Kirkpatrick made a motion that the Santa Cruz Regional Partnership Council approve the Quality First Strategy package for 3 centers and 4 homes; with estimated funding allotments of \$80,445 through an amendment to the statewide contract. Further, the Quality First package includes an estimate of 28 Quality First Child Care Scholarships for estimated budget allotment of \$198,055.

The motion was seconded by Vice-Chair Woodford, there was no discussion. Members with Conflicts of Interest refrained from voting. Motion carried.

Member Gallardo made a motion that the Santa Cruz Regional Partnership Council approve the Child Care Health Consultation Strategy for the programs enrolled in Quality First package and an addition of 6 centers and 37 homes. The total budget allotment for the strategy is \$122,709 through an amendment to the statewide contract. The motion was seconded by Member Maitrejean, there was no discussion. Motion carried.

A motion was made by Member Verdugo that the Santa Cruz Regional Partnership Council approve the Community Awareness strategy for Fiscal Year 2016 in the amount of \$15,000. The motion was seconded by Member Lunderville, there was no discussion. Motion carried.

A motion was made by Vice-Chair Woodford that the Santa Cruz Regional Partnership Council approve the Media strategy in Fiscal Year 2016 in the amount of \$15,000. The motion was seconded by Member Guilmette, there was no discussion. Motion carried.

A motion was made by Member Gallardo that the Santa Cruz Regional Partnership Council approve \$67,472 for Evaluation in Fiscal Year 2016. The motion was seconded by Member Garcia, there was no discussion. Motion carried.

A question regarding methods of grant procurement PSC was asked and answered by Russell Spencer, Fiscal Specialist....

A motion was made by Member Lunderville to not fund the Recruitment into the Field strategy for Fiscal Year 2016, seconded by Member Santillo, no discussion, motion carried.

#5. Regional Director's Report

Director Padilla updated everyone on the October conference call with all Southeast Regional Chairs and Vice Chairs and State Board Chair Janice Decker. During the call, Chair Kirkpatrick had expressed concern over the rising costs associated with Quality First. The state board is examining the costs. He also reviewed expenses and showed that the region expended at approximately 17%, since July 1, 2014. He also updated everyone on the Federal Preschool Grant's status, the governor signed off on the grant and it is anticipated that we will hear in early December.

He told everyone that he had ordered 2 different books for preschool readings and expected delivery this week or next. Member Lunderville requested dates of reading and he will send them out. He said that some members had already requested the ability to read at specific preschools and he welcomes further requests.

He explained that the December meeting of the Regional Council has sometimes been cancelled. He explained that with RFGA's coming out as early as February, the Council may choose to hold a meeting to finalize the specifics of their intentions on the Home Visitation Request for Grant Application. He will contact members to assess their interest.

#6. Regional Council and Staff Announcements

Administrative Assistant Faubion read a thank you note from Erin Lyons, previous Senior Director, for the lovely send-off provided at the October 6th meeting. She also spoke of the need for 32 ounce yogurt/ricotta or cottage cheese containers for the February 7th Community Awareness Event. Member Santillo spoke of a weekend event held by her church that brought approximately 30 people. First Things First Regional Parent Guides were distributed. Member Verdugo informed that 200 school superintendents, and all local superintendents, had called the governor's office requesting that she sign off on the federal preschool grant. Director Padilla explained that he and his wife were still awaiting the birth of their first baby. Member Ciruli requested an update on the vision screening that had been offered at a previous meeting by the Lion's Club. Director Padilla responded that St. Andrews Preschool had already benefitted and they were next contacting the Santa Cruz Valley Unified School District to offer the services at their preschools.

Vice-Chair Woodford asked Russell Spencer to describe his position with First Things First for the new members. He introduced himself as a Fiscal Specialist, in the Phoenix office and assigned to the Southeast region. He handles the RFGA's and controls expensing to the grantees.

#7. Recommended Future Agenda Items

none

#8. Meeting Reminder/Adjourn

Chair Kirkpatrick said that the next regular meeting would fall on December 1, 2014 at 3:30 p.m., Director Padilla will contact everyone regarding holding that meeting or waiting until January. A motion to adjourn was made by Member Lunderville and seconded by Member Verdugo. Motion carried, 5:00 p.m.

Submitted by Susan Faubion

Approved by _____ Dated this _____ day of _____, 2015



FIRST THINGS FIRST

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SFY 2016 Regional Funding Plan

Santa Cruz
Regional Partnership Council

Presented to the First Things First
Board January 20-21, 2015

**Santa Cruz
Funding Plan Summary
SFY 2016 Proposed**

Allocations and Funding Sources	2016	Recommendations to the Board SFY16 Strategies and Allotments ☐
FY Allocation	\$811,802	
Population Based Allocation	\$402,992	
Discretionary Allocation	\$408,810	
Other (FTF Fund balance addition)		
Carry Forward From Previous Year	\$448,368	
Total Regional Council Funds Available	\$1,260,170	
Strategies	Proposed Allotment	
Family Resource Centers	\$510,600	Recommend Approval
Home Visitation	\$176,000	Recommend Approval
Oral Health	\$68,816	Recommend Approval
Quality First Academy (<i>statewide</i>)	\$6,580	Recommend Approval
Quality First Coaching & Incentives (<i>statewide</i>)	\$74,983	Recommend Approval
Quality First Specialized Technical Assistance (<i>statewide</i>)	\$3,850	Recommend Approval
Child Care Health Consultation (<i>statewide</i>)	\$123,500	Recommend Approval
Quality First Scholarships (<i>statewide</i>)	\$198,369	Recommend Approval
Community Awareness (<i>FTF Directed</i>)	\$15,000	Recommend Approval
Media (<i>FTF Directed</i>)	\$15,000	Recommend Approval
Statewide Evaluation (<i>statewide</i>) (<i>FTF Directed</i>)	\$67,472	Recommend Approval
Total	\$1,260,170	
Total Unallotted	-	

Council: Santa Cruz

Fiscal Year: 2015

Instructions for interpreting data report fields:

*Quarterly Data Submission Status

Quarterly Data Submission Status is not a strategy-specific data field. This is a FTF designated field in a report that indicates within a quarter the number of months of data that were submitted for a single contract out of the three mandatory months for the quarter.

0 = 0 months out of 3 months of data for this quarter were submitted.

Note:

No strategy-specific data fields will be displayed for a contract with a "0" Quarterly Data Submission Status

1 = 1 month out of 3 months of data for this quarter were submitted

2 = 2 months out of 3 months of data for this quarter were submitted

3 = 3 months out of 3 months of data for this quarter were submitted

Note:

A Quarterly Data Submission Status of "0" may be assigned in the following scenarios:

- (a) The grantee did not set their PGMS data submission status to "complete" or did not submit data via other acceptable file transfer protocols
- (b) The grantee signed their contract only one month prior to the end of the quarter and data submission is not applicable until the following quarter
- (c) The contract's strategy-specific data reporting requirements may not be available and/or no training on data submission has taken place

**Contracted Service Units

Contracted Service Units only appear for a contract's lead strategy

Instructions for reading null and zero as data field values:

Blank data field = A null data field appears if the grantee selected "NA (Not Applicable)" when given a YES/NA option on their data reporting template indicating the specific data field(s) are not a part of their contract

0 = Grantee selected "No" in a YES/NO option on their data reporting template indicating the specific data field(s) were not collected for the quarter

0 = Grantee reported "0" on their data reporting template indicating the specific data field(s) were not collected for the quarter

Data Reports by Regional Partnership Council

Council: Santa Cruz

Fiscal Year: 2015

Family Resource Centers

Contract Number/ Grantee Name	Data Field	Contracted Service Units**	First Fiscal Quarter (July-Sept)	Second Fiscal Quarter (Oct-Dec)	Third Fiscal Quarter (Jan-Mar)	Fourth Fiscal Quarter (Apr-Jun)	Fiscal YTD Total
FTF-RC020-13-0387-01-Y3 / The University of Arizona Santa Cruz Cooperative Extension	Quarterly Data Submission Status*		3				
	Number of families with children (0-5 years) receiving resource & referral information		617				
	Number of service providers housed at the family resource center		21				
	Number of families (0-5 yrs) referred to services offered at the Family Resource Center		194				
	Number of families with children (0-5 yrs) receiving referrals to agencies outside of the family resource center		67				
	Number of families served	250	261				261
	Number of books distributed						
	Number of other resources distributed						



Note: Number of adults families served is duplicated. Due to the complexities of collecting data for Family Resource Centers, all Family Resource Centers data reflects some level of duplicated counts.

Data Reports by Regional Partnership Council

Council: Santa Cruz

Fiscal Year: 2015

Home Visitation

A data field is flagged in grey for a SFY quarter:

Home visitor caseload for the quarter – when the ratio of home visitors to families served is above 1:20.

Staff turnover for the quarter – when the staff turnover is above 20% (from one quarter to the next).

Client turnover for the quarter - when the client turnover is above 20% (from one quarter to the next).

Clients disenrolled due to moving - when the percent of clients disenrolled due to “moving” is above 20%.

Clients disenrolled due to unable to locate - when the percent of clients disenrolled due to "unable to locate" is above 10%.

Contract Number/ Grantee Name	Data Field	Contracted Service Units**	First Fiscal Quarter (July-Sept)	Second Fiscal Quarter (Oct-Dec)	Third Fiscal Quarter (Jan-Mar)	Fourth Fiscal Quarter (Apr-Jun)	Fiscal YTD Total
FTF-RC020-13-0391-01-Y3 / Child and Family Resources Inc.	Quarterly Data Submission Status*		3				
	Number of families newly enrolled during the quarter		11				
	Number of families served	75	80				80
	Number of families at the end of the quarter (subtracting disenrolled)		73				
	Number of families continuing to receive services who have moved out of the region during the quarter		0				
	Number of families disenrolled during the quarter		7				
	Number of full time equivalent (FTE) home visitors at the end of the quarter		3.0				
	Home visitor caseload for the quarter		24.3				
	Staff turnover for the quarter		0				
	Family turnover for the quarter		0				
	Families disenrolled due to moving		71.4%				
	Families disenrolled due to unable to locate		0				
	Number of children newly enrolled during the quarter		11				
	Number of children served		135				
	Number of families who received community based referrals		234				

Developmental and Sensory Screening

Contract Number/ Grantee Name	Data Field	Contracted Service Units**	First Fiscal Quarter (July-Sept)	Second Fiscal Quarter (Oct-Dec)	Third Fiscal Quarter (Jan-Mar)	Fourth Fiscal Quarter (Apr-Jun)	Fiscal YTD Total
FTF-RC020-13-0391-01-Y3 / Child and Family Resources Inc.	Quarterly Data Submission Status*		3				
..... Developmental and Sensory Screening is part of the Home Visitation strategy, which is also administered by Child & Family Resources, Inc. The home visitors conduct hearing and developmental screenings.	Number of hearing screenings conducted		31				
	Number of hearing results forwarded to medical home		0				
	Number of families referred and having received an additional evaluation		0				
	Number of children received hearing screening		22				
	Number of vision screenings conducted		0				
	Number of vision results forwarded to medical home (physician of record) for evaluation and services		0				
	Number of families that report being referred and having received an additional evaluation		0				
	Number of children received vision screening		0				
	Number of developmental screenings conducted		31				
	Number of developmental screening results forwarded to AZEIP, Part B or a medical home		1				
	Number of children referred for developmental delay follow-up		1				
	Number of children received developmental screening		31				
	Number of children receiving screening (children may have received 1-3 types of screenings)		31				

Data Reports by Regional Partnership Council

Council: Santa Cruz

Fiscal Year: 2015

Oral Health

Contract Number/ Grantee Name	Data Field	Contracted Service Units**	First Fiscal Quarter (July-Sept)	Second Fiscal Quarter (Oct-Dec)	Third Fiscal Quarter (Jan-Mar)	Fourth Fiscal Quarter (Apr-Jun)	Fiscal YTD Total
FTF-RC020-13-0367-01-Y3 / Mariposa Community Health Center	Quarterly Data Submission Status*		3				
	Number of oral health screenings given to expectant mothers	200	25				25
	Number of oral health screenings given to children (0-5yrs)	2000	341				341
	Number of fluoride varnish applied to children (0-5yrs)	2000	581				581
	Number of expectant mothers receiving oral health kits		0				
	Number of children (0-5 yrs) receiving oral health kits		0				
	Number of group trainings conducted		14				
	Number of adults who attended group trainings	0	471				471
	Number of children who attended group trainings		581				
	Number of adults who participated in individualized educational sessions						
	Number of expectant mothers referred to treatment providers		0				
	Number of expectant mothers receiving services		0				
	Number of children (0-5yrs) referred to treatment providers		10				
	Number of children (0-5yrs) receiving services		0				

Data Reports by Regional Partnership Council

Council: Santa Cruz

Fiscal Year: 2015

Recruitment into Field

Contract Number/ Grantee Name	Data Field	Contracted Service Units**	First Fiscal Quarter (July-Sept)	Second Fiscal Quarter (Oct-Dec)	Third Fiscal Quarter (Jan-Mar)	Fourth Fiscal Quarter (Apr-Jun)	Fiscal YTD Total
GRA-RC020-13-0530-01-Y3 / Cochise College	Quarterly Data Submission Status*		3				
	Number of high school students newly recruited		0				
	Number of volunteers newly recruited		0				
	Number of parents newly recruited		0				
	Number of home-based child care providers newly recruited		0				
	Number of other participants newly recruited		0				
	Number of participants newly recruited this quarter		0				
	Number of participants recruited	18	57				57
	Number of participants at the end of the quarter		57				
	Number of participants applying for financial aid this quarter		3				
	Number of individuals with an early education career plan/pathway		3				
	Number of participants volunteering		5				



Data Reports by Regional Partnership Council

Council: Santa Cruz

Fiscal Year: 2015

Quality First - Regional

Contract Number/ Grantee Name	Data Field	Contracted Service Units**	First Fiscal Quarter (July-Sept)	Second Fiscal Quarter (Oct-Dec)	Third Fiscal Quarter (Jan-Mar)	Fourth Fiscal Quarter (Apr-Jun)	Fiscal YTD Total
	Number of Centers	3	3				
	Number of Homes	4	4				
	Number of Rating Only Centers	0	0				

Data Reports by Regional Partnership Council

Council: Santa Cruz

Fiscal Year: 2015

Quality First Scholarships

Contract Number/ Grantee Name	Data Field	Contracted Service Units**	First Fiscal Quarter (July-Sept)	Second Fiscal Quarter (Oct-Dec)	Third Fiscal Quarter (Jan-Mar)	Fourth Fiscal Quarter (Apr-Jun)	Fiscal YTD Total
FTF-STATE-15-0484-01 / Valley of the Sun United Way	Quarterly Data Submission Status*		3				
	Number of center based providers served						
	Number of center based providers at the end of the quarter (subtracting disenrolled)						
	Number of home based providers served						
	Number of home based providers at the end of the quarter (subtracting disenrolled)						
	Number of children receiving scholarships						
	Center based providers: Number of infants receiving scholarships						
	Center based providers: Number of infants receiving scholarships at the end of the quarter (subtracting disenrolled)						
	Home based providers: Number of infants receiving scholarships						
	Home based providers: Number of infants receiving scholarships at the end of the quarter (subtracting disenrolled)						
	Center based providers: Number of toddlers receiving scholarships						
	Center based providers: Number of toddlers receiving scholarships at the end of the quarter (subtracting disenrolled)						
	Home based providers: Number of toddlers receiving scholarships						
	Home based providers: Number of toddlers receiving scholarships at the end of the quarter (subtracting disenrolled)						
	Center based providers: Number of preschool aged children receiving scholarships						
	Center based providers: Number of preschool aged children receiving						

Data Reports by Regional Partnership Council

Council: Santa Cruz

Fiscal Year: 2015

scholarships at the end of the quarter (subtracting disenrolled)						
Home based providers: Number of preschool aged children receiving scholarships						
Home based providers: Number of preschool aged children receiving scholarships at the end of the quarter (subtracting disenrolled)						
Center based providers: Number of children with special needs receiving scholarships						
Center based providers: Number of children with special needs receiving scholarships at the end of the quarter (subtracting disenrolled)						
Home based providers: Number of children with special needs receiving scholarships						
Home based providers: Number of children with special needs receiving scholarships at the end of the quarter (subtracting disenrolled)						
Number of Infant (0-12 months) slots filled end of the quarter						
Number of toddler (13-35 months) slots filled end of the quarter						
Number of preschooler (36 months - 5 yrs) slots filled end of the quarter						
Number of slots filled with children (0-5 yrs) end of the quarter					30	0.0
Number of FTF slots vacant for children (0-5 yrs)						



FY 2015 Santa Cruz Contract Detail



Attachment #4

	Grantee Name	Allotment		YTD Expense	Expense Variance	Award Expended % of Award Expended	Allotment Expended % of Allotment	Reimbursement Activity	
		Total Allotment	Awarded					Pending	Paid (Last 30 Days)
Community	Community Awareness Strategy	\$20,000	\$20,000	\$1,201	\$18,799	6.0%	6.0%		
	First Things First (FTF-Directed)		\$20,000	\$1,201	\$18,799	6.0%			
	Media Strategy	\$25,000	\$25,000	\$10,721	\$14,279	42.9%	42.9%		
	First Things First (FTF-Directed)		\$25,000	\$10,721	\$14,279	42.9%			
	Goal Area Subtotal:	\$45,000	\$45,000	\$11,966	\$33,034	26.6%	26.6%		
Evaluation	Statewide Evaluation Strategy	\$88,157	\$88,157	\$88,157	-	100.0%	100.0%		
	First Things First (FTF-Directed)		\$88,157	\$88,157	-	100.0%			
	Goal Area Subtotal:	\$88,157	\$88,157	\$88,157	-	100.0%	100.0%		
Family Support	Family Resource Centers Strategy	\$555,000	\$555,000	\$59,134	\$495,866	10.7%	10.7%		
	The University of Arizona Santa Cruz		\$555,000	\$59,134	\$495,866	10.7%			
	Home Visitation Strategy	\$300,000	\$300,000	\$85,931	\$214,069	28.6%	28.6%		\$21,139
	Arizona Department of Economic Security		\$11,398	-	\$11,398	0.0%			
	Child and Family Resources Inc.		\$288,602	\$85,931	\$202,671	29.8%			\$21,139
	Goal Area Subtotal:	\$855,000	\$855,000	\$145,065	\$709,935	17.0%	17.0%		\$21,139
Health	Child Care Health Consultation	\$133,380	\$133,379	\$29,476	\$103,903	22.1%	22.1%		\$372
	First Things First (FTF-Directed)		\$8,320	\$8,320	-	100.0%			
	Maricopa County Department of Public Health		\$2,853	\$364	\$2,489	12.8%			
	Pima County Health Department		\$5,187	\$1,548	\$3,639	29.9%			\$372
	The University of Arizona Santa Cruz		\$117,019	\$19,243	\$97,776	16.4%			
	Oral Health Strategy	\$74,800	\$74,800	\$23,880	\$50,920	31.9%	31.9%		\$6,111
	Mariposa Community Health Center		\$74,800	\$23,880	\$50,920	31.9%			\$6,111
	Goal Area Subtotal:	\$208,180	\$208,179	\$53,356	\$154,823	25.6%	25.6%		\$6,484
Professional	Recruitment into Field Strategy	\$42,000	\$42,000	\$13,845	\$28,155	33.0%	33.0%		
	Cochise College		\$42,000	\$13,845	\$28,155	33.0%			
	Goal Area Subtotal:	\$42,000	\$42,000	\$13,845	\$28,155	33.0%	33.0%		
Quality and Access	Quality First Academy Strategy	\$6,580	\$6,580	\$1,120	\$5,460	17.0%	17.0%		\$308
	Southwest Human Development		\$6,580	\$1,120	\$5,460	17.0%			\$308
	Quality First Child Care Health	\$2,538	\$1,817	\$298	\$1,518	16.4%	11.8%		
	University of Arizona Cooperative Extension		\$1,817	\$298	\$1,518	16.4%			
	Quality First Coaching & Incentives	\$82,442	\$77,692	\$38,549	\$39,143	49.6%	46.8%		
	Valley of the Sun United Way		\$77,692	\$38,549	\$39,143	49.6%			
	Quality First Inclusion Warmline	\$1,470	\$1,297	\$359	\$937	27.7%	24.4%	\$82	\$93
	Southwest Human Development		\$1,297	\$359	\$937	27.7%		\$82	\$93
	Quality First Mental Health	\$1,512	\$1,512	\$509	\$1,003	33.6%	33.6%		\$132
	Southwest Human Development		\$1,512	\$509	\$1,003	33.6%			\$132
	Quality First Scholarships Strategy	\$190,159	\$190,159	\$96,323	\$93,837	50.7%	50.7%		\$47,003
	First Things First (FTF-Directed)		\$1,706	\$1,706	-	100.0%			
	Valley of the Sun United Way		\$188,453	\$94,617	\$93,837	50.2%			\$47,003
Quality First Warmline Triage	\$4,104	\$4,104	\$1,400	\$2,704	34.1%	34.1%		\$355	
Southwest Human Development		\$4,104	\$1,400	\$2,704	34.1%			\$355	
	Goal Area Subtotal:	\$288,805	\$283,161	\$138,559	\$144,602	48.9%	48.0%	\$82	\$47,891
	Overall Total:	\$1,527,142	\$1,521,497	\$450,948	\$1,070,549	29.6%	29.5%	\$82	\$75,514

Regional Director's Report ***January 5, 2015***

Regional Updates

Expenditure Report (See attachment)

- ❖ As of December 23rd, our grantees had expensed their Fiscal Year 2015 awarded funds at 29.6%, which you can see circled at the bottom of the expenditure report.

Community Event Update

- ❖ We continue to work on preparations for the 4th Annual First Things First Celebrates the Young Child community event that will take place on February 7th, 2015 at the Americana Hotel in Nogales.
 - We've added several new activities for next year's event and continue to look for new learning opportunities.
 - We have finalized the venue agreement with Americana Hotel and it has been approved by First Things First.
 - The artwork for our flyer has also been finalized. I have reached out to the Nogales International and Border Eco Magazine about running upcoming ads to market the event. We will also be working with Máxima Radio again this year to do some ads and have a live remote at the event.

Community Outreach Update

- ❖ During the week of December 10 – December 27, I visited and read Corduroy's Christmas Surprise and The Biggest Christmas Tree Ever! to children at the following pre-schools in the region:
 - Sonshine Christian Preschool (Dec 10)
 - Rainforest Preschool & Daycare (Dec 12)
 - San Cayetano Preschool (Dec 15)
 - Peña Blanca Preschool (Dec 15)
 - Head Start Western (Dec 17)
- ❖ In total, 218 preschool children received a copy of one of the books during the visits.

Statewide Updates

Federal Preschool Development Grant & Early Head Start-Child Care Partnerships Grant Update

- ❖ Arizona was awarded both the Preschool Development Grant and Early Head Start-Child Care Partnership grants. This is certainly great news for Arizona!
- ❖ Arizona's Preschool Development Grant is \$20,000,000 in Year 1, and pending funding renewal, could total \$80,000,000 over four years.
- ❖ Preschool Development Grants are designed to support states in building, developing and expanding voluntary, high-quality preschool programs for children from low- and moderate-income families. Arizona's application outlines a strong systems approach – with links to quality improvement through FTF's Quality First program.
- ❖ Nogales Unified District and Santa Cruz Valley Unified District are identified in the grant as High-Need Communities to be served, so we will definitely be hearing more about this in the coming months.
- ❖ The new Early Head Start-Child Care (EHS-CC) Partnerships grant allows new or existing Early Head Start programs to partner with local child care centers and family child care providers serving infants and toddlers from low-income families. The partnerships are designed to support working families by providing a full-day, full-year program so that low-income children have the healthy and enriching early experiences they need to realize their full potential.

Upcoming Events

- ❖ Jan 20 – Jan 21: First Things First State Board Meeting: All 28 regions will be presenting their 2016 Funding Plans to the State Board for approval.
- ❖ Feb 7: 4th Annual First Things First Celebrates the Young Child Event at Americana Hotel from 10am – 3pm.