



FIRST THINGS FIRST

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Proposal Summary First Things First Regional Needs and Assets Report

Vender Name: Wholonomy Consulting

Proposal is for the following Region: White Mountain Apache Tribe

Not to Exceed Hourly Rate: \$103 per hour

Proposed Cost for Each Region: \$16,995

Contact information: Cassandra O’Neill (520) 403-0687

Note: Will complete reports for 8 regions maximum. If more than 8 Councils are interested, slots will be allocated on the basis of first-come-first serve and overall fit between Wholonomy and Councils.

The proposal indicates that the vender has experience and knowledge of:

		NOTES
Conducting community assessments	Per Proposal -- Extensive experience in designing and conducting needs and assets assessments. Expertise in early care and education, K-12 education, substance abuse prevention and treatment, women’s health, behavioral health, public health and policy, among others.	National network of consultants with a hub in Arizona. The vendor utilized at least three consultants in 2010 in order to collect data, analyze data and draft the report.
Data Analysis	Per Proposal – Have done extensive work in this area.	Willing to include Collaborative Inquiry Cycle which would include Regional Councils and other key stakeholders in interpretation and analysis of data. In 2010 the vendor incorporated feedback from the Regional Council and Regional Coordinator.
Regional Partnership Council Area	Conducted community assessment for local early care and education partnership (through AEEF funding). Conducted FTF Needs and Assets data collection and analysis for this region. Successfully completed the	The contractor worked in three regions in 2010; two being tribal regions and one having a tribe included in the region.

	2010 Regional Needs & Assets report on time with all required information.	
If proposal is for Tribal Region, venter indicates timelines and approaches appropriate to communities	This vendor has completed this type of work in three tribal communities when developing the contracted 2010 Regional Needs & Assets Reports for First Things First.	For all Regions, they indicate they will work with Coordinators to ensure any instruments developed are culturally sensitive, appropriately phrased and brain-friendly. The vendor was responsive to suggestions regarding cultural sensitivity.
Vender indicated willingness to expand scope beyond base report:	Yes. Will work with Coordinator to develop any additional data collection instruments. In 2010, the vendor developed and utilized community survey and focus groups with key informant groups.	Expert at applying high engagement methods, such as Appreciative Inquiry. Have designed Focus Group protocols, survey instruments and facilitated community forums. Willing to provide asset-mapping. Willing to facilitate a process to develop recommendations based on the data.
Proposed timeline meets statutory requirements and presents a clear plan	Yes	During the 2010 report development, the vendor was able to stay stick to the timeline and made adjustments as necessary.