



## FIRST THINGS FIRST

- Agenda Item 5:** Meeting Minutes
- Attachment:** 1. May 21, 2015 and June 18, 2015 Meeting Minutes – Attachment #1
- Background:** Meeting minutes of the May 21, 2015 and June 18, 2015 Regular Meeting minutes are included for review and possible approval.
- Recommendations:** The Regional Director recommends review and approval of the May 21, 2015 and June 18, 2015 Regular Meeting Minutes.



# FIRST THINGS FIRST

## ARIZONA EARLY CHILDHOOD DEVELOPMENT & HEALTH BOARD COCHISE REGIONAL PARTNERSHIP COUNCIL

### Draft Meeting Minutes

#### Call to Order/Pledge of Allegiance/Introductions

A Regular Meeting of the First Things First - Arizona Early Childhood Development and Health Board Cochise Regional Partnership Council was held on Thursday, May 21, 2015 at 1:00 p.m. The meeting was held at the Sierra Vista Unified School District Administration Building Board Room, 3555 East Fry Boulevard, Sierra Vista, Arizona, 85635.

Chair Hoyack welcomed everyone, and called the meeting to order at approximately 1:06 p.m. Chair Hoyack led the Regional Council Members and those present in the Pledge of Allegiance.

#### Roll Call

##### Members Present:

Chuck Hoyack, Chair  
Danielle Brownrigg  
Marge Dailey  
Laura Killberg  
Thomas Reardon  
Anthony Reed (arrived at 1:08pm)  
Telly Stanger  
Jane Strain  
Kathleen Vedock

##### Members Absent:

Reverend Shawn Buckhanan, Vice Chair  
Nancy-Jean Welker

#### Conflict of Interest

Chair Hoyack asked the Council Members if there were Conflicts of Interest regarding items on this agenda. Member Dailey declared a Conflict of Interest with agenda item # 9, Oral Health Funding Mechanism, as she receives services from the University of Arizona Oral Health professionals. Member Killberg declared a Conflict of Interest with agenda item # 7, Sponsorship of Back to School Fair, as she is an employee of the organization requesting the sponsorship.

#### Call to the Public

There were two members of the public who requested to speak at this time.

Member Reed arrived at 1:08 p.m.

Charlotte Taylor, Associate Director, Easter Seals Blake Foundation, read a letter aloud to the Regional Council from a participant in the Parents as Teachers Program and presented the Regional Council with an Appreciation Plaque.

Kriss Hagerl, Sierra Vista Unified School District Superintendent, thanked the Regional Council for their partnership with the school district in developing the Sierra Vista Unified School District Mission and Vision Posters.

#### Approval of April 16, 2015 Meeting Minutes

Chair Hoyack moved to approve the April 16, 2015 Regular Meeting Minutes; seconded by Member Reardon. Motion carried. (9-0-0).

#### Legacy Foundation of Southeast Arizona

Margaret Hepburn, Legacy Foundation Chief Executive Officer, gave a lengthy presentation regarding the Legacy

Foundations community efforts and history. A brief discussion followed between the Regional Council and Ms. Hepburn.

#### **Sponsorship of the Back to School Fair**

Member Reed moved to approve the Sierra Vista Back to School Fair in the amount of \$1,000 within the Community Awareness Line Item Budget for SFY 2016; seconded by Member Reardon. Motion carried. (8-0-1). Member Killberg abstained from the vote due to a Conflict of Interest, as she is an employee of the organization requesting the sponsorship. There was a brief discussion regarding an in depth look at the Community Awareness Budget and Sponsorships line items in the near future.

#### **SFY2016 Meeting Dates/Times**

Member Dailey moved to approve the presented SFY 2016 Meeting dates and times; seconded by Member Stanger. Motion carried. (9-0-0).

#### **Oral Health Funding Mechanism Options**

Melissa Avant, Regional Director gave a brief overview and background information regarding the Oral Health Funding Mechanism Options. A brief discussion between Ms. Avant and the Council Members took place.

Chair Hoyack moved to approve the funding mechanism of a Re-Release of the RFGA for the Oral Health Strategy for SFY2016; seconded by Member Reed. Motion carried. (8-0-1). Member Dailey abstained from the vote due to a Conflict of Interest, as she receives services from the University of Arizona Oral Health professionals.

#### **Financial and Narrative Grantee Reports**

Ms. Avant gave a brief overview of the grantee reports included in the Council Members packets.

#### **Election of Chair and Vice Chair**

Member Reardon moved to approve the nomination of Chuck Hoyack to serve as the Chair of the Cochise Regional Partnership Council for SFY2016; seconded by Member Strain. Motion carried. (8-0-1). Chair Hoyack abstained from the vote due to being selected as the new Chair.

Chair Hoyack moved to approve the nomination of Tom Reardon to serve as the Vice Chair of the Cochise Regional Partnership Council for SFY2016; seconded by Member Reed. Motion carried. (9-0-0).

#### **Chair/Vice Chair Leadership Forum**

Ms. Avant and Cindi Alva, Senior Director for Central East Region spoke briefly about the Chair and Vice Chair Leadership Forum that was held in Phoenix on Friday, April 24, 2015.

#### **National Smart Start Conference**

Member Killberg spoke about her experience and gave a brief overview of what she learned at the Smart Start Conference.

#### **Recommendations on Request for Grant Application (RFGA) Awards**

A. Professional Development Early Care and Education Professionals: FTF-MULTI-16-0561-00

Chair Hoyack moved to enter into Executive Session pursuant to A.R.S. section 38-431.03(A) (2) to discuss agenda item #14 Professional Development, FTF-MULTI-16-0561-00, Recommendations on Request for Grant Application Award, seconded by Member Strain. Motion carried. (9-0-0).

Chair Hoyack reminded the Council and the public that only those non-Council members reasonably necessary to the Executive Session discussion may attend an Executive Session. Therefore, we must ask that all others please leave the room at this time. Please take all of your materials, including your bags. After the Executive Session has concluded, staff will invite the public back into the room.

In Addition, Chair Hoyack reminded all Council members and anyone else attending the Executive Session that discussions made in Executive Session, as well as the minutes, must be kept confidential pursuant to A.R.S. section 38-431-03 (B) except in some very limited circumstances, such as from members of the Council or from the Attorney General or County Attorney when investigating alleged Open Meeting Law violations.

The Cochise Regional Council entered into Executive Session at approximately 2:23 p.m.  
The Cochise Regional Council Regular Meeting resumed at approximately 2:43 p.m.

Chair Hoyack moved to approve the Request for Grant Application award recommendations of the Review Committee as discussed in Executive Session and to forward the award recommendations to the Board; seconded by Member Vedock. Motion carried. (8-0-1). Member Reed abstained from the vote due to a Conflict of Interest, as he is an employee of the entity.

**Announcements and Future Agenda Item Requests**

A. Regional Council Member Updates

Member Strain mentioned the Public Private Partnership work session and shared a personal story.

Member Reardon gave thanks to the Council Members for their service and diligence.

Member Reed announced that the United Way gave away 6700 books and 800 backpacks to first graders around Cochise County for summer reading.

Chair Hoyack thanked Member Reardon and congratulated him for his Vice Chair Nomination. Chair Hoyack also spoke of the importance of attending the Summit.

B. Future Agenda Item Requests.

A brief conversation took place between the Council Members regarding the Public Private Partnership Retreat in June.

**Next Meeting- Thursday May 21, 2015 at 1:00 p.m.**

Sierra Vista, Arizona – location to be determined

**Adjourn**

There being no further discussion, the meeting was adjourned at approximately 2:52 p.m.

Dated this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_\_.

ARIZONA EARLY CHILDHOOD DEVELOPMENT & HEALTH BOARD  
COCHISE REGIONAL PARTNERSHIP COUNCIL

Approved by:

\_\_\_\_\_  
Chuck Hoyack, Chair Cochise Regional Partnership Council



# FIRST THINGS FIRST

## ARIZONA EARLY CHILDHOOD DEVELOPMENT & HEALTH BOARD COCHISE REGIONAL PARTNERSHIP COUNCIL Draft Meeting Minutes

### Call to Order/Pledge of Allegiance/Introductions

A Regular Meeting of the First Things First - Arizona Early Childhood Development and Health Board Cochise Regional Partnership Council was held on Thursday, June 18, 2015 at 1:00 p.m. The meeting was held at the Sierra Vista Public Library Mona Bishop Room, 2600 East Tacoma Street, Sierra Vista, Arizona, 85635.

Chair Hoyack welcomed everyone, and called the meeting to order at approximately 1:02 p.m. Chair Hoyack led the Regional Council Members and those present in the Pledge of Allegiance.

### Roll Call

#### Members Present:

Chuck Hoyack, Chair  
Reverend Shawn Buckhanan, Vice Chair (arrived at 1:51p.m.)  
Danielle Brownrigg  
Marge Dailey  
Laura Killberg  
Thomas Reardon  
Anthony Reed  
Telly Stanger  
Jane Strain  
Kathleen Vedock (arrived at 1:42p.m.)  
Nancy-Jean Welker

#### Members Absent:

None

### Volunteer Recognition

Chair Hoyack presented Renee Romo, student and volunteer, with a Certificate of Appreciation from the First Things First Cochise Regional Partnership Council, for her volunteer work with the Cochise Regional office. Ms. Romo gave a brief explanation of how she volunteered with First Things First and why she cares about early childhood education.

### Public Private Partnerships

Chair Hoyack gave a brief introduction to the Public Private Partnerships (PPP) discussion and recognized Melissa Avant, First Things First Regional Director, who facilitated the discussion and activities.

Member Vedock arrived at 1:42 p.m.

A brief discussion took place amongst the Council Members regarding what Public Private Partnerships means to each of them.

Member Buckhanan arrived at 1:51 p.m.

The Council Members participated in an activity facilitated by Ms. Avant to form a Vision Statement.

Chair Hoyack left the room at 2:28 p.m.

The Council Members participated in an activity facilitated by Ms. Avant to discuss Guiding Principles.

Chair Hoyack returned at 2:32 p.m. and left the meeting requesting Member Reardon to close out and adjourn the meeting.

The Guiding Principle discussion continued.

Member Stanger left the room at 2:45 p.m.

Member Stanger returned at 2:46 p.m.

Member Reardon asked the Council Members if they had any announcements. Vice Chair Buckhanan thanked everyone for his term as being the Vice Chair and announced his acceptance to becoming a member of the Town Hall.

**Next Meeting- Thursday July 16, 2015 at 1:00 p.m.**

Willcox, Arizona – Tentative Sulphur Springs Valley Electric Cooperative Board Room

**Adjourn**

There being no further discussion, the meeting was adjourned at approximately 2:55 p.m.

Dated this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_\_.

ARIZONA EARLY CHILDHOOD DEVELOPMENT & HEALTH BOARD  
COCHISE REGIONAL PARTNERSHIP COUNCIL

Approved by:

\_\_\_\_\_  
Chuck Hoyack, Chair Cochise Regional Partnership Council



## FIRST THINGS FIRST

**Agenda Item :** Public Private Partnership Framework

**Attachment:** 2. PPP Framework – Attachment #12

**Background:** The Cochise Regional Council received a presentation on Public Private Partnerships from a Statewide perspective, in February of this year. From this discussion, the Cochise Regional Partnership Council requested a retreat to further discuss opportunities for Public Private Partnerships and how to initiate this work.

Public Private Partnerships work in developing relationships with Arizona businesses, individuals, and private sector foundations to secure philanthropic investments and partnerships. To do this, large-scale social change requires broad cross-sector coordination and requires targeted and intentional partnerships that leverage the current early childhood system investments. When government, philanthropies, nonprofits, businesses, and the public come together around a common agenda to create collective impact, a sustainable early childhood system can advance and produce results for young children.

The retreat was held on June 18, 2015 where the Council tentatively: 1) set a vision, 2) produced guiding principles and 3) began setting goals on how to conduct and carry out the work collectively while determining the best direction on leveraging resources and producing coordinated outcomes for young children and their families that are aligned with Cochise strategic direction.

**Recommendations:** The Regional Director presents this as information only for Council deliberation and continued discussion.

# Public Private Partnership Framework

## Cochise Regional Partnership Council

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### **Vision Statement Options:**

1. The Cochise Regional Partnership Council will foster a sense of value and respect in the Early Childhood System, which is sustainable and integrated and in alignment with our prioritized strategic direction, enhanced by cultural sensitivity; leveraging programs and services for young children and their families in Cochise County, through Public Private Partnerships.
2. Through Public Private Partnerships, the Cochise Regional Partnership Council will promote successful engagement of key stakeholders and foster a shared responsibility for value and respect within the Early Childhood system, through sustainable and integrated services that are in alignment with the prioritized strategic direction enhanced by cultural responsiveness while leveraging programs and services for young children throughout Cochise County.

### **Guiding Principles/Values:**

#### **Advocacy (Awareness)**

*We will develop and maintain a culture of strong collaboration and cooperation both internally and externally to best provide essential family supports while providing increased opportunities for young children to enjoy success in school and life.*

#### **Awareness**

*We will provide more and better opportunities to prepare all young children to attain success in school and life.*

#### **Fiscal Responsible (Financial Management)**

*We will be strong stewards of public and private funds demonstrating transparency and accountability.*

#### **Integrated (Collaboration)**

*We will partner with others to achieve our mission and foster innovation and new ideas.*

#### **Proactive**

*We will be open and honest in our interactions with others and demonstrate continuous improvement to maximize benefits to children and their families.*

#### **Relevance**

*We will demonstrate that our work truly improves the lives of children and their families while promoting the strategic direction of an Early Childhood System.*

#### **Responsive**

*We will foster mutual respect of diverse contributions and perspectives that encourages flexibility and adaptability.*

#### **Sustainable**

*We will focus our partnership efforts towards those that advance the foundation of early childhood services and programming as an overall component of the education continuum.*



## FIRST THINGS FIRST

- Agenda Item :** Sulphur Springs Valley Electric Cooperative Partnership
- Attachment:** 3. SSVEC Partnership – Attachment #3
- Background:** Member Telly Stanger and Regional Director Melissa Avant held a meeting with the CMSO of SSVEC to present why early care and education is critical to the business sector and provides information regarding the local FTF council funded programs and services.
- Recommendations:** The Regional Director presents this as information purposes only.

DRAFT

# Sulphur Springs Valley Electric Cooperative P3

## Cochise Regional Partnership Council

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### **Background**

Member Telly Stanger and Regional Director Melissa Avant held a meeting with the CMSO of SSVEC to present why early care and education is critical to the business sector and provides information regarding the local FTF council funded programs and services. Telly and Melissa provided information on why early childcare education is not only a smart investment with positive returns, but it is the right thing to do. The research is clear = <http://www.azftf.gov/why/evidence/pages/economics.aspx> and <http://www.azftf.gov/Why/Evidence/Documents/FTF-business-info.pdf>. Early learning opportunities for children from birth to age five have great impact on a child's development and build a strong foundation for learning and success later in life.

### **Purpose**

The partnership between SSVEC and FTF will provide for the dissemination of early care and education key messages and information on resources/services/programs to employees of Sulphur Springs Valley Electric Cooperative and the general public. This will be done by FTF providing one (1) article per year for the *Currents* newsletter and two (2) short key messages for bill inserts per year. In addition Sulphur Springs Valley Electric Cooperative has offered to sponsor children's books to be used at FTF local events in the amount of \$1,000.00 per year. The FTF Cochise Regional Director will work with the designee of Sulphur Springs Valley Electric Cooperative and the FTF Communications Divisions for appropriate messaging for both publications.

### **Duration**

This Partnership is at-will and may be modified by mutual consent from FTF Cochise Regional Partnership Council and Sulphur Springs Valley Electric Cooperative.

### **Aligns with Strategic Direction**

Based on June 18, 2015 discussion the above partnership aligns with the newly formed Public Private Partnership vision statement and guiding principles, as well as the FTF Cochise Regional Funding Plan and Strategic Direction.

### **Funding Plan/Strategic Direction:**

1. **Community Awareness:** In creating a strong, comprehensive, and sustainable early childhood system, First Things First has a responsibility to help raise awareness and elevate the public discourse about our shared commitment to children birth through age 5.
2. **Early Literacy Opportunities/Read On Cochise County:** This project focuses on the challenge of school readiness as it relates to needed resources for children, families, teachers and administrators to develop grade-level reading proficiency in children.

### **Public Private Partnership Framework:**

- Meets the vision of the council;
- Meets the guiding principles of the council.



## FIRST THINGS FIRST

- Agenda Item :** Unfunded Strategies
- Attachment:** 4. Unfunded Strategies – Attachment #4
- Background:** The funding plan process resulted in a systematic approach to determining the strategies that will be implemented in the Cochise region’s service delivery network for children and families. The chosen strategies link to past accomplishments and continue to: build on each other, support the State Board’s priority roles; impact school readiness indicators at a local and state level; and influence the elements needed to create a sustainable early learning system.
- The unfunded strategies incorporate and build consensus within the County; key stakeholders, elected officials, business leaders, K-12 education, higher education, non-profits and others – to truly build the early childhood system within the Cochise Region.
- Recommendations:** The Regional Director presents this as information only for Council deliberation and discussion to collectively move the work forward to build an early care and health system within the Cochise Region strategically and in alignment with prioritized needs.

October 17, 2013

Regional Council System Building Planning Tool



System Building Themes Primary	System Building Secondary Themes	Cochise Regional Examples of System Building Approaches	Level of Prioritization
Context	Connections	Community Awareness on the Importance of Early Childhood Education and Health	6 = Overall embedded in the action steps throughout themes.
Components			
Connections	Infrastructure	Early Childhood Investments	2
	Scale	Connecting families engaged in Home Visitation Services to high quality child care settings	5
	Components and Context	Enhance Literacy Opportunities	1
	Components	Health Connections * Oral Health, Physicians, CCHC, Health and Nutrition Programs	3
Infrastructure			
Scale	Infrastructure	Access to Affordable High Quality Child Care	4

<b>Regional Priority Need:</b>	Limited knowledge and information about the importance of early childhood development and health.
<b>System Building Approach:</b>	Connections - <i>creating strong and effective linkage across the system</i> Read On Cochise County – Coordinated approach for Literacy opportunities and collaboration with all organizations that provide literacy services. Joint planning occurs among participating organizations.
<b>Outcome to Achieve:</b>	1) Referrals occurring from one program to another, 2) Increased knowledge of literacy programs and services to young children and their families and 3) Increased families connected to programs and services available.
<b>Role of Regional Council:</b>	Partner – Council co-convenes and facilitates with identified system partner(s) to implement the approach.

Read On Cochise County

Statewide Perspective

Current Partners

Potential Partners

PPP Opportunities



<p>A Collaborative Literacy Project Facilitated by the Cochise County Superintendent’s office:</p> <p>This project focuses on the challenge of school readiness as it relates to needed resources for children, families, teachers and administrators to develop grade-level reading proficiency in children. The Superintendent office will convene partners and providers to build support, assess capacity, and strategize implementation of Early Literacy Opportunities within Cochise County.</p> <p>Outcomes thus far:</p> <ul style="list-style-type: none"> <li>Literacy Guide specific to Cochise County Programs and services;</li> <li>Developing action plan on next steps</li> </ul>	<p><b>FTF:</b> Literacy learning in early childhood provides the foundation for future literacy success and is rooted in exposure to rich language experiences and engaging activities that build knowledge, understanding and speaking, expands vocabulary, and supports a child’s ability to become a successful independent reader. Promote and support meaningful early literacy experiences and opportunities for young children in the appropriate context of program implementation.</p> <p><b>Read on Arizona:</b> Read On Arizona is a statewide, public/private partnership of agencies, philanthropic organizations, and community stakeholders committed to creating an effective continuum of services to improve language and literacy outcomes for Arizona’s children from birth through age eight over the next ten years. Read On Arizona is committed to helping create an early literacy system that delivers the right program at the right time for every child.</p>	<ul style="list-style-type: none"> <li>Cochise County Superintendent</li> <li>Libraries</li> <li>School Districts</li> <li>Non-profit/for profit agencies</li> <li>Childcare providers</li> <li>City departments</li> <li>Higher education institutions</li> <li>Faith-based partners</li> </ul>	<ul style="list-style-type: none"> <li>Civic Groups;</li> <li>Businesses;</li> <li>Organizations;</li> <li>Health providers;</li> <li></li> </ul>	<ul style="list-style-type: none"> <li>Cochise County Arizona Community Foundation FY 15 = \$1,000 for printing of the Literacy Guide;</li> <li>Move on When Reading;</li> <li>Summer Reading Programs;</li> <li>Secured \$50,000 dollars from the Tohono O’odham Nation to purchase books for schools.</li> </ul>
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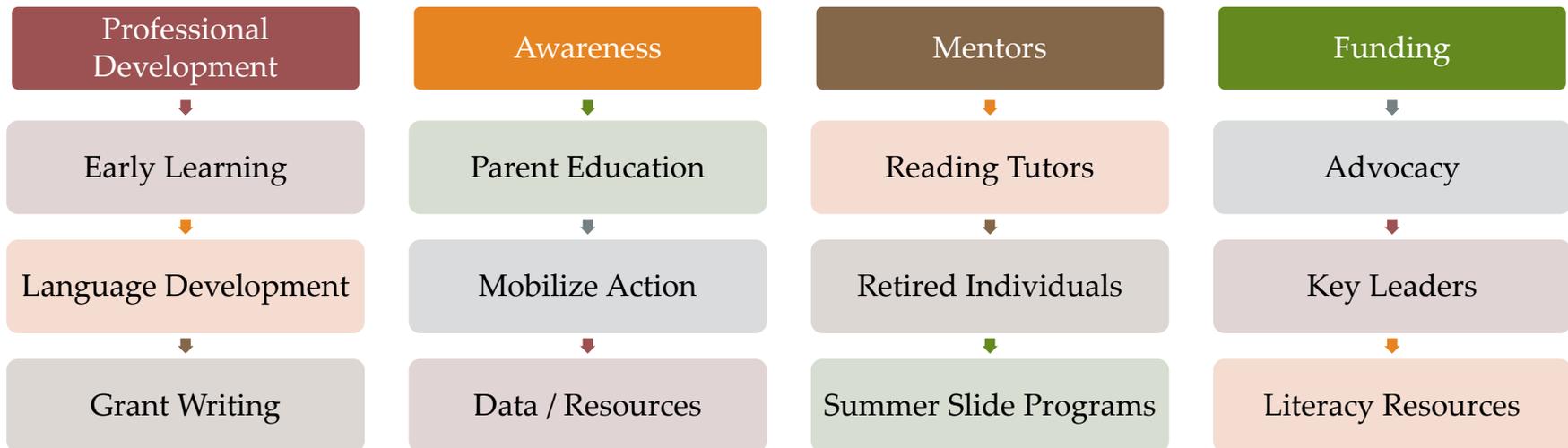
***A Collaborative Early Literacy Project Facilitated by the Cochise County School Superintendent’s office: Read On Cochise will implement strategies and through collaborative partners identify areas throughout the County, which will promote community awareness and mobilize action towards every Cochise child reading at grade level or higher.***

### Phase I, Resources

Last January (2014) the Cochise County School Superintendent’s office in conjunction with First Things First held the first Read on Cochise County Early Literacy Symposium. Over 50 individuals from across sectors to include early childhood, K-12 Schools, key stakeholders, parents and community members came together to discuss what can be done to enhance and expand early literacy efforts. From that Collaboration a specific Cochise County Early Literacy guide was developed in partnership with Read on Arizona found here: <http://www.azftf.gov/RPCCouncilPublicationsCenter/Read%20On%20Guide%20-%20Cochise.pdf>.

### Phase II, Action Plan

Development of activities to build support, assess capacity, and reinforce goals as it relates to needed resources for partners and to promote community awareness.





<b>Regional Priority Need:</b>	High number of uninsured children and low utilization of preventative health care
<b>System Building Approach:</b>	Connections - <i>creating strong and effective linkage across the system</i> Health Connections – Convening health partners to develop understanding and knowledge of health services within Cochise County.
<b>Outcome to Achieve:</b>	1) Referral occurring from one program to another 2) Increased knowledge and understanding amongst health providers on health program and services available and 3) Increase in families appropriately connected to health services
<b>Role of Regional Council:</b>	Partner – Council co-convenes and facilitates with identified system partner(s) to implement the approach.



**Referrals**

- Developing Health Partners
- Increase knowledge base of health services in Cochise County

**Resources**

- Roadmap for developing a framework for action towards a coordinated integrated health system

**Targeted**

- What is lacking or needed
- Is there something we should be targeting
- Gaps in the system

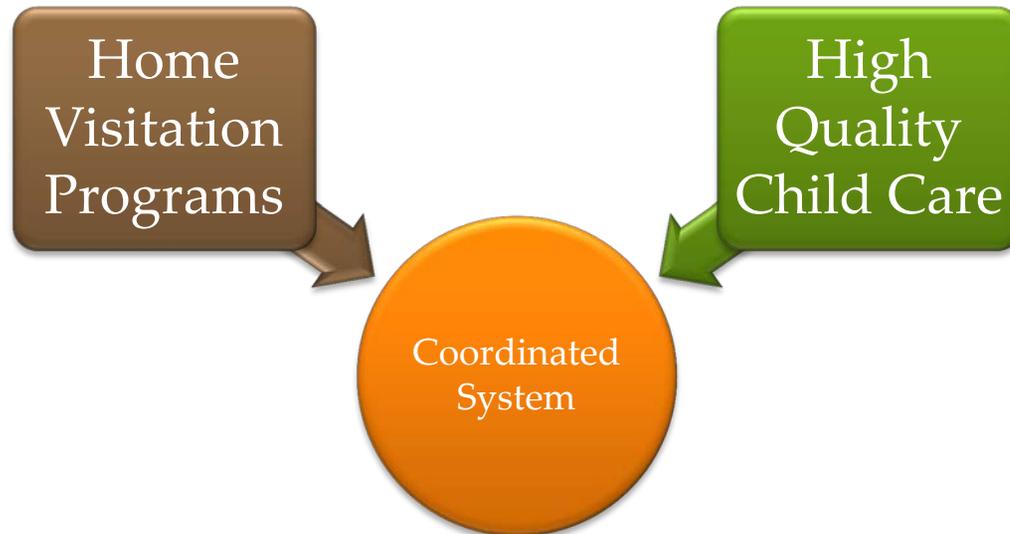


*Connecting families engaged in Home Visitation Services to high quality child care settings*

Regional Priority Need:	<b>Limited access to parent education and information</b>
System Building Approach	Connections - <i>creating strong and effective linkage across the system</i> Health Connections – Convening health partners to develop understanding and knowledge of health services within Cochise County.
Outcome to Achieve:	Increase knowledge of home visitors to connect and link families to high quality early care and education settings
Role of Regional Council:	Partner – Council co-convenes and facilitates with identified system partner(s) to implement the approach.

**Partners:**

- Strong Families Cochise County
- Healthy Families
- Health Start
- Cochise Parents As Teachers
- Early Head Start
- New Parent Support – Fort Huachuca
- Arizona Early Intervention Program
- New Visions for Families
- NICP – Newborn Intensive Care Program



**Status, Timeline and Progress Update**

Status: Existing

Start: 09/2014

Finish: 06/2015

Progress Update:

Completed

*Continue to work with Strong Families Cochise County and the Home Visitation Coordinator. Connecting home visiting programs with high quality child care settings so that families can be referred to each program, when needed.*



# FIRST THINGS FIRST

*07-16-2015 CCHS Attachment 5*

AGENDA ITEM: SFY2015 Financial and Data Reports

BACKGROUND: Quarterly reports are submitted by the grantees. The below information includes a financial update, data update (3<sup>rd</sup> quarter) submitted by the grantees.

RECOMMENDATION: The Regional Director presents this as informational purposes only.



# FIRST THINGS FIRST

07-16-2015 CCHS Attachment 5

## FIRST THINGS FIRST

## FY 2015 Cochise Contract Detail

	Grantee Name	Contract Number	Contract Period	Allotment			Expense Variance	Award % of Award Expended	Allotment % of Allotment	Reimbursement Activity	
				Total Allotment	Awarded	YTD Expense				Pending	Paid (Last 30)
Community	Community Awareness Strategy			Strategy Subtotal:	\$41,000	\$41,000	\$30,487	\$10,513	74.4%	74.4%	
	First Things First (FTF-Directed)	PSC-STATE-15-0723-01	07/01/2014-06/30/2015		\$41,000	\$30,487	\$10,513	74.4%			
	Media Strategy			Strategy Subtotal:	\$57,212	\$57,212	\$36,112	\$21,100	63.1%	63.1%	
	First Things First (FTF-Directed)	PSC-STATE-15-0726-01	07/01/2014-06/30/2015		\$57,212	\$36,112	\$21,100	63.1%			
	Goal Area Subtotal:			\$98,212	\$98,212	\$66,598	\$31,614	67.8%	67.8%		
Evaluation	Statewide Evaluation Strategy			Strategy Subtotal:	\$174,591	\$174,591	\$174,591	-	100.0%	100.0%	
	First Things First (FTF-Directed)	PSC-STATE-15-0732-01	07/01/2014-06/30/2015		\$174,591	\$174,591	-	100.0%			
	Goal Area Subtotal:			\$174,591	\$174,591	\$174,591	-	100.0%	100.0%		
Family Support	Home Visitation Strategy			Strategy Subtotal:	\$600,000	\$600,000	\$492,981	\$107,019	82.2%	82.2%	\$40,644
	Easter Seals Blake Foundation	FTF-RC002-13-0385-03-Y3	07/01/2014-06/30/2015		\$600,000	\$492,981	\$107,019	82.2%		\$40,644	
	Goal Area Subtotal:			\$600,000	\$600,000	\$492,981	\$107,019	82.2%	82.2%	\$40,644	
Health	Child Care Health Consultation Strategy			Strategy Subtotal:	\$115,830	\$115,830	\$54,095	\$61,735	46.7%	46.7%	\$14,260
	First Things First (FTF-Directed)	PSC-STATE-15-0722-01	07/01/2014-06/30/2015		\$6,009	\$6,009	-	100.0%			
	Maricopa County Department of Public	GRA-STATE-14-0631-01-Y2	07/01/2014-06/30/2015		\$2,061	\$1,694	\$367	82.2%			
	Pima County Health Department	GRA-STATE-13-0525-01-Y3	07/01/2014-06/30/2015		\$3,746	\$2,653	\$1,093	70.8%		\$371	
	University of Arizona Cooperative Extension	GRA-STATE-13-0500-01-Y3	07/01/2014-06/30/2015		\$104,014	\$43,739	\$60,275	42.1%		\$13,889	
	Oral Health Strategy			Strategy Subtotal:	\$209,000	\$209,000	\$179,600	\$29,400	85.9%	85.9%	\$41,153
	University of Arizona Cooperative Extension	GRA-RC002-14-0619-01-Y2	07/01/2014-06/30/2015		\$209,000	\$179,600	\$29,400	85.9%		\$41,153	
	Recruitment – Stipends/Loan Forgiveness Strategy			Strategy Subtotal:	\$0	-	\$1,649	(\$1,649)	0.0%	0.0%	
	Arizona Department of Health Services	GRA-MULTI-13-0518-01-Y2	To Be Determined		-	\$1,649	(\$1,649)	0.0%			
	Goal Area Subtotal:			\$324,830	\$324,830	\$235,344	\$89,486	72.5%	72.5%	\$55,413	
Professional	Scholarships TEACH Strategy			Strategy Subtotal:	\$0	-	-	-	0.0%	0.0%	
	Goal Area Subtotal:			\$0	-	-	-	0.0%	0.0%		
	Quality First Strategy			Strategy Subtotal:	\$0	-	-	-	0.0%	0.0%	
Quality and Access	Quality First Academy Strategy			Strategy Subtotal:	\$36,660	\$36,660	\$24,292	\$12,368	66.3%	66.3%	\$4,692
	Southwest Human Development	FTF-STATE-14-0431-03-Y2	07/01/2014-06/30/2015		\$36,660	\$24,292	\$12,368	66.3%		\$4,692	
	Quality First Child Care Health Consultation Warmline Strategy			Strategy Subtotal:	\$1,833	\$1,313	\$854	\$459	65.0%	46.6%	\$102
	University of Arizona Cooperative Extension	GRA-STATE-14-0629-01-Y2	07/01/2014-06/30/2015		\$1,313	\$854	\$459	65.0%		\$102	
	Quality First Coaching & Incentives Strategy			Strategy Subtotal:	\$459,806	\$444,711	\$369,477	\$75,234	83.1%	80.4%	\$36,300
	Valley of the Sun United Way	FTF-STATE-14-0427-02-Y2	07/01/2014-06/30/2015		\$444,711	\$369,477	\$75,234	83.1%		\$36,300	
	Quality First Inclusion Warmline Strategy			Strategy Subtotal:	\$8,190	\$7,225	\$4,967	\$2,257	68.8%	60.7%	\$521
	Southwest Human Development	FTF-STATE-13-0426-01-Y3	07/01/2014-06/30/2015		\$7,225	\$4,967	\$2,257	68.8%		\$521	
	Quality First Mental Health Consultation Warmline Strategy			Strategy Subtotal:	\$8,424	\$8,424	\$6,176	\$2,248	73.3%	73.3%	\$433
	Southwest Human Development	FTF-STATE-13-0344-02-Y3	07/01/2014-06/30/2015		\$8,424	\$6,176	\$2,248	73.3%		\$433	
	Quality First Scholarships Strategy			Strategy Subtotal:	\$2,281,602	\$2,281,603	\$2,205,141	\$76,462	96.6%	96.6%	-
	First Things First (FTF-Directed)	PSC-STATE-15-0738-01	07/01/2014-06/30/2015		\$20,469	\$20,469	-	100.0%		-	
	Valley of the Sun United Way	FTF-STATE-15-0484-01	07/01/2014-06/30/2015		\$2,261,134	\$2,184,672	\$76,462	96.6%		-	
	Quality First Warmline Triage Strategy			Strategy Subtotal:	\$2,964	\$2,964	\$2,413	\$551	81.4%	81.4%	\$244
	Southwest Human Development	FTF-STATE-13-0351-02-Y3	07/01/2014-06/30/2015		\$2,964	\$2,413	\$551	81.4%		\$244	
Goal Area Subtotal:			\$2,799,479	\$2,782,898	\$2,613,319	\$169,579	93.9%	93.4%	-	\$42,292	
Overall Total:			\$3,997,113	\$3,980,532	\$3,582,834	\$397,698	90.0%	89.6%	-	\$138,349	



# FIRST THINGS FIRST

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FIRST THINGS FIRST

## FY 2015 Cochise Funding Plan Summary

[Document Library Link](#)

	Population	Discretionary	Other	Carry Forward	Total					
<b>Total Allocation:</b>	\$1,463,546	\$837,003	\$253,828	\$2,007,508	\$4,561,885					
Strategy	Original Allotment	Current Allotment Distribution			Total	Awarded	Unawarded	Expended	Unexpended	
Quality First	-	-	-	-	-	-	-	-	-	
Quality First Academy	\$36,660	\$36,660	-	-	\$36,660	\$36,660	-	\$24,292	\$12,368	
Quality First Child Care Health Consultation	\$1,833	\$1,833	-	-	\$1,833	\$1,313	\$521	\$854	\$459	
Quality First Coaching & Incentives	\$459,806	\$459,806	-	-	\$459,806	\$444,711	\$15,096	\$369,477	\$75,234	
Quality First Inclusion Warmline	\$8,190	\$8,190	-	-	\$8,190	\$7,225	\$965	\$4,967	\$2,257	
Quality First Mental Health Consultation Warmline	\$8,424	\$8,424	-	-	\$8,424	\$8,424	-	\$6,176	\$2,248	
Quality First Scholarships	\$2,281,602	\$2,281,602	-	-	\$2,281,602	\$2,281,603	(\$0)	\$2,205,141	\$76,462	
Quality First Warmline Triage	\$2,964	\$2,964	-	-	\$2,964	\$2,964	-	\$2,413	\$551	
Scholarships TEACH	-	-	-	-	-	-	-	-	-	
Child Care Health Consultation	\$115,830	\$115,830	-	-	\$115,830	\$115,830	(\$0)	\$54,095	\$61,735	
Oral Health	\$190,000	-	-	\$209,000	\$209,000	\$209,000	-	\$179,600	\$29,400	
Recruitment – Stipends/Loan Forgiveness	-	-	-	-	-	-	-	\$1,649	(\$1,649)	
Home Visitation	\$600,000	-	-	\$600,000	\$600,000	\$600,000	-	\$492,981	\$107,019	
Statewide Evaluation	\$174,591	-	\$174,591	-	\$174,591	\$174,591	-	\$174,591	-	
Community Awareness	\$41,000	-	-	\$41,000	\$41,000	\$41,000	-	\$30,487	\$10,513	
Media	\$57,212	-	-	\$57,212	\$57,212	\$57,212	-	\$36,112	\$21,100	
<b>Total Allotment:</b>	<b>\$3,978,113</b>	<b>\$2,915,309</b>	<b>-</b>	<b>\$174,591</b>	<b>\$907,212</b>	<b>\$3,997,113</b>	<b>\$3,980,532</b>	<b>\$16,581</b>	<b>\$3,582,834</b>	<b>\$397,698</b>
<b>Total Unallotted:</b>	<b>(\$1,451,763)</b>	<b>\$837,003</b>	<b>\$79,237</b>	<b>\$1,100,296</b>	<b>\$564,773</b>					



## Data Reports by Regional Partnership Council

Council: Cochise

Fiscal Year: 2015

### Instructions for interpreting data report fields:

#### \*Quarterly Data Submission Status

Quarterly Data Submission Status is not a strategy-specific data field. This is a FTF designated field in a report that indicates within a quarter the number of months of data that were submitted for a single contract out of the three mandatory months for the quarter.

0 = 0 months out of 3 months of data for this quarter were submitted.

**Note:**

No strategy-specific data fields will be displayed for a contract with a "0" Quarterly Data Submission Status

1 = 1 month out of 3 months of data for this quarter were submitted

2 = 2 months out of 3 months of data for this quarter were submitted

3 = 3 months out of 3 months of data for this quarter were submitted

**Note:**

A Quarterly Data Submission Status of "0" may be assigned in the following scenarios:

- (a) The grantee did not set their PGMS data submission status to "complete" or did not submit data via other acceptable file transfer protocols
- (b) The grantee signed their contract only one month prior to the end of the quarter and data submission is not applicable until the following quarter
- (c) The contract's strategy-specific data reporting requirements may not be available and/or no training on data submission has taken place

#### \*\*Contracted Service Units

Contracted Service Units only appear for a contract's lead strategy

### Instructions for reading null and zero as data field values:

Blank data field = A null data field appears if the grantee selected "NA (Not Applicable)" when given a YES/NA option on their data reporting template indicating the specific data field(s) are not a part of their contract

0 = Grantee selected "No" in a YES/NO option on their data reporting template indicating the specific data field(s) were not collected for the quarter

0 = Grantee reported "0" on their data reporting template indicating the specific data field(s) were not collected for the quarter



# FIRST THINGS FIRST

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## Birth to Five Helpline

Contract Number/ Grantee Name	Data Field	Contracted Service Units**	First Fiscal Quarter (July-Sept)	Second Fiscal Quarter (Oct-Dec)	Third Fiscal Quarter (Jan-Mar)	Fourth Fiscal Quarter (Apr-Jun)	Fiscal YTD Total
FTF-STATE-13-0351-01-Y3 / Southwest Human Development	Number of new callers		1	2	2		
	Number of repeat callers		0	0	0		
	Number of calls received (new and repeat)	0	1	2	2		5
	Number of new calls from parent, caregiver, or family with children (0-5 yrs)		1	2	2		
	Number of new calls from other callers		0	0	0		
	Number of callers referred for follow-up service			2	4	1	
	Number of callers reporting receiving appropriate follow-up or service			2	4	1	

## Parent Kits - statewide

Contract Number/ Grantee Name	Data Field	Contracted Service Units**	First Fiscal Quarter (July-Sept)	Second Fiscal Quarter (Oct-Dec)	Third Fiscal Quarter (Jan-Mar)	Fourth Fiscal Quarter (Apr-Jun)	Fiscal YTD Total
FTF-STATE-12-0334-03-Y4 / SPF Consulting, LLC	Number of English cases distributed		18	11	14		
	Number of Spanish cases distributed		1	2	1		
	Number of cases distributed		19	13	15		
	Number of parent kits distributed		266	182	210		



# FIRST THINGS FIRST

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## Home Visitation

A data field is flagged in grey for a SFY quarter:

**Home visitor caseload for the quarter** – when the ratio of home visitors to families served is above 1:20.

**Staff turnover for the quarter** – when the staff turnover is above 20% (from one quarter to the next).

**Client turnover for the quarter** - when the client turnover is above 20% (from one quarter to the next).

**Clients disenrolled due to moving** - when the percent of clients disenrolled due to “moving” is above 20%.

**Clients disenrolled due to unable to locate** - when the percent of clients disenrolled due to "unable to locate" is above 10%.

Contract Number/ Grantee Name	Data Field	Contracted Service Units**	First Fiscal Quarter (July-Sept)	Second Fiscal Quarter (Oct-Dec)	Third Fiscal Quarter (Jan-Mar)	Fourth Fiscal Quarter (Apr-Jun)	Fiscal YTD Total
FTF-RC002-13-0385-03-Y3 / Easter Seals Blake Foundation	Quarterly Data Submission Status*		3	3	3		
	Number of families newly enrolled during the quarter		44	16	12		
	Number of families served	200	213	229	241		241
	Number of families at the end of the quarter (subtracting disenrolled)		191	191	186		
	Number of families continuing to receive services who have moved out of the region during the quarter		0	0	0		
	Number of families disenrolled during the quarter		22	16	17		
	Number of full time equivalent (FTE) home visitors at the end of the quarter		8.0	8.0	8.0		
	Homevisitor caseload for the quarter		23.9	23.9	23.3		
	Staff turnover for the quarter		0	0	0		
	Family turnover for the quarter		0	0	2.6%		
	Families disenrolled due to moving		31.8%	31.3%	35.3%		
	Families disenrolled due to unable to locate		9.1%	6.3%	5.9%		
	Number of children newly enrolled during the quarter		59	27	21		
	Number of children served		563	590	611		
	Number of families who received community based referrals		18	61	88		



# FIRST THINGS FIRST

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## Oral Health

Contract Number/ Grantee Name	Data Field	Contracted Service Units**	First Fiscal Quarter (July-Sept)	Second Fiscal Quarter (Oct-Dec)	Third Fiscal Quarter (Jan-Mar)	Fourth Fiscal Quarter (Apr-Jun)	Fiscal YTD Total
GRA-RC002-14-0619-01-Y2 / University of Arizona Cooperative Extension	Quarterly Data Submission Status*		3	3	3		
	Number of oral health screenings given to expectant mothers	60	2	19	24		45
	Number of oral health screenings given to children (0-5yrs)	1500	366	798	796		1960
	Number of fluoride varnish applied to children (0-5yrs)	1500	325	724	713		1762
	Number of expectant mothers receiving oral health kits		2	20	21		
	Number of children (0-5 yrs) receiving oral health kits		1437	1615	1521		
	Number of group trainings conducted		75	107	112		
	Number of adults who attended group trainings		195	382	300		
	Number of children who attended group trainings		891	1445	1396		
	Number of adults who participated in individualized educational sessions						
	Number of expectant mothers referred to treatment providers		2	19	24		
	Number of expectant mothers receiving services		3	3	2		
	Number of children (0-5yrs) referred to treatment providers		366	798	796		
	Number of children (0-5yrs) receiving services		2	5	37		
	Number of participating adults	2500	195	382	300		877



# FIRST THINGS FIRST

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## Quality First - Regional

Contract Number/ Grantee Name	Data Field	Contracted Service Units**	First Fiscal Quarter (July-Sept)	Second Fiscal Quarter (Oct-Dec)	Third Fiscal Quarter (Jan-Mar)	Fourth Fiscal Quarter (Apr-Jun)	Fiscal YTD Total
	Number of Centers	24	21	22	23		23
	Number of Homes	15	12	13	12		12
	Number of Rating Only Centers	0	0	0	0		0

## Recruitment – Stipends/Loan Forgiveness

Contract Number/ Grantee Name	Data Field	Contracted Service Units**	First Fiscal Quarter (July-Sept)	Second Fiscal Quarter (Oct-Dec)	Third Fiscal Quarter (Jan-Mar)	Fourth Fiscal Quarter (Apr-Jun)	Fiscal YTD Total
GRA-MULTI-13-0518-01-Y3 / Arizona Department of Health Services	Quarterly Data Submission Status*		3	3	3		
	Number of therapists in second year of loan forgiveness service		1	1	0		
	Number of therapists in second year of stipends		1	1	0		
	Number of therapists receiving both a loan forgiveness and stipend		1	1	0		



# FIRST THINGS FIRST

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## Quality First Scholarships

Contract Number/ Grantee Name	Data Field	Contracted Service Units**	First Fiscal Quarter (July-Sept)	Second Fiscal Quarter (Oct-Dec)	Third Fiscal Quarter (Jan-Mar)	Fourth Fiscal Quarter (Apr-Jun)	Fiscal YTD Total
FTF-STATE-15-0484-01 / Valley of the Sun United Way	Quarterly Data Submission Status*		3	3	3		
	Number of center based providers served		19	19	21		
	Number of center based providers at the end of the quarter (subtracting disenrolled)		17	17	19		
	Number of home based providers served		11	12	12		
	Number of home based providers at the end of the quarter (subtracting disenrolled)		9	10	10		
	Number of children receiving scholarships at the end of the quarter		313	312	409		
	Center based providers: Number of infants receiving scholarships		33	40	62		
	Center based providers: Number of infants receiving scholarships at the end of the quarter (subtracting disenrolled)		15	14	27		
	Home based providers: Number of infants receiving scholarships		7	9	9		
	Home based providers: Number of infants receiving scholarships at the end of the quarter (subtracting disenrolled)		6	8	2		
	Center based providers: Number of toddlers receiving scholarships		104	124	173		
	Center based providers: Number of toddlers receiving scholarships at the end of the quarter (subtracting disenrolled)		73	78	95		
	Home based providers: Number of toddlers receiving scholarships		29	32	36		
	Home based providers: Number of toddlers receiving scholarships at the end of the quarter (subtracting disenrolled)		17	14	13		
	Center based providers: Number of preschool aged children receiving scholarships		255	282	357		
	Center based providers: Number of preschool aged children receiving scholarships at the end of the quarter (subtracting disenrolled)		158	168	228		



# FIRST THINGS FIRST

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Home based providers: Number of preschool aged children receiving scholarships		29	38	42		
Home based providers: Number of preschool aged children receiving scholarships at the end of the quarter (subtracting disenrolled)		17	23	23		
Center based providers: Number of children with special needs receiving scholarships		2	2	2		
Center based providers: Number of children with special needs receiving scholarships at the end of the quarter (subtracting disenrolled)		2	1	1		
Home based providers: Number of children with special needs receiving scholarships		3	3	3		
Home based providers: Number of children with special needs receiving scholarships at the end of the quarter (subtracting disenrolled)		0	0	0		
Number of Infant (0-12 months) slots filled end of the quarter		25.0	20.5	31.5		
Number of toddler (13-35 months) slots filled end of the quarter		94.5	94.5	125.0		
Number of preschooler (36 months - 5 yrs) slots filled end of the quarter		151.0	166.0	213.5		
Number of slots filled with children (0-5 yrs) end of the quarter	290	270.5	281.0	370.0		370.0
Number of FTF slots vacant for children (0-5 yrs)		101.5	91.0	32.0		



## FIRST THINGS FIRST

- Agenda Item 6:** Regional Director's Report
- Attachment:** 6. Regional Director's Report – Attachment #6
- Background:** Monthly Director's Report provides the Regional Director an opportunity to inform the Regional Council on current and upcoming activities happening within the region and/or the State.
- Recommendations:** The Regional Director provides this for informational purposes only.



# July 2015 Regional Director's Report

Cochise Regional Partnership Council

## General Updates

### Early Childhood Matters to Faith Communities

Faith communities are crucial in supporting Arizona's youngest children and their families.

#### SPREAD THE WORD

- Use your voice to communicate that experiences in a child's first five years lay the foundation for a lifetime.
- Visit [FirstThingsFirstAZ.gov/Take-Action](http://FirstThingsFirstAZ.gov/Take-Action) to subscribe to FTF's newsletter and follow us on social media. Then share information on child development, parenting and local resources for families in your bulletins, newsletters, electronic communications, etc.
- Invite First Things First to speak to members of your faith community about the importance of early childhood.

#### LIFT UP YOUR VOICE

- Stay informed of policies impacting young children and families.
- Let policymakers know about your constituency's strong support of early childhood.

### Joint Meeting Held between FTF and Department of Child Safety (DCS)

- A joint meeting was held between First Things First and Department of Child Safety staff.
- This was an opportunity for FTF staff to meet and get to know DCS staff and learn about their agency.
- The first half of the day was spent hearing from our CEO Sam Leyvas as well as DCS Director McKay.
- Some themes and follow-up items that came about from the conversation were:
  1. Need to build a stronger relationship between FTF and DCS, which includes staff and Regional Partnership Councils.
  2. Need to share information about regional strategies/unfunded strategies/grantees in order to see how the two agencies can work together and explore opportunities for collaboration.
- In addition the Central East Team held a regional meeting June 24, 2015 with regional DCS staff in response to 1 and 2 points above.

### Read On Arizona Literacy Summit

Don't miss the [Read On Arizona Literacy Summit 2015](#), a special meeting of community leaders and partners engaged in collaborative efforts to advance early reading. To be held on Tuesday, August 25 at the Phoenix Convention Center, the Literacy Summit will highlight the importance of early literacy, its long-term impact on communities and our state, and the critical steps to making third grade reading proficiency a reality for Arizona's children.

## In The News



### Upcoming Events:

