



# FIRST THINGS FIRST

*Ready for School. Set for Life.*

Southeast Maricopa Regional Partnership Council

## August 26, 2014 Minutes

### **Call to Order**

The regular meeting of the First Things First Southeast Maricopa Regional Partnership Council was held on August 26, 2014 at the Family Resource Center, 817 North Country Club Road, Mesa, Arizona 85201. Chair David welcomed everyone and called the meeting to order at 4:03 p.m.

### **Members Present**

Chair Anna David, Vice Chair Detza Van Bogaert, Council Members Jamie Breau, Abigail Conley, Sherreis Moreland, Maggie Pfaffenberger, Chris Scarpati, and Dee Tamminen (appearing telephonically).

### **Members Absent**

Jack Dillenberg

### **Approval of Regular Meeting Minutes of July 22, 2014**

Council Member Scarpati moved to accept the July 22, 2014 minutes. Vice Chair Van Bogaert seconded, and the motion was approved unanimously 7-0, Council Member Moreland having not yet arrived.

### **Call to the Public**

Cathy Otto with Southwest Institute of Families and Children stated that she took multiple child care center directors to the FTF Summit and that all enjoyed it very much.

Let the record reflect that Council Member Moreland arrived at 4:11 p.m.

Jessica Black with Teen Outreach Pregnancy Services stated that the teen pregnancy rate has dropped significantly; however, it is still an issue.

Let the record reflect that Council Member Tamminen joined the meeting telephonically at 4:16 p.m.

### **Presentation on 2014 Regional Needs and Assets Report**

Chair David introduced and welcomed John Daws, Research Scientist with the Norton School of the University of Arizona. Mr. Daws reviewed his PowerPoint presentation with highlights of the region. He stated that health insurance enrollment is improving; however, there is no current data as to changes due to the Affordable Care Act. Pursuant to a question from Vice Chair Van Bogaert, Regional Director Melde will be gathering trend information.

Regional Director Melde then led a discussion with the Council members asking them about anything specific they read in the report about the communities in the region. It was noted that Queen Creek actually had the highest median income for the region. It was also noted that there are a large number of charter schools in Queen Creek. As to preschool, many charter schools cannot guarantee entrance into the charter schools for the other grades; therefore, there is a lottery for kindergarten. For some of the other charter schools, however, they are actually requiring students to be in preschool at their school in order to get into the school for kindergarten. There was a question if that was allowable for charter schools, and Regional Director Melde stated she will look into the bylaws to see if it is permissible.



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As to Apache Junction, Council Member Tamminen said she hadn't realized that the recession had hit so hard in that area and also that there were few preschools, with a lot of children being watched by their grandparents. It was also noted that there is a lower income zip code in East Mesa with the same issue.

The strengths and needs as identified in the Needs and Assets Report were categorized into Family Support, Health and Early Learning with Council members being asked to identify additional strengths and needs for those priority areas. Council Member Van Bogaert asked if Head Start teachers are able to access TEACH scholarships or not. Regional Director Melde stated she would find out what the linkage is between First Things First programs and Head Start.

Council Member Breau moved to approve the 2014 Southeast Maricopa Region's Needs and Assets Report as presented by the University of Arizona. Council Member Moreland seconded the motion, and it passed unanimously, 8-0.

### **Quarter 4 Grantee Narrative Reports**

Regional Director Melde reviewed the fourth quarter narrative reports with the Council members. She stated that the final numbers for the financials are not prepared as of yet since the FY14 contracts are being closed out at this time.

### **Community Outreach Update**

Community Outreach Coordinator John Taylor provided an update to the Council Members on the Regional Implementation Plan and answered specific questions which Council members had asked at a previous meeting. He also noted that there is a new "Take Action" button in the upper right-hand corner of the First Things First website home page.

### **Regional Director's Update**

Regional Director Melde stated that the First Things First Board did approve separation of scholarships from the Quality First package. An in-depth summary is included in Attachment 4, which does include separating the scholarship costs from the Quality First improvement costs; however, there is no reduction in the number of providers enrolled in the program.

Regional Director Melde stated that a grantee meeting will be held on August 27, 2014 from 4:00 – 5:30 p.m. at the Mesa main library and invited Council members to attend.

Regional Director Melde reminded Council members that all training and paperwork needs to be completed by September 30, 2014.

### **Council Member Updates**

Council Member Moreland stated that she enjoyed the FTF Summit.

Council Member Tamminen announced that she has a new grandson.

Council Member Conley stated that she especially enjoyed the funding workshop at the FTF Summit and found it very helpful.

In response to a question from Chair David, Senior Director Sabatini noted that RFGA's will be staggered to include some being approved by the FTF Board as soon as May, 2015.

Chair David announced that interviews will be held on Tuesday, September 2 for the FTF Southeast Maricopa Regional Council School Administrator seat.



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**Adjourn**

Chair David adjourned the meeting at 5:49 p.m.

Submitted by:

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**Caitlyn Hollins, Administrative Assistant III  
Maricopa Regions**

Approved:

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**Anna David, Regional Council Chair**

DRAFT



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## September 4, 2014 Minutes

### **Call to Order**

The regular meeting of the First Things First Southeast Maricopa Regional Partnership Council was held on September 4, 2014 at Mesa Community College, Room LB 145, 1833 West Southern Avenue, Mesa, Arizona 85202. Chair David welcomed everyone and called the meeting to order at 9:02 a.m.

### **Members Present**

Chair Anna David, Vice Chair Detza Van Bogaert, Council Members Abigail Conley, Jack Dillenberg, Sherreis Moreland, Chris Scarpati, and Dee Tamminen.

### **Members Absent**

Council Members Jamie Breaux and Maggie Pfaffenberger

### **Council Member Introductions**

Regional Director Cynthia Melde asked Council members to introduce themselves describing their strengths and expertise as well as why they serve on behalf of children.

Let the record reflect that Vice Chair Van Bogaert arrived at 9:18 a.m.

Introductions by Council members continued.

### **Call to the Public**

Barbara Tot Wallace with Mesa Public Schools thanked the Council for providing Pre-k scholarships.

### **Presentation on Early Childhood System Building**

Chief Regional Officer Michelle Katona presented information about the strategic planning process as well as the fiscal policy directive of the First Things First Board which is resulting in a decrease in the allotment of funds to the region. She also answered questions posed by Council members.

Let the record reflect that Council Member Dillenberg is no longer present at 10:25 a.m.

Chief Regional Officer Katona continued to answer questions from the Council members.

10:32 a.m. Chair David announced a ten-minute break in the meeting.

10:43 a.m. The meeting reconvened.

### **Strategic Planning**

Regional Director Melde stated that today's goal is to identify and prioritize the needs for the region.

Council Member Dillenberg rejoined the meeting at 10:50 a.m.

#### a. Visioning

Regional Director Melde led the Council members through an exercise in identifying a specific vision for the region. Following are those words and phrases which are used by Council members on their own cards which other Council members found to also be very important as to a vision.



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- \* Resource for all
- \* Collaborations
- \* More business involved
- \* Integrated services
- \* Families report high satisfaction
- \* Decrease turnover in profession
- \* Work together
- \* Program quality
- \* Increase in non-traditional partners
- \* Increased health knowledge
- \* Child care centers majority 3 plus stars
- \* Developmental needs
- \* Outcome based
- \* Evaluated based on best practices

The overall theme was as follows: In three years, the region will have a high-quality, evidence-based, outcome-driven early childhood system that has a high level of collaboration and partnerships resulting in a high level of satisfaction and retention amongst providers and families they serve.

## b. Prioritizing Needs

Regional Director Melde reviewed the needs as previously identified by the Council and then had the Council members break down into smaller groups according to their expertise: Health, Family Support, and Early Learning. The Council members identified prioritized needs and any target populations that are particularly impacted by the needs. Additionally, Regional Director Melde gave Council members three colored dots each and asked them to place their dots by the need which they felt was the highest priority. Those needs are identified as follows, in order of prioritization.

1. Increase access to healthcare providers, especially for under- and uninsured children and children with special health needs (including overweight/obesity and other special health care needs). **(5 dots)**
2. Provide support for grandparents raising 0-5 children – holistically looking at connecting families to resources and focus on areas of high poverty. **(4 dots)**

**The below needs were all ranked the same level of priority. (3 dots)**

3. Support teen parents – increase the connection to resources; i.e., health insurance and focus in high poverty areas.
4. Increase oral health knowledge of parents to increase demand for providers and educate providers.
5. Access to affordable, quality early care and education focusing on addressing the gap between cost and income levels in high poverty areas.
6. Increase support and retention for early childhood providers with a large emphasis on retention in the field.

Council members also identified the following items which they would like more information about in order to make help them continue with the strategic planning process to decide on what strategies to fund and at what level. They are as follows:

- \* Cellphone provider information and access to cell phones in our region
- \* Quality First map vs. need with ratings



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- \* Impact of healthcare changes to region
- \* Data on well child visits
- \* Data on Quality First teacher retention

c. Future Planning

Regional Director Melde stated that at the next meeting in October, strategies will be decided based on the above prioritized needs. Council Member Scarpati stated that she will provide grandparent information for that meeting. Due to schedule conflicts, the Council members decided to not meet on October 28. Regional Director Melde stated that she will send out a Doodle poll to find the best date for everyone. Regional Director Melde stated that there is a cross-regional collaboration with family resource centers in Maricopa County. Council Member Scarpati noted that there are also family resource centers which are not funded by First Things First and not part of the collaboration. Regional Director Melde stated she will also send out the link to the Strategy toolkit to everyone.

**Council Member Updates**

None

**Adjourn**

Chair David adjourned the meeting at 11:57 a.m.

Submitted by:

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**Caitlyn Hollins, Administrative Assistant III  
Maricopa Regions**

**Approved:**

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**Anna David, Regional Council Chair**



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QUALITY FIRST

Southeast Maricopa

Regional Partnership Council





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# STATEWIDE PARTICIPATION

**965** early care and education providers

- 773 center-based
- 192 family child care

An estimated 33% of Licensed and Certified programs are enrolled statewide.





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## SOUTHEAST MARICOPA PARTICIPATION

- 47 centers participating in QF
- 10 homes participating in QF
- 9 Rating Only program participating in QF
- 72 centers currently on the waitlist
- 2 homes currently on the waitlist



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# Quality First Star Ratings

## Statewide

908 programs with star ratings

- 1 Star – 9 (.01%)
- 2 Star – 513 (56%)
- 3 Star – 256 (28%)
- 4 Star – 104 (11%)
- 5 Star – 26 (3%)

## Southeast Maricopa

64 programs with star ratings

- 1 Star – 0 (0%)
- 2 Star – 36 (56%)
- 3 Star – 19 (30%)
- 4 Star – 9 (14%)
- 5 Star – 0 (0%)





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# QUALITY FIRST PROGRESSION

July 2014	September 2014	% Change
1 Star: 11	1 Star: 11	0.0%
2 Star: 523	2 Star: 511	-2.3%
3 Star: 247	3 Star: 250	+1.2%
4 Star: 104	4 Star: 105	+1.0%
5 Star: 23	5 Star: 24	+4.3%

*Taken from the September Board Meeting - QF Update Report*



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# POTENTIAL BARRIERS

- Time
- Coach turnover
- Program engagement
- Staff retention
- Staff qualifications



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# STAFF RETENTION

- In the past 2 years, the retention rate for Director, Assistant Director and Lead Teachers or Family Child Care Provider does not fall below 60%. (2 point level)
- If a program falls below 60%, 2 points will be earned with a written retention plan to address barriers and propose recommendations to be implemented.



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# OPPORTUNITIES

- Professional Development
- Community – based coaching
- Continuous quality improvement –  
new Participant Implementation Guide





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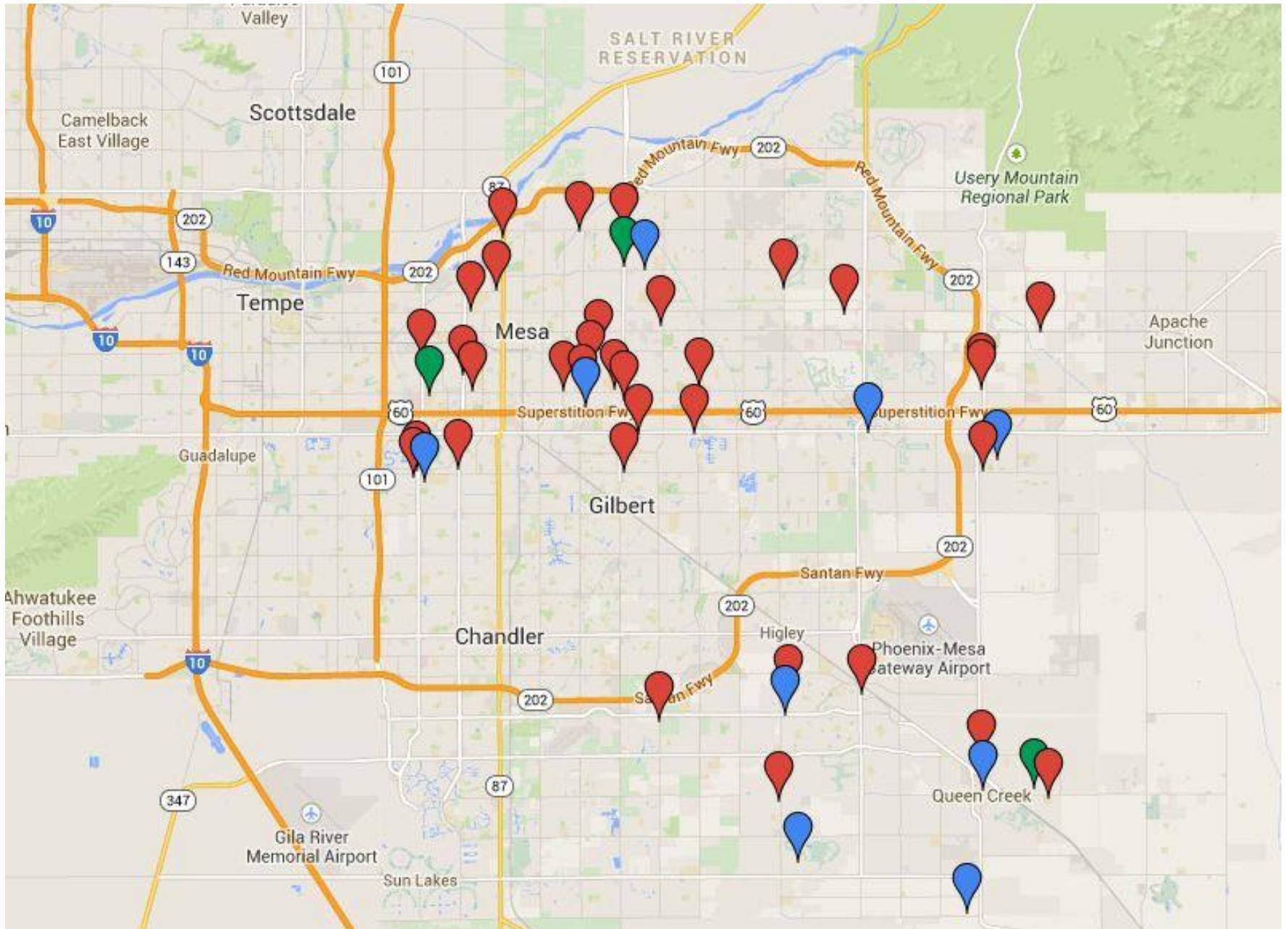
# QUALITY FIRST TEAM

- Leslie Totten – Program Director
- Ravenn Moore – Data Coordinator
- Lisa Sutherland – Program Coordinator
- Courtney King – Program Coordinator

[Qualityfirst@azftf.gov](mailto:Qualityfirst@azftf.gov)

602-771-5000

QualityFirstAZ.com



## FY 2014 Southeast Maricopa Contract Detail

	Grantee Name	Contract Number	Contract Period	Allotment		YTD Expense	Expense Variance	Award Expended	Allotment Expended	Reimbursement Activity	
				Total Allotment	Awarded			% of Award Expended	% of Allotment Expended	Pending	Paid (Last 30 Days)
<b>Community Awareness</b>	<b>Community Awareness Strategy</b>			<b>Strategy Subtotal:</b>	<b>\$40,000</b>	<b>\$35,000</b>	<b>\$22,834</b>	<b>\$12,166</b>	<b>65.2%</b>	<b>57.1%</b>	
	First Things First (FTF-Directed)	PSC-STATE-14-0651-01	07/01/2013-06/30/2014			\$35,000	\$22,834	\$12,166	65.2%		
	<b>Community Outreach Strategy</b>			<b>Strategy Subtotal:</b>	<b>\$83,216</b>	<b>\$83,216</b>	<b>\$78,669</b>	<b>\$4,547</b>	<b>94.5%</b>	<b>94.5%</b>	
	First Things First (FTF-Directed)	PSC-STATE-14-0652-01	07/01/2013-06/30/2014			\$83,216	\$78,669	\$4,547	94.5%		
	<b>Media Strategy</b>			<b>Strategy Subtotal:</b>	<b>\$50,000</b>	<b>\$50,000</b>	<b>\$49,916</b>	<b>\$84</b>	<b>99.8%</b>	<b>99.8%</b>	
	First Things First (FTF-Directed)	PSC-STATE-14-0660-01	07/01/2013-06/30/2014			\$50,000	\$49,916	\$84	99.8%		
				<b>Goal Area Subtotal:</b>	<b>\$173,216</b>	<b>\$168,216</b>	<b>\$151,419</b>	<b>\$16,797</b>	<b>90.0%</b>	<b>87.4%</b>	
<b>Coordination</b>	<b>Service Coordination Strategy</b>			<b>Strategy Subtotal:</b>	<b>\$60,000</b>	<b>\$61,986</b>	<b>\$32,704</b>	<b>\$29,282</b>	<b>52.8%</b>	<b>54.5%</b>	
	First Things First (FTF-Directed)	PSC-STATE-14-0668-01	07/01/2013-06/30/2014			\$47,700	\$18,418	\$29,282	38.6%		
	Maricopa County Department of Public Health	GRA-MULTI-14-0687-01	01/01/2014-06/30/2014			\$14,286	\$14,286	-	100.0%		
				<b>Goal Area Subtotal:</b>	<b>\$60,000</b>	<b>\$61,986</b>	<b>\$32,704</b>	<b>\$29,282</b>	<b>52.8%</b>	<b>54.5%</b>	
	<b>Statewide Evaluation Strategy</b>			<b>Strategy Subtotal:</b>	<b>\$705,962</b>	<b>\$705,962</b>	<b>\$183,595</b>	<b>\$522,367</b>	<b>26.0%</b>	<b>26.0%</b>	
First Things First (FTF-Directed)	PSC-STATE-14-0669-01	07/01/2013-06/30/2014			\$705,962	\$183,595	\$522,367	26.0%			
			<b>Goal Area Subtotal:</b>	<b>\$705,962</b>	<b>\$705,962</b>	<b>\$183,595</b>	<b>\$522,367</b>	<b>26.0%</b>	<b>26.0%</b>		
<b>Family Support</b>	<b>Family Resource Centers Strategy</b>			<b>Strategy Subtotal:</b>	<b>\$500,000</b>	<b>\$500,000</b>	<b>\$475,298</b>	<b>\$24,702</b>	<b>95.1%</b>	<b>95.1%</b>	<b>\$78,180</b>

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Lutheran Social Services of the Southwest	FTF-RC011-13-0373-01-Y2	07/01/2013-06/30/2014	\$500,000	\$475,298	\$24,702	95.1%	\$78,180			
<b>Food Security Strategy</b>			<b>Strategy Subtotal:</b>	<b>\$70,000</b>	<b>\$70,000</b>	<b>\$70,000</b>	<b>-</b>	<b>100.0%</b>	<b>100.0%</b>	
United Food Bank	GRA-RC011-14-0617-01	07/01/2013-06/30/2014	\$70,000	\$70,000	-	100.0%				
<b>Home Visitation Strategy</b>			<b>Strategy Subtotal:</b>	<b>\$4,000,000</b>	<b>\$3,987,863</b>	<b>\$3,932,949</b>	<b>\$54,914</b>	<b>98.6%</b>	<b>98.3%</b>	<b>\$24,345</b>
Arizona Department of Economic Security	ISA-MULTI-14-0636-01	07/01/2013-06/30/2014	\$43,500	\$43,500	-	100.0%				
Arizona Partnership for Children, L.L.P.	FTF-MULTI-13-0377-01-Y2	07/01/2013-06/30/2014	\$1,037,888	\$1,016,914	\$20,974	98.0%				
Chicanos Por La Causa, Inc.	FTF-MULTI-13-0377-07-Y2	07/01/2013-06/30/2014	\$473,613	\$471,703	\$1,910	99.6%	\$9,904			
Child Crisis Center	FTF-MULTI-13-0377-03-Y2	07/01/2013-06/30/2014	\$1,417,150	\$1,385,121	\$32,029	97.7%	\$14,441			
Southwest Human Development	FTF-MULTI-13-0377-04-Y2	07/01/2013-06/30/2014	\$1,015,712	\$1,015,712	-	100.0%				
<b>Parent Education Community-Based Training Strategy</b>			<b>Strategy Subtotal:</b>	<b>\$500,000</b>	<b>\$486,852</b>	<b>\$446,831</b>	<b>\$40,021</b>	<b>91.8%</b>	<b>89.4%</b>	<b>\$53,924</b>
Arizona's Children Association	FTF-MULTI-13-0360-09-Y2	07/01/2013-06/30/2014	\$486,852	\$446,831	\$40,021	91.8%	\$53,924			
<b>Goal Area Subtotal:</b>			<b>\$5,070,000</b>	<b>\$5,044,715</b>	<b>\$4,925,078</b>	<b>\$119,637</b>	<b>97.6%</b>	<b>97.1%</b>	<b>\$156,449</b>	
<b>Health</b>										
<b>Care Coordination/Medical Home Strategy</b>			<b>Strategy Subtotal:</b>	<b>\$240,000</b>	<b>\$239,999</b>	<b>\$207,415</b>	<b>\$32,584</b>	<b>86.4%</b>	<b>86.4%</b>	<b>\$30,502</b>
American Academy of Pediatrics - AZ Chapter	FTF-MULTI-14-0467-02	07/01/2013-06/30/2014	\$239,999	\$207,415	\$32,584	86.4%	\$30,502			
<b>Child Care Health Consultation Strategy</b>			<b>Strategy Subtotal:</b>	<b>\$133,444</b>	<b>\$133,169</b>	<b>\$119,125</b>	<b>\$14,044</b>	<b>89.5%</b>	<b>89.3%</b>	<b>\$13,379</b>
First Things First (FTF-Directed)	PSC-STATE-14-0649-01	07/01/2013-06/30/2014	\$8,047	\$5,469	\$2,578	68.0%				
Maricopa County Department of Public Health	GRA-STATE-13-0503-01-Y2	07/01/2013-06/30/2014	\$117,346	\$106,865	\$10,482	91.1%	\$11,790			
	GRA-STATE-14-0631-01	07/01/2013-06/30/2014	\$2,759	\$1,919	\$840	69.6%	\$1,367			
Pima County Health Department	GRA-STATE-13-0525-01-Y2	07/01/2013-06/30/2014	\$5,017	\$4,872	\$145	97.1%	\$221			
<b>Mental Health Consultation Strategy</b>			<b>Strategy Subtotal:</b>	<b>\$738,000</b>	<b>\$738,000</b>	<b>\$707,015</b>	<b>\$30,985</b>	<b>95.8%</b>	<b>95.8%</b>	<b>\$3,834</b>

## FY 2014 Southeast Maricopa Contract Detail

	Southwest Human Development	FTF-STATE-13-0344-01-Y2	07/01/2013-06/30/2014	\$738,000	\$707,015	\$30,985	95.8%		\$3,834	
	<b>Oral Health Strategy</b>		<b>Strategy Subtotal:</b>	<b>\$300,000</b>	<b>\$288,600</b>	<b>\$267,758</b>	<b>\$20,842</b>	<b>92.8%</b>	<b>89.3%</b>	<b>\$33,460</b>
	Dignity Health Foundation - East Valley	FTF-MULTI-13-0364-01-Y2	07/01/2013-06/30/2014	\$288,600	\$267,758	\$20,842	92.8%		\$33,460	
	<b>Physician Education &amp; Outreach Strategy</b>		<b>Strategy Subtotal:</b>	<b>\$0</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0.0%</b>	<b>0.0%</b>	
								0.0%		
			<b>Goal Area Subtotal:</b>	<b>\$1,411,444</b>	<b>\$1,399,768</b>	<b>\$1,301,313</b>	<b>\$98,455</b>	<b>93.0%</b>	<b>92.2%</b>	<b>\$81,175</b>
<b>Professional Development</b>										
	<b>Director Mentoring/Training Strategy</b>		<b>Strategy Subtotal:</b>	<b>\$160,000</b>	<b>\$156,725</b>	<b>\$147,943</b>	<b>\$8,782</b>	<b>94.4%</b>	<b>92.5%</b>	
	Southwest Institute for Families and Children	FTF-RC011-14-0470-02	08/01/2013-06/30/2014	\$156,725	\$147,943	\$8,782	94.4%			
	<b>FTF Professional REWARD\$ Strategy</b>		<b>Strategy Subtotal:</b>	<b>\$200,000</b>	<b>\$200,000</b>	<b>\$191,611</b>	<b>\$8,389</b>	<b>95.8%</b>	<b>95.8%</b>	
	Valley of the Sun United Way	FTF-STATE-13-0346-01-Y2	07/01/2013-06/30/2014	\$200,000	\$191,611	\$8,389	95.8%			
	<b>Scholarships TEACH Strategy</b>		<b>Strategy Subtotal:</b>	<b>\$88,800</b>	<b>\$88,800</b>	<b>-</b>	<b>\$88,800</b>	<b>0.0%</b>	<b>0.0%</b>	
	Association for Supportive Child Care	FTF-STATE-13-0350-01-Y2	07/01/2013-06/30/2014	\$88,800	-	\$88,800	0.0%			
			<b>Goal Area Subtotal:</b>	<b>\$448,800</b>	<b>\$445,525</b>	<b>\$339,554</b>	<b>\$105,971</b>	<b>76.2%</b>	<b>75.7%</b>	
<b>Quality and Access</b>										
	<b>Family, Friends &amp; Neighbors Strategy</b>		<b>Strategy Subtotal:</b>	<b>\$90,000</b>	<b>\$90,000</b>	<b>\$64,914</b>	<b>\$25,086</b>	<b>72.1%</b>	<b>72.1%</b>	
	Association for Supportive Child Care	FTF-RC011-14-0460-01	07/01/2013-06/30/2014	\$90,000	\$64,914	\$25,086	72.1%			
	<b>Quality First Strategy</b>		<b>Strategy Subtotal:</b>	<b>\$0</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0.0%</b>	<b>0.0%</b>	
								0.0%		
	<b>Quality First Academy Strategy</b>		<b>Strategy Subtotal:</b>	<b>\$53,725</b>	<b>\$44,633</b>	<b>\$36,230</b>	<b>\$8,403</b>	<b>81.2%</b>	<b>67.4%</b>	
	Southwest Human Development	FTF-STATE-14-0431-03	07/01/2013-06/30/2014	\$44,633	\$36,230	\$8,403	81.2%			

## FY 2014 Southeast Maricopa Contract Detail

<b>Quality First Child Care Health Consultation Warmline Strategy</b>			<b>Strategy Subtotal:</b>	<b>\$2,508</b>	<b>\$2,508</b>	<b>\$1,894</b>	<b>\$614</b>	<b>75.5%</b>	<b>75.5%</b>	
University of Arizona Cooperative Extension	GRA-STATE-14-0629-01	07/01/2013-06/30/2014		\$2,508	\$1,894	\$614		75.5%		
<b>Quality First Coaching &amp; Incentives Strategy</b>			<b>Strategy Subtotal:</b>	<b>\$802,988</b>	<b>\$802,988</b>	<b>\$786,748</b>	<b>\$16,241</b>	<b>98.0%</b>	<b>98.0%</b>	<b>\$83,161</b>
Valley of the Sun United Way	FTF-STATE-14-0427-02	07/01/2013-06/30/2014		\$802,988	\$786,748	\$16,241		98.0%		\$83,161
<b>Quality First Inclusion Warmline Strategy</b>			<b>Strategy Subtotal:</b>	<b>\$11,948</b>	<b>\$11,948</b>	<b>\$8,398</b>	<b>\$3,550</b>	<b>70.3%</b>	<b>70.3%</b>	
Southwest Human Development	FTF-STATE-13-0426-01-Y2	07/01/2013-06/30/2014		\$11,948	\$8,398	\$3,550		70.3%		
<b>Quality First Mental Health Consultation Warmline Strategy</b>			<b>Strategy Subtotal:</b>	<b>\$12,289</b>	<b>\$12,289</b>	<b>\$11,839</b>	<b>\$450</b>	<b>96.3%</b>	<b>96.3%</b>	<b>\$42</b>
Southwest Human Development	FTF-STATE-13-0344-02-Y2	07/01/2013-06/30/2014		\$12,289	\$11,839	\$450		96.3%		\$42
<b>Quality First Pre-K Mentoring Strategy</b>			<b>Strategy Subtotal:</b>	<b>\$60,060</b>	<b>\$60,060</b>	<b>\$57,242</b>	<b>\$2,818</b>	<b>95.3%</b>	<b>95.3%</b>	
Arizona Department of Education	ISA-MULTI-13-0487-01-Y2	07/01/2013-06/30/2014		\$60,060	\$57,242	\$2,818		95.3%		
<b>Quality First Pre-K Scholarships Strategy</b>			<b>Strategy Subtotal:</b>	<b>\$952,644</b>	<b>\$952,644</b>	<b>\$927,021</b>	<b>\$25,623</b>	<b>97.3%</b>	<b>97.3%</b>	
Valley of the Sun United Way	FTF-STATE-14-0440-02	07/01/2013-06/30/2014		\$952,644	\$927,021	\$25,623		97.3%		
<b>Quality First Scholarships Strategy</b>			<b>Strategy Subtotal:</b>	<b>\$3,057,249</b>	<b>\$3,057,249</b>	<b>\$2,979,745</b>	<b>\$77,504</b>	<b>97.5%</b>	<b>97.5%</b>	
Valley of the Sun United Way	FTF-STATE-14-0440-01	07/01/2013-06/30/2014		\$3,057,249	\$2,979,745	\$77,504		97.5%		
<b>Quality First Warmline Triage Strategy</b>			<b>Strategy Subtotal:</b>	<b>\$4,779</b>	<b>\$4,779</b>	<b>\$4,765</b>	<b>\$15</b>	<b>99.7%</b>	<b>99.7%</b>	
Southwest Human Development	FTF-STATE-13-0351-02-Y2	07/01/2013-06/30/2014		\$4,779	\$4,765	\$15		99.7%		
			<b>Goal Area Subtotal:</b>	<b>\$5,048,190</b>	<b>\$5,039,099</b>	<b>\$4,878,796</b>	<b>\$160,302</b>	<b>96.8%</b>	<b>96.6%</b>	<b>\$83,203</b>
			<b>Overall Total:</b>	<b>\$12,917,612</b>	<b>\$12,865,270</b>	<b>\$11,812,459</b>	<b>\$1,052,812</b>	<b>91.8%</b>	<b>91.4%</b>	<b>\$320,827</b>

# FY 2014 Southeast Maricopa Contract Detail