



## FIRST THINGS FIRST

*Ready for School. Set for Life.*

# ARIZONA EARLY CHILDHOOD DEVELOPMENT & HEALTH BOARD MEETING MINUTES

*Draft*

### Call to Order

Day one of the meeting of the First Things First Arizona Early Childhood Development & Health Board was held on Tuesday, January 20, 2015 at 10:00 a.m. The meeting was held in the Boardroom of the First Things First offices located at 4000 N. Central Avenue, Suite 800 in Phoenix, Arizona 85012.

Chair Decker called the meeting to order at approximately 10:03 a.m. at which time Melody Bozza, Board Administrator conducted roll call and confirmed quorum.

### Members Present:

Janice Decker  
Dr. Pamela Powell  
Nadine Mathis Basha  
Gayle Burns  
Steven W. Lynn  
Hon. Cecil Patterson  
Vivian Saunders  
Ruth Solomon  
Brad Willis (DES)  
Mary Ellen Cunningham (ADHS)  
Amy Corriveau (ADE)

### Members Absent:

None

### Conflicts of Interest

There were none at this time.

### Call to the Public

Chair Decker asked if there were any members of the public present that wished to address the Board and provided the parameters for doing so. There were no comments from the public at this time.

### Consent Agenda

Chair Decker advised that all items on the Consent Agenda would be considered for approval by a single motion with no discussion unless an individual item listed on the Consent Agenda was removed from the Consent Agenda and discussed and voted on as a regular agenda item upon the request of any Board member.

- A. *Board Meeting Minutes: December 9, 2014 (Attachment #1)*
- B. *Communications & Public Affairs Update (Attachment #2)*
- C. *Tribal Affairs Update (Attachment #3)*
- D. *Quality First Update (Attachment #4)*
- E. *Technical Changes to Strategies and Allotments (Attachment #5)*
- F. *Statewide and Signature Strategies Report (Attachment #6)*
- G. *Needs & Assets Report: Amended Extension Requests (Attachment #7)*
- H. *Meeting Location Change (Attachment #8)*

After reading the items on the Consent Agenda, Chair Decker asked if members of the Board wished to remove any item for discussion. There being no request to do so, Member Burns moved to approve the consent agenda, with a second from Member Lynn. Motion carried.

**Tribal Data Policy – Second Read (Attachment 9)**

Staff provided the Board with a written background and recommendation regarding this agenda item, which included the attached draft based upon feedback obtained in past tribal consultations, as well as First Things First’s experience in obtaining tribal data agreements over the past six years. The draft was compiled with input from FTF Tribal Affairs, Research & Evaluation and the Tribal Technical Advisory Group (TTAG). The Board had a first read of this policy at its December 2014 meeting; no changes were recommended.

Member Mathis Basha moved to approve the Tribal Data Policy as presented, with a second from Member Lynn. Motion carried.

**Board Governance Policy Amendment – Second Read (Attachment 10)**

Staff provided the Board with a written background and recommendation regarding this agenda item, which included the following:

- Current membership of the Executive Committee
- Duties and Composition of the Executive Committee
- Addition of the Communications and Government Affairs Committee

The proposed governance policy amendment would update the Executive Committee membership to include the chair(s) of all Board standing committees. The Board had a first read of the Board Governance Policy at its December 2014 meeting.

Member Burns moved to approve the amendment to the Board Governance Policy, with a second from Member Patterson. Motion carried.

**Briefing: Pre-K Development Grant and School Readiness Framework (Attachment 11)**

Amy Corriveau, with the Arizona Department of Education, provided the Board with background on the recent \$20 million dollar award of federal funds as part of the 2014 Preschool Development Grant program, which is administered jointly by the U.S. Department of Education and the U.S. Department of Health and Human Services. ADE has the opportunity to receive \$80 million over the four-year grant cycle, depending on availability of federal funding. The funds will be used to make preschool programs in a variety of settings more readily available to thousands of children in 15 high-needs communities across the state and will promote success in those programs by enhancing quality and building infrastructure statewide.

The Arizona School Readiness Framework (ASRF) was developed through efforts coordinated by the Arizona Department of Education in partnership with First Things First and the Head Start Collaboration Office, and with the input of many early childhood educators and stakeholders. The framework reflects the purpose of identifying readiness, and builds on the state’s efforts to establish a system in which all children have access to quality early learning experiences leading to school success. The ASRF will be an important guiding resource in the implementation of the Preschool Development Grant.

Member Lynn asked for clarification regarding overlap of zip codes, which Member Corriveau stated only occurs in two areas, and those concerns have been worked through and do not pose an issue.

Member Mathis Basha inquired as to what the timeline is for implementation. Member Corriveau stated they hope to begin implementation August of 2015, and work is ongoing with ADE’s certification unit for the Higher Ed aspect of this grant and building capacity within their current structure.

Member Solomon asked for clarification of whether the 12 million dollars in scholarships equated to 3 million dollars over the 4 years of the grant. Member Corriveau explained that more of the funding would be received initially and then taper off. Member Corriveau also clarified that Quality First sites are included.

Member Solomon also inquired whether or not ADE will be dispensing with the letter grading system (A-F) for school performance. Amy Corriveau said that currently state board is engaging in dialogue around this topic as they discuss the implementation of a new assessment.

#### **Appointment of Regional Council Member Applicants**

Chair Decker asked if any Board member wished to call for an executive session to consider the applicants for Regional Council appointment. With there being no request to convene an executive session, Member Lynn moved to approve the appointment of regional council member applicants as presented, with the exception of the Northwest Maricopa Regional Council applicant that withdrew their application, with a second from Member Patterson. Motion carried.

#### **CEO Report/Update**

Sam Leyvas provided the CEO Update and welcomed Regional Council members, who will be presenting over the course of today and tomorrow, as well as guest Joelle Jude Fontaine from the Kellogg Foundation.

Alliance Bank has produced a new book of lobby art from around the state. Several regional council members are employed by Alliance Bank and are champions of the work of FTF. Alliance Bank is offering this coffee table book for purchase at a cost of \$100. FTF is featured as one of the educational organizations that will be recipients of funds from the sale of the book through the Alliance for Education Fund.

FTF Executive staff had the opportunity to meet with Governor Ducey's policy team regarding FTF governance, board, and regional councils. We are looking forward to the next conversation in order to share the goals of FTF and highlight the work of the build coalition to help paint the broader picture.

Sam extended a special thank you to Member Corriveau who helped facilitate an initial conversation with new Superintendent of Public Instruction, Diane Douglas, and Chair Decker in February.

The Governor's budget presented to the Legislature deals with some anticipated shortfalls for this year, and we will see how it compares to the Legislature's budget that will be released at the end of this week. Staff is still reviewing the Governor's budget and has seen some preservation of tax cuts, as well as some reallocation of monies including some movement of funds in the Governor's Classrooms First initiative.

Governor Ducey has initiated a hiring freeze for those positions funded through general fund appropriations. The FTF Executive Team will be discussing how this might affect FTF and what our approach will be. The Board will be kept apprised of these discussions.

#### **Board Member Report/Update**

Member Cunningham, ADHS, reported that they reached all six benchmarks required for the MIECHV grant. ADHS is currently working on the Title V needs assessments for the future, as well as working to improve birth outcomes through the Coin Initiative. The Arizona Public Health Association spring conference is coming up on April 9<sup>th</sup> at the Phoenix Zoo.

Member Willis, ADES, reported that the Child Care Development Block grant has been re-authorized and they are still working through the changes. There will be a meeting next week in Washington, DC to develop a new plan for operating the Child Care Development Fund in Arizona. ADES was able to release every child off of the waiting list as of January 9<sup>th</sup>, and notices went out last week and the results should be back by February.

Member Lynn addressed the Board regarding the current board vacancy that has persisted for a few years, as well as the recently expired terms for himself and Member Patterson. Member Lynn hopes that these vacancies are given the attention they deserve and filled expeditiously, as well as Vice Chair Powell's re-confirmation. Member Lynn will not be applying for reappointment, and will continue to serve for the next few months.

Member Patterson, whose term also ended on January 19th, stated he will not be applying for re-appointment. Member Patterson expressed how grateful he is for the opportunity to serve on the FTF Board, and is very proud of the work that has been done.

Chair Decker announced that Member Saunders will be stepping into the role of Chair of the Policy and Program Committee.

**FY16 Regional Funding Plan Presentations (Attachment 12)**

Michelle Katona presented to the Board an overview of the new three year strategic planning process for the regions and the updates and changes that have been considered. There are 28 Regional Council FY2016 funding plans, which represent thoughtful discussion and deliberation of how best to use regional funding allocations to improve the lives of young children in local communities throughout Arizona. Regional councils developed SFY16-18 strategic plans, which include a defined set of prioritized needs, their selected school readiness indicators and a set of funded strategies and unfunded approaches to address the needs and improve outcomes for young children. The funding plans are reflective of the diverse communities in Arizona, demonstrate the level of collaboration that is occurring across the state to advance the early childhood system and reflect the impact regional councils are having since their inception in 2008, building on and improving the comprehensive foundation of the early childhood system statewide.

Meeting was recessed for a short break by Chair Decker at 11:55 and was re-convened at 12:45

**Regional Funding Plans, Day One:**

Council Chair, Rev. Dr. Darren Hawkins, presented the Yuma Regional Partnership Council's SFY16 Funding Plan to the Board for approval. Member Solomon moved to approve the Yuma Regional Funding plan, with a second from Member Burns. Motion carried.

Council Chair, Jill McCormick, presented the Cocopah Tribe Regional Partnership Council's SFY16 Funding Plan to the Board for approval. Member Patterson moved to approve the Cocopah Regional Funding Plan, with a second from Member Saunders. Motion carried.

Council member, Amelia Flores, presented the Colorado River Indian Tribes Regional Partnership Council's SFY16 Funding Plan to the Board for approval. Member Mathis Basha moved to approve the Colorado River Indian Tribes Regional Funding Plan, with a second from Member Patterson. Motion carried.

Council Vice Chair, Howard Weiske, presented the La Paz Mohave Regional Partnership Council's SFY16 Funding Plan to the Board for approval. Member Lynn moved to approve the La Paz Mohave Regional Funding Plan, with a second from Vice Chair Powell. Motion carried.

Council Vice Chair, Darren Hudak, and Council member, Rev. Pete Imus, presented the Hualapai Tribe Regional Partnership Council's SFY16 Funding Plan to the Board for approval. Member Lynn moved to approve the Hualapai Regional Funding Plan, with a second from Member Patterson. Motion carried.

Council Chair, Cindy Queneville, and Vice Chair, Toby Urvater, presented the Phoenix North Regional Partnership Council's SFY16 Funding Plan for Board approval. Member Solomon moved to approve the Phoenix North Regional Funding Plan, with a second from Member Patterson. Motion carried.

Council Chair, Karen Stewart, and Vice Chair, Jessica Jarvi, presented the Phoenix South Regional Partnership Council's SFY16 Funding Plan for approval by the Board. Member Solomon moved to approve the Phoenix South Regional Funding Plan, with a second from Vice Chair Powell. Motion carried.

At the request of Member Burns, clarification was provided regarding the cost per participant and expected outcomes and evaluation criteria for the Family, Friends and Neighbor strategy in the Phoenix South Regional Funding Plan.

Council Chair, Melissa Madrid, presented the Gila River Indian Community Regional Partnership Council's SFY16 Funding Plan for approval by the Board. Member Saunders moved to approve the Gila River Indian Community Regional Funding Plan, with a second from Member Burns. Motion carried.

**Chair Decker recessed the meeting for a short break at 2:29 p.m. and reconvened the meeting at 2:45 p.m.**

Council Chair, Harry Martin, presented the Navajo Nation Regional Partnership Council's SFY16 Funding Plan for approval by the Board. Member Lynn moved to approve the Navajo Nation Regional Funding Plan, with a second from Member Patterson. Motion carried.

Council Vice Chair, Dawnafe Whitesinger, presented the White Mountain Apache Tribe Regional Partnership Council's SFY16 Funding Plan for approval by the Board. Member Burns moved to approve the White Mountain Apache Regional Funding Plan, with a second from Member Saunders. Motion carried.

Council Chair, Paula Stefani, presented the Coconino Regional Partnership Council's SFY16 Funding Plan for approval by the Board. Vice Chair Powell moved to approve the Coconino Regional Funding Plan, with a second from Member Burns. Motion carried.

Council Chair, Sherry Birch, presented the Yavapai Regional Partnership Council's SFY16 Funding Plan for approval by the Board. Member Burns moved to approve the Yavapai Regional Funding Plan, with a second from Member Solomon. Motion carried.

Council Vice Chair, Leslie Meyer, presented the Navajo Apache Regional Partnership Council's SFY16 Funding Plan for approval by the Board. Member Lynn moved to approve the Navajo Apache Regional Funding Plan, with a second from Vice Chair Powell. Motion carried.

Council Chair, Frank Narducci, and Vice Chair, Marie Raymond, presented the East Maricopa Regional Partnership Council's SFY16 Funding Plan for approval by the Board. Member Lynn moved to approve the East Maricopa Regional Funding Plan, with a second by Member Patterson. Motion carried.

Council Chair, Anna David, presented the Southeast Maricopa Regional Partnership Council's SFY16 Funding Plan for approval by the Board. Member Burns moved to approve the Southeast Maricopa Regional Funding Plan, with a second by Member Patterson. Motion carried.

**Chair Decker adjourned Day One of the First Things First Board Meeting at 4:14 p.m., January 20, 2015 and announced that the board meeting would reconvene at 8:30 a.m. the following day, Wednesday, January 21, 2015 (as indicated on the meeting notice and agenda).**

**First Things First Board Meeting – Day Two, January 21, 2015**

Chair Decker called Day Two of the First Things First Board Meeting to order at 8:30 a.m. on Wednesday, January 21, 2015 at which time Melody Bozza, Board Administrator, conducted roll call and confirmed quorum.

Members Present:

Janice Decker  
Dr. Pamela Powell  
Nadine Mathis Basha  
Gayle Burns  
Steven W. Lynn  
Hon. Cecil Patterson  
Vivian Saunders  
Ruth Solomon  
Mary Ellen Cunningham (ADHS)  
Amy Corriveau (ADE)

Members Absent:

Brad Willis (ADES)

**Regional Funding Plans Day Two:**

Council Chair, Annette Johnson, presented the Northwest Maricopa Regional Partnership Council's SFY16 Funding Plan for approval by the Board. Member Mathis Bash moved to approve the Northwest Maricopa Regional Funding Plan, with a second from Member Burns. Motion carried.

Council Chair, Carlian Dawson, and Vice Chair, Kimberly Flack, presented the Southwest Maricopa Regional Partnership Council's SFY16 Funding Plan for approval by the Board. Member Solomon moved to approve the Southwest Maricopa Regional Funding Plan, with a second from Member Patterson. Motion carried.

Council Chair, Virginia Loring, presented the Salt River Pima Maricopa Indian Community Regional Partnership Council's SFY16 Funding plan for approval by the Board. Member Lynn moved to approve the Salt River Pima Maricopa Indian Community Regional Funding Plan, with a second from Member Patterson. Motion carried.

Member Lynn congratulated the SRPMIC on the robust collaboration going on in their region and the successful work that is going on in the region. Member Lynn also explained that even though the sale of tobacco on the reservation does not generate funding for FTF, the work of FTF is for all children of AZ, and the collaboration with tribal communities does make an impact.

Council Vice Chair, Scott Ingram, presented the Pima North Regional Partnership Council's SFY16 Funding Plan for approval by the Board. Member Mathis Basha moved to approve the Pima North Regional Funding Plan, with a second from Member Lynn. Motion carried.

Council Chair, Connie Espinoza, and Vice Chair, Fran Driver, presented the Pima South Regional Partnership Council's SFY16 Funding Plan for approval by the Board. Member Saunders moved to approve the Pima South Regional Funding Plan, with a second from Member Lynn. Motion carried.

Council Chair, Mildred Manuel, and Vice Chair, Kymberlii Tenario, presented the Tohono O'odham Nation Regional Partnership Council's SFY16 Funding Plan for approval by the Board. Member Solomon moved to approve the Tohono O'odham Nation Regional Funding Plan, with a second from Member Saunders. Motion carried.

Council Chair, Cecilia Garcia, and Vice Chair, Amalia Reyes, presented the Pascua Yaqui Tribe Regional Partnership Council's SFY16 Funding Plan for approval by the Board. Member Mathis Basha moved to approve the Pascua Yaqui Tribe Regional Funding Plan, with a second from Member Lynn. Motion carried.

Member Lynn requested information on Pascua Yaqui Tribe's Regional Council Member Hector Youtsey's radio addresses and when they would be broadcast.

Council Chair, Bill Kirkpatrick, and Vice Chair, Karen Woodford, presented the Santa Cruz Regional Partnership Council's SFY16 Funding Plan for approval by the Board. Member Burns moved to approve the Santa Cruz Regional Funding Plan, with a second by Member Patterson. Motion carried.

**Scheduled Break: Chair Decker recessed the meeting for a short break at 10:06, and reconvened the board meeting at 10:15 a.m.**

Council Chair, Fernando Shipley, presented the Gila Regional Partnership Council's SFY16 Funding Plan for approval by the Board. Member Powell moved to approve the Gila Regional Funding Plan, with a second from Member Lynn. Motion carried.

Council Vice Chair, Pastor Shawn Buckhanan, presented the Cochise Regional Partnership Council's SFY16 Funding Plan for approval by the Board. Member Lynn moved to approve the Cochise Regional Funding Plan, with a second by Member Burns. Motion carried.

Council Chair, Laurie Smith, and Council Member, Ryan Henry, presented the Graham/Greenlee Regional Partnership Council's SFY16 Funding Plan for approval by the Board. Member Lynn moved to approve the Graham/Greenlee Regional Funding Plan, with a second by Member Saunders. Motion carried.

Council Chair, Laurie Smith, also took this opportunity to announce a new Public Private Partnership with Freeport McMoran to fund Child Care Scholarships in their region, and the details of that partnership are currently being developed.

Council Chair, Vernon Poncho, and Vice Chair, Flora Talas, presented the San Carlos Apache Regional Partnership Council's SFY16 Funding Plan for approval by the Board. Member Solomon moved to approve the San Carlos Apache Regional Funding Plan, with a second from Member Patterson. Motion carried.

Council Chair, Stuart Fain, and Vice Chair, Kameron Bachert, presented the Pinal Regional Partnership Council's SFY16 Funding Plan for approval by the Board. Member Mathis Basha moved to approve the Pinal Regional Funding Plan, with a second from Member Lynn. Motion carried.

Chair Decker and members of the Board thanked all of the representatives from the Regional Councils for their presentations and for the work that went into developing their strategic plans. Chair Decker also thanked the regional staff for the hard work that went into working with the Councils to refine their strategic planning and the development of their funding plans through the use of their Needs and Asset Reports. The ongoing collaboration with other state and local entities and communities, as well as tribal communities is to be applauded.

#### **Future Agenda Item Requests**

Member Solomon asked that a future agenda include a discussion regarding whether Quality First is driving up the cost of child care.

Member Lynn asked for information on the overall evaluation process, to include a discussion regarding performance evaluation and impact evaluation.

Member Powell asked for time on a future agenda for additional in-depth discussion on policy and what is happening in the regions.

#### **Next Meeting**

The next meeting of the First Things First Early Childhood Development and Health Board will be held on April 13 – 14, 2015 in Yuma, Arizona.

#### **Adjourn**

There being no further business Chair Decker adjourned the meeting at approximately 11:13 a.m.



# FIRST THINGS FIRST

**AGENDA ITEM:** Communications and Public Affairs Update

**BACKGROUND:** The attached report provides information and updates related to Communications and Public Affairs. The report is segmented into several focus areas including:

- Community Outreach
- Communications
- Government Affairs
- Tribal Affairs (see report under separate cover)

**RECOMMENDATION:** For informational purposes only.



# FIRST THINGS FIRST

## Community Outreach

The medical community understands best that good health is the foundation of optimal child development; therefore, doctors and other health professionals are among the most credible messengers for Arizonans on the importance of early childhood. That's why the medical community is a key audience for First Things First's community outreach and engagement efforts.

This fiscal year, the community outreach team has connected with hundreds of health professionals, including pediatricians, general practitioners, nurses, dentists, mental health professionals, behavioral therapists, nutritionists, students and others in the medical community.

The outreach team has led about a dozen trainings in effective early childhood messaging since July directly targeting this important group. Participants in the training have included community health educators, nutritionists, health professionals working in tribal health services departments and birthing centers or other medical facilities and nursing students.

Another key engagement tactic is site tours of FTF-funded programs that target the medical community. A recent site tour in the Pascua Yaqui Tribe region introduced 10 staff members from a behavioral health program to the services available to young children through home visitation. As a result, attendees are now readily connecting families with FTF-funded resources and remain connected and engaged. In a separate event, the newly-appointed Director of Human and Health Services for the Ak-Chin Indian Community and staff from Gila River Health Care attended a site tour to observe vision and hearing screenings at Ak-Chin Preschool. That tour led to continued conversations to ensure Ak-Chin Indian Community members are better able to access early childhood services.

Outreach efforts like these also have yielded commitments from health professionals to use their trusted voice to share the message about the importance of early childhood health and development. Health professionals who have been formally engaged as Supporters and Champions are sharing this message in a variety of ways; such as regularly distributing First Things First information at WIC centers, hospitals, dental clinics, birthing centers and at community health fairs, health insurance enrollment fairs, developmental screenings and other events. Here are a just few examples of these Supporter and Champion-led efforts across the state:

- In the East Maricopa region, Carol Stautberg, a nurse at St. Luke's Hospital, shares FTF resource information during infant care and safety classes.
- In the Yavapai region, Dr. Clarisa Smith, a pediatrician, shared First Things First materials at a health fair sponsored by a local faith community and also shares materials regularly with families in her clinic.
- In Northwest Maricopa, regional council member Gina Herrera, Manager of Women and Infant Services at Banner Del Webb Medical Center, shares FTF materials in discharge packets given to each patient.



# FIRST THINGS FIRST

## Earned Media

Earned media continues to be an area of focus for First Things First, with **more than 85 stories regarding early childhood, First Things First and our grantees appearing in media statewide since our last report.** Some highlights of those efforts included:

- A February statewide focus on pitching stories related to the important of oral health for young kids resulted in 17 placements statewide, including Tucson, Parker, Sedona, Flagstaff, Safford and Casa Grande. At the time of this report, our March focus on the importance of reading with young children has resulted in 26 placements statewide, including Prescott, Yuma, San Tan Valley, Clifton, Black Canyon City, Seligman, Maricopa, Kingman, Kearney and Kykotsmovi.
- As a result of our continued focus on identifying and reaching out to online publications, user-generated sites and blogs, almost one-quarter of the placements reported this period were in these outlets, including TucsonMoms.com, Prescott Moms' Blog, United Way Blog, Amigos NAZ and MixedVoces.

In addition to these successes, Chief Executive Officer Sam Leyvas submitted six columns to *The Arizona Republic* that likely ran in 5-8 Community sections each. The topics of those columns included the importance of children's oral health; the role of early language development in future reading success; STEM in early childhood; parent resources to identify potential developmental concerns in their children; the importance of play for young kids; and the Week of the Young Child.

## Social Media

Our online stakeholder engagement continues to grow. Since our last board report, **FTF's Facebook followers have increased by 12 Percent to almost 80,000 individuals.** Our **Twitter followers have also increased more than 6 percent to 1,425.**

## Government Affairs

With passage of the budget, things have slowed down somewhat at the state capitol, but not in Government Affairs. Our Senior Director continues to meet with many members of the House and Senate on early childhood issues, general inquiries, specific legislation or meet and greet opportunities.

The Division also continues to monitor activity at the state and federal level, and to provide information and assistance as requested by policymakers and staff.

## State Legislature

- The legislative session is drawing to a close given the recent passage of the \$9.1 billion budget. Session is expected to conclude around the first week of April.
- Government Affairs continues to monitor bills of interest moving through the legislative process. The most up-to-date information is provided in weekly emails to our Board, regional council members and staff.



# FIRST THINGS FIRST

## Congress

- The 114<sup>th</sup> Congress passed a series of continuing resolutions to keep segments of the government open throughout the winter. The Congress is currently considering passage of a two year budget which, if signed, would be the first budget through regular order in a significant period of time.

## **Pertinent Legislation**

- The “Arizona Nutrition Coalition” a coalition of community and anti-hunger groups headed by St. Mary’s Food Bank Alliance are advocating for Congress to reauthorize the Child Nutrition Act which expires on September 30, 2015. The **Child Nutrition and WIC Reauthorization Act** authorizes all of the federal child nutrition programs, including the School Breakfast, National School Lunch, Child and Adult Care Food, Summer Food Service, and the Fresh Fruit and Vegetable Programs and WIC.
- The **Maternal, Infant, and Early Childhood Home Visiting** program was recently reauthorized. A significant grant was provided to the State of Arizona. MIECHV supports pregnant women and families and helps at-risk parents of children from birth to kindergarten entry tap the resources and hone the skills they need to support their child’s healthy development.
- FTF is providing information and feedback requested by Congresswoman Kyrsten Sinema’s office on legislation that would provide increased **tax reductions for child care expenditures**. The legislation is expected to be bipartisan and be introduced shortly.

To support on-going efforts to build policymaker awareness of the importance of early childhood and the work of FTF, Government Affairs is preparing a curriculum to better inform Regional Partnership Council members on the legislative process and ways to engage with legislators and policy decision makers to support early childhood issues.

Government Affairs also continues to provide legislative updates to staff and regional councils, as requested.

## **Tribal Affairs**

See report under separate cover.



# FIRST THINGS FIRST

**AGENDA ITEM:**

Tribal Affairs Update

**BACKGROUND:**

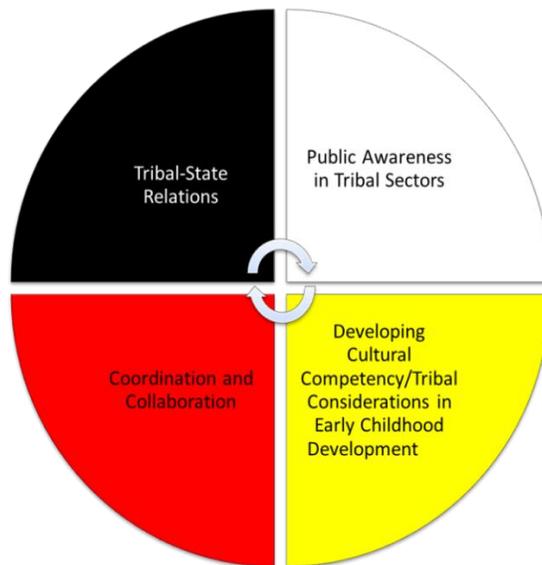
The attached table provides information on the activities related to Tribal Affairs for the months of January through March 2015. The first column lists four categories that indicate the overall content areas that summarize tribal affairs for this reporting period. These areas include:

- Tribal-State Relations
- Public Awareness in Tribal Sectors
- Developing Cultural Competency/Tribal Considerations in Early Childhood Development
- Coordination and Collaboration

The second column provides a summary of the activities and accomplishments.

**RECOMMENDATION:**

For informational purposes only.



**TRIBAL AFFAIRS STATUS REPORT**  
**January-March 2015**

Project Type	Description
<b>Tribal-State Relations</b>	<p>On January 20, the Senior Director of Tribal Affairs attended the Arizona Indian Tribes and Nations Legislative Day. First Things First had an exhibit table supported by FTF Community Outreach Coordinators from the Tohono O’odham and Pinal Regional regions.</p> <p>On February 3, the Chief Executive Officer, Senior Director of the Northeast Region, Yavapai Regional Council member Ofelia Tewawina, and Senior Director of Tribal Affairs met with Chairman Thomas Beauty and Vice Chairwoman Darlene Rubio of the Yavapai-Apache Nation in Camp Verde, AZ. The purpose of the meeting was to provide an overview of FTF, the Yavapai Region and discuss next steps in strengthening the relationship with the Yavapai-Apache Nation. A follow-up meeting with Chairman Beauty was scheduled for March 10. That meeting included the Chief Regional Officer (via phone), the Yavapai Regional Director, Ms. Tewawina and the Senior Director of Tribal Affairs. The purpose of the meeting was to provide information on the role and statutory requirements of a regional partnership council, successes and challenges of regional partnership councils (tribal regions and tribes in geographical regions), and to share opportunities to expand partnerships between the Yavapai-Apache Nation and the Yavapai Regional Council. The Yavapai Regional Director will request a meeting with the Yavapai-Apache Council to provide an update on strategies and programs implemented in the region. At Chairman Beauty’s request, quarterly update meetings will be scheduled with the Chairman, the Yavapai Regional Director, Regional Council member Tewawina and Senior Director of Tribal Affairs.</p> <p>On February 25, the Coconino Regional Director, Coconino Regional Chair Paula Stefani, Coconino Regional Council member Noreen Sakiestewa and Senior Director of Tribal Affairs attended the Hopi Tribal Council meeting in Kyotsmovi, AZ. The Senior Director of Tribal Affairs provided an update on Tribal Affairs and the 2015 and 2017 Regional Needs and Assets report process. At the same meeting, FTF grantees in the region provided information on their programs and requested support to provide services on Hopi tribal lands.</p> <p>On February 26, the Senior Director of the Central East Region and Senior Director of Tribal Affairs met with Chairman Louis Manuel Jr. of the Ak-Chin Indian Community in Maricopa, AZ. The purpose of the meeting was to provide an update on the 2015 and 2017 Regional Needs and Assets report process, the fiscal year 2014 Pinal Regional Funding Plan and discuss next steps in continuing to strengthen FTF’s relationship with the Ak-Chin Indian Community.</p> <p>On March 11, the Senior Director of the Maricopa Region, Vice Chair Chris McIntier of the Salt River Pima-Maricopa Regional Council, the Senior Director of Tribal Affairs and the FTF Tribal Data Partnership Coordinator attended the Salt River Pima-Maricopa Indian Community Council meeting. The Senior Director of Tribal Affairs presented information about the FTF School Readiness Indicators and Vice Chair Chris McIntier requested approval of a Resolution to establish a Memorandum of Understanding for data collection on the School Readiness Indicators. The resolution was approved by the Salt River Pima-Maricopa Indian Community Council.</p>
<b>Public Awareness Efforts in Tribal</b>	<p>On January 29, 2015 Senior Director of Governmental Affairs and Senior Director of Tribal Affairs attended a meeting with Senator Carlyle Begaye to provide an update on the FTF budget and strategies funded in the Coconino, Navajo/Apache, White Mountain Apache and the San Carlos Apache regions.</p>

<p><b>Sectors</b></p>	<p>On January 30, the Chief Executive Officer and Senior Director of Tribal Affairs met with Kim Russell, Executive Director; and Alida Montiel, Chair, of the Arizona Coalition on Indian Health Care (ACOIHC). The purpose of the meeting was for ACOIHC to provide an overview of their organization, share proposed amendments to their statute to include requesting a representative from FTF to serve as a member of the coalition, and discuss partnership opportunities.</p> <p>On February 2, the Senior Director of Government Affairs and Senior Director of Tribal Affairs attended a meeting with Representative Gabaldon to provide an update on the FTF budget, strategies funded in the Pima South and Santa Cruz regions located in her district and strategies funded in the Pascua Yaqui and Tohono O’odham regions which are located near her district.</p> <p>On February 19, the Senior Director of Tribal Affairs participated in the Tribal Early Childhood Workgroup Meeting facilitated by Verna Johnson, Health Program Manager at the Inter-Tribal Council of Arizona, Inc. The Senior Director of Tribal Affairs shared information on the FTF Summit and call for proposals and participated in discussions on grant opportunities and resources available.</p> <p>On March 17, the FTF Tribal Data Partnership Coordinator and Senior Director of Tribal Affairs attended the Ak-Chin Indian Community Cultural Education Training for grantees and FTF staff at the Ak-Chin Indian Community Service Center in Maricopa, AZ.</p>
<p><b>Tribal Considerations in Early Childhood Development</b></p>	<p>On January 12, Senior Director of Tribal Affairs participated in the Bridging Health Care and Early Education System Transformations to Achieve Kindergarten Readiness webinar facilitated by the BUILD Initiative to learn about Oregon’s early learning and health care systems and efforts to align those systems.</p> <p>On January 21, the Senior Director of Tribal Affairs met with Joelle-Jude Fontaine, Program Officer of the Kellogg Foundation, to share information about FTF’s government-to-government relationships with Arizona’s Indian Tribes and Nations.</p> <p>On January 30, an FTF Program Evaluation Specialist and Senior Director of Tribal Affairs met with Stephen Honeyestewa, Home Visiting Program Coordinator of Native Health. The purpose of the meeting was to provide insight on FTF’s experience in developing a community assessment and to learn more about their program.</p> <p>On February 4, the Senior Director for Research and Evaluation, Senior Director for Tribal Affairs (via phone) and the Tribal Data Partnership Coordinator met in-person with Jody Sekerak, Indian Health Service (IHS) Area Office Statistician. The purpose of the meeting was to present information on several items including current and upcoming FTF projects, information received from IHS in previous year(s), Early Childhood Data Indicators and understanding the structure, processes and accessibility of IHS data.</p> <p>On February 19, the Senior Director of Tribal Affairs met via phone with Dan Torres, Director of Community Momentum for Thrive by Five in Washington State; and Gerry Cobb, Director of State Services of the BUILD Initiative, to share information about First Things First government-to-government relationships with Arizona’s Indian Tribes and Nations.</p> <p>On March 2, Senior Director of Tribal Affairs and Tribal Data Partnership Coordinator presented a training – Working More Effectively with Tribes – to 41 Quality First Coaches and Assessors. Additional</p>

	<p>trainings included: March 4 in Mesa, four participants; March 9 in Phoenix, 26 participants; and, March 16 in Benson, 13 participants. Additional trainings are scheduled in April. The trainings are a direct result of feedback received during the 2013 Tribal Consultation, which suggested the need for greater cultural awareness in the implementation of Quality First.</p> <p>On March 10, the Senior Director of Tribal Affairs participated in an interview with Rena Henderson Mason, Facilitator of the Racial Equity Think Tank, to provide insight on the racial equity issues faced in tribal communities as requested by Sherri Killins, Director of Systems Alignment and Integration of the BUILD Initiative.</p> <p>On March 11 and 12, the Senior Director of Tribal Affairs attended the National Tribal Leaders Forum facilitated by Red Star Innovations and hosted by the Gila River Indian Community to discuss and prioritize public health issues in tribal communities.</p> <p>On March 19-20, the Senior Director of Tribal Affairs participated in the Racial Equity Think Tank meeting hosted by the BUILD Initiative in Chicago to discuss racial equity in building an early childhood system... At the request of Sherri Killins, Director of Systems Alignment and Integration of BUILD Initiative, the Senior Director also participated in pre-meeting event to discuss and define equity competencies for professional development.</p> <p>On March 30, the Senior Director of Tribal Affairs attended the Maternal &amp; Child Health Title V Tribal Consultation meeting facilitated by the Department of Health Services.</p>
<p><b>Coordination and Collaboration</b></p>	<p>On January 13 and February 10, the Senior Director of Tribal Affairs and Tribal Data Partnership Coordinator attended the Navajo Nation Regional Partnership Council meetings to support the Regional Director in presenting the Scope of Work for the Navajo Native Language Preservation in Early Childhood Environments: Resources and Needs Assessments.</p> <p>On January 22, the Senior Director of Research and Evaluation and the Senior Director of Tribal Affairs met with Mindy Jossefides, WIC Director at the Inter-Tribal Council of Arizona. The purpose of the meeting was to present information on several items including the following: current and upcoming FTF projects, information received from WIC in previous year(s), Early Childhood Data Indicators and understanding data structure, processes, and accessibility of WIC data.</p> <p>On February 27, the Senior Director of Tribal Affairs met with Al Poole, President, and Don Flores, Grants Coordinator, of the Native American Fatherhood and Family Association at the FTF Central Office. The meeting was requested by Mr. Flores to share information about their program and First Things First.</p> <p>On March 10, the Senior Director of Tribal Affairs met with Kim Russell, Executive Director of the Arizona Coalition on Indian Health Care via phone to discuss the Tribal Consultation process.</p> <p>On March 17, the Senior Director of Tribal Affairs met with Verna Johnson, Health Program Manager at the Inter-Tribal Council of Arizona, Inc. The purpose of the meeting was to share information about the history of the working group, opportunities for collaboration and discuss future work sessions.</p> <p>On March 26, the Senior Director of Tribal Affairs met with Rafael Tapia, LTS Program Manager, and Rick Miller, Program Manager, of the National Relief Charities, at the National Relief Charities office in</p>

	<p>Phoenix, AZ. The purpose of the meeting was to discuss material services, the leadership program and opportunities to leverage resources for Arizona’s Indian children and families.</p> <p>On March 31, the Senior Director of Tribal Affairs met with Sharon James-Tiger, Tribal Liaison for the Arizona Department of Child Safety, to discuss state child protective services and tribal social and/or human services.</p>
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**The following projects are currently in progress by Tribal Affairs:**

- The Senior Director of Tribal Affairs will continue to work with FTF Regional Directors to request meeting times with tribal leaders in the regions to introduce herself and provide pertinent information about FTF statewide and in the region.
- Tribal Affairs will continue to plan for the Tribal Gathering at the 2015 FTF Early Childhood Summit.
- Tribal Affairs will continue planning for the 2015 FTF Tribal Consultation.



# FIRST THINGS FIRST

**AGENDA ITEM:**

Quality First Update

**BACKGROUND:**

The attached documents provide an updated report of Quality First’s enrollment data and estimated star ratings for current participants. Quality First rating data shows that participants, on average, are steadily progressing to the quality levels. More than 50,800 children birth to 5 years are enrolled in Quality First programs and 50% of participants have achieved quality levels (3-5 stars).

The Quality First Preliminary Star Report indicates there are 945 programs with a star rating; this number differs from the Quality First Participant Report [909 Full Participation (actual filled) Slots and 56 Rating Only (actual filled) Slots] because 20 programs are currently pending assessment and a star rating.

Quality First ratings are based on three measures: (1) ERS - Environmental Rating Scales (ECERS-R, ITERS-R, and FCCERS-R); (2) Classroom Assessment Scoring System – CLASS (Domains: Emotional Support, Classroom Organization, and Instructional Support); and (3) QF Points Scale that measures Staff Qualifications, Administrative Practices, and Curriculum and Child Assessment. The table below includes participants whose ratings are finalized, as well as participants who are in the process of completing the QF Points Scale. Ratings for participants with an incomplete assessment process are considered as *preliminary Quality First Ratings*.

December 2014	March 2015	% Change
Participants: 967	Participants: 965	-0.2%
Children: 49,107	Children: 50,833	+3.5%
Waitlist: 326	Waitlist: 331	+1.5%
Ratings (932 Participants):	Ratings (945 Participants):	
1 Star: 15	1 Star: 16	+6.6%
2 Star: 501	2 Star: 460	-8.2%
3 Star: 276	3 Star: 308	+11.6%
4 Star: 109	4 Star: 127	+16.5%
5 Star: 31	5 Star: 34	+9.7%

**RECOMMENDATION:**

Presented for information purposes only.

Regional Partnership Council	Wait List	Full Participation Allocated (funded) Slots	Rating Only Allocated (funded) Slots	Full Participation Actual (filled) Slots**	Rating Only Actual (filled) Slots**	Infants*	Toddlers*	2 Yr Olds*	3Yr Olds*	4 Yr Olds*	5 Yr Olds*	Total Enrollment 0 - 5*
<b>Cochise</b>	1	39	0	35		62	89	159	279	404	134	1127
Center	1	24		23		57	78	135	259	391	128	1048
Home		15		12		5	11	24	20	13	6	79
<b>Coconino</b>	3	24	2	21	1	41	67	89	120	154	57	528
Center	3	19		18	1	38	63	83	113	151	56	504
Home		5		3		3	4	6	7	3	1	24
<b>Cocopah Tribe</b>		0			1				4	9	7	20
Center					1				4	9	7	20
Home												
<b>Colorado River Indian Tribes</b>		2	0	2		3	8	10	101	90	10	222
Center		2		2		3	8	10	101	90	10	222
Home		0										
<b>East Maricopa</b>	71	61	14	61	13	458	706	1005	1270	1609	476	5524
Center	69	56		56	13	457	696	994	1260	1602	474	5483
Home	2	5		5		1	10	11	10	7	2	41
<b>Gila</b>		9	6	7		6	16	23	71	113	15	244
Center		6		5		4	16	18	67	111	13	229
Home		3		2		2		5	4	2	2	15
<b>Gila River Indian Community</b>		2	0	4		10	10	19	39	41	6	125
Center		2		4		10	10	19	39	41	6	125
Home		0										
<b>Graham/Greenlee</b>		10	0	9		8	11	31	102	152	4	308

Center		7		6		6	8	28	97	147	4	290
Home		3		3		2	3	3	5	5		18
<b>Hualapai Tribe</b>		0	1									
Center		0										
Home		0										
<b>La Paz/Mohave</b>	11	21	0	19		30	63	90	356	436	124	1099
Center	11	20		19		30	63	90	356	436	124	1099
Home		1										
<b>Navajo Nation</b>		25	0	18		5	14	15	124	261	46	465
Center		25		18		5	14	15	124	261	46	465
Home		0										
<b>Navajo/Apache</b>	7	4	0	4		1	21	31	31	35	10	129
Center	5	3		3			19	29	30	32	9	119
Home	2	1		1		1	2	2	1	3	1	10
<b>Northwest Maricopa</b>	26	67	25	67	18	384	654	911	1464	2077	668	6158
Center	26	60		60	18	379	645	902	1455	2070	666	6117
Home		7		7		5	9	9	9	7	2	41
<b>Pascua Yaqui Tribe</b>		2	0	1		1					2	3
Center		0										
Home		2		1		1					2	3
<b>Phoenix North</b>	13	141	0	134		692	1126	1599	1872	2465	936	8690
Center	13	127		125		683	1117	1585	1858	2450	927	8620
Home		14		9		9	9	14	14	15	9	70
<b>Phoenix South</b>	9	125	0	124		362	579	925	1441	2824	679	6810
Center	9	95		95		335	525	882	1398	2797	670	6607
Home		30		29		27	54	43	43	27	9	203

<b>Pima North</b>	<b>64</b>	<b>113</b>	<b>7</b>	<b>113</b>	<b>7</b>	<b>487</b>	<b>783</b>	<b>1097</b>	<b>1311</b>	<b>1675</b>	<b>548</b>	<b>5901</b>
Center	53	88		88	7	457	749	1069	1290	1655	539	5759
Home	11	25		25		30	34	28	21	20	9	142
<b>Pima South</b>	<b>4</b>	<b>86</b>	<b>0</b>	<b>79</b>		<b>105</b>	<b>174</b>	<b>279</b>	<b>582</b>	<b>849</b>	<b>268</b>	<b>2257</b>
Center	4	36		36		67	132	218	523	797	256	1993
Home		50		43		38	42	61	59	52	12	264
<b>Pinal</b>		<b>47</b>	<b>0</b>	<b>34</b>		<b>83</b>	<b>147</b>	<b>176</b>	<b>382</b>	<b>492</b>	<b>157</b>	<b>1437</b>
Center		36		29		80	141	169	376	488	154	1408
Home		11		5		3	6	7	6	4	3	29
<b>Salt River Pima-Maricopa Indian Community</b>		<b>0</b>										
Center												
Home												
<b>San Carlos Apache</b>		<b>8</b>	<b>0</b>	<b>7</b>		<b>11</b>	<b>11</b>	<b>9</b>	<b>75</b>	<b>206</b>		<b>312</b>
Center		7		6		9	11	9	75	205		309
Home		1		1		2				1		3
<b>Santa Cruz</b>	<b>14</b>	<b>7</b>	<b>0</b>	<b>7</b>			<b>4</b>	<b>10</b>	<b>38</b>	<b>77</b>	<b>32</b>	<b>161</b>
Center	4	3		3				8	31	70	30	139
Home	10	4		4			4	2	7	7	2	22
<b>Southeast Maricopa</b>	<b>75</b>	<b>57</b>	<b>9</b>	<b>57</b>	<b>9</b>	<b>314</b>	<b>534</b>	<b>725</b>	<b>1001</b>	<b>1435</b>	<b>351</b>	<b>4360</b>
Center	72	47		47	9	304	523	702	966	1393	327	4215
Home	3	10		10		10	11	23	35	42	24	145
<b>Southwest Maricopa</b>	<b>22</b>	<b>24</b>	<b>0</b>	<b>24</b>		<b>105</b>	<b>196</b>	<b>334</b>	<b>399</b>	<b>641</b>	<b>276</b>	<b>1951</b>
Center	16	20		20		102	189	329	392	637	272	1921
Home	6	4		4		3	7	5	7	4	4	30
<b>Tohono O'odham Nation</b>		<b>9</b>	<b>0</b>	<b>6</b>		<b>4</b>	<b>16</b>	<b>12</b>	<b>103</b>	<b>95</b>	<b>9</b>	<b>239</b>

Center		8		6		4	16	12	103	95	9	239
Home		1										
White Mountain Apache Tribe		6	0	5		13	23	15	20	245	39	355
Center		6		5		13	23	15	20	245	39	355
Home		0										
Yavapai	2	37	1	37		56	132	196	303	428	124	1239
Center	2	33		33		54	123	187	296	419	123	1202
Home		4		4		2	9	9	7	9	1	37
Yuma	9	34	7	34	7	47	110	132	237	415	228	1169
Center	1	14		14	7	39	81	107	207	395	224	1053
Home	8	20		20		8	29	25	30	20	4	116
<b>Statewide Total</b>	<b>331</b>	<b>960</b>	<b>72</b>	<b>909</b>	<b>56</b>	<b>3288</b>	<b>5494</b>	<b>7892</b>	<b>11725</b>	<b>17228</b>	<b>5206</b>	<b>50833</b>

\*Enrollment data is self reported by Child Care provider.

\*\*Includes Selected Pending Full Enrollment and Selected Pending Rating Only Enrollment

Regional Partnership Council	1 Star	2 Star	3 Star	4 Star	5 Star	Total
Cochise		21	7	7		35
Coconino		12	8	1		21
Cocopah Tribe						
Colorado River Indian Tribes						
East Maricopa		29	28	14	2	73
Gila		2	4		1	7
Gila River Indian Community						
Graham/Greenlee	2	4	1	1		8
Hualapai Tribe						
La Paz/Mohave		9	8	1	1	19
Navajo Nation		14	2	2		18
Navajo/Apache						
Northwest Maricopa	1	28	37	12	5	83
Pascua Yaqui Tribe						
Phoenix North	1	70	48	12	2	133
Phoenix South	8	66	26	14	7	121
Pima North	1	65	27	17	8	118
Pima South	1	37	25	11	4	78
Pinal		22	10	1		33
Salt River Pima-Maricopa Indian Community						
San Carlos Apache		5	1	1		7
Santa Cruz		2	4	1		7
Southeast Maricopa		28	25	10	2	65
Southwest Maricopa		8	13	2		23
Tohono O'odham Nation		4	2			6
White Mountain Apache Tribe	1	3	1			5
Yavapai	1	17	11	5		34
Yuma		9	16	13	2	40
<b>Total</b>	<b>16</b>	<b>460</b>	<b>308</b>	<b>127</b>	<b>34</b>	<b>945</b>

Note: Regional partner councils' provider ratings are suppressed for confidentiality reasons, as the total providers enrolled within this regional area is less than 5. This report includes sites that have a star rating and are in the following statuses: Enrolled Participant, Rating Only Enrolled Participant, Selected For Rating Only, and Selected Pending Full Enrollment.



# FIRST THINGS FIRST

**AGENDA ITEM:**

Technical Adjustment to FY16 Allotments/Awards

**BACKGROUND:**

According to the Guidance adopted by the Board of First Things First in its September 2010 meeting, staff has completed technical adjustments to funding plans for clerical errors and nomenclature adjustments to allotments and contract amounts approved by the CFO/COO as follows:

**Clerical Error Adjustments –**

- None to report at this time.

**Nomenclature Adjustments –**

- None to report at this time.

**Allotment/Award Adjustments –**

**Rollovers/No-Cost Extensions**

- The following Home Visitation and Service Coordination allotments were approved in the FY16 (and proposed FY17 and FY18) Funding Plans for both the Phoenix North and Phoenix South Regional Partnership Councils.

	<b>Home Visitation</b>	<b>Service Coordination</b>
Phoenix North	\$1,200,000	\$50,000
Phoenix South	\$2,800,000	\$50,000

In the Home Visitation allotments, \$100,000 in each region was to be used for a Home Visitation Centralized Intake RFGA which has since been identified to be more in line with a Service Coordination strategy rather than the Home Visitation strategy. Consequently, the Home Visitation strategy has been reduced by \$100,000 and the Service Coordination strategy has been increased by \$100,000 in both the Phoenix North and Phoenix South regions.

Adjusted FY16 (and proposed FY 17, and FY18) allotments:

	<b>Home Visitation</b>	<b>Service Coordination</b>
Phoenix North	\$1,100,000	\$150,000
Phoenix South	\$2,700,000	\$150,000

**RECOMMENDATION:**

The CEO recommends approval of technical adjustments to the FY16 allotments/awards as presented.



# FIRST THINGS FIRST

**AGENDA ITEM:**

Regional Needs and Assets Reports

**BACKGROUND:**

The purpose of the Regional Needs and Assets Reports is to identify assets, coordination opportunities, and unmet needs in early childhood development and health programs in each region. The report is intended as the primary vehicle for the collection and analysis of all data available at the regional level, and informs the strategic planning of each Regional Partnership Council.

The following Regional Partnership Councils have completed their 2014 Regional Needs and Assets reports following extensions from the Board that were granted in October 2014 and January 2015. Executive summaries of the reports are provided in the attached document:

Gila River Indian Community  
San Carlos Apache Tribe

**RECOMMENDATION:**

The CEO recommends approval of the Regional Needs and Assets Reports as presented.



FIRST THINGS FIRST

**Phoenix Area  
Regional Partnership Councils  
Regional Needs and Assets Reports  
Executive Summary**

**Gila River Indian Community**

## **Executive Summary**

### **The Gila River Indian Community Region Geography**

The Gila River Indian Community is located on 372,000 acres of land in south-central Arizona. The Community lies south of the cities of Phoenix, Tempe, and Chandler, and north of Casa Grande. Tribal membership includes the Akimel O’otham (Pima) and Pee Posh (Maricopa) tribes. The Community is divided into seven districts with the central government seat in Sacaton, Arizona. The boundaries of the First Things First Gila River Indian Community Region match those of the reservation boundaries.

### **Population**

In the 2010 US Census, the population of the region was 11,712. Of these, 1,530 were children under the age of six. About three out of every ten households in the region is home to one or more children under six. The majority (58%) of these children were not living with their parents but with some other relatives (such as grandparents or other family members). Many of those who were living with one or both parents also had a grandparent in the home. Multigenerational households are quite common in the Gila River Indian Community Region.

A minority of the residents of the region (14%) report speaking a Native Indian language at home. Several language-preservation projects are active, some of which are supported by First Things First.

### **Social and Economic Circumstances**

The median income for families living in the region (\$25,400) is less than half of that for all families in Arizona (\$59,600). More than half (53%) of the region’s residents—and nearly two-thirds of its young children (64%)—live in poverty. The unemployment rate in the region has decreased in the past years from 34 percent in 2009, to 26 percent in 2013 but continues to be substantially higher than the state rate of 8 percent.

According to American Community Survey data, 11 percent of the region’s children live with two parents who are both in the labor force (either employed or actively looking for work). An additional 39 percent live with a single parent who is in the labor force. Adding these two percentages together, 50 percent of the region’s children are likely without a stay-at-home parent, and in need of some kind of child care. Most of the remaining children (48%) are living with a single parent who is not in the labor force, who may also require child care to help them re-enter it.

The proportion of Gila River children under six who received SNAP benefits was 57 percent in 2012. About 6 percent received TANF benefits that year. In 2014, three-quarters (75%) of the children under five participated in the WIC program.

### **Educational Indicators**

Among adults (age 25 and older) living in the region, about one-third (34%) have a high school diploma or GED, but no college. A slightly greater proportion (36%) has neither a diploma nor GED. Four percent have a bachelor’s degree. Over the four years from 2009 to 2012, about half (51%) of the

mothers giving birth had less than a high school education. (This number would include young women who were still in high school, and might earn their diplomas after the child was born).

The Gila River Indian Community Region has several types of early-education programs: child care centers, home-based care, school-based preschools, Family and Child Education (FACE) programs, Head Start and Early Head Start. These programs provide center-based early care and education services to about two-thirds of the preschool-age children in the region. In contrast, about 20 percent of the children birth to three years old received center-based services. This highlights a need for additional child care services for the youngest children in the region.

### **Health**

Comprehensive health care services are available in the region through the tribally-operated Gila River Health Care facilities: Hu Hu Kam Memorial Hospital and Gila Crossing Clinic (now the Komatke Health Center). Health care services are also available to community members through mobile medical units that visit various locations throughout the seven districts on a regular basis. A major asset in the region is the coordinated care provided by the Women's Health Center and the Pediatrics Clinic.

In 2012, the most recent year for which data are available, there were 83 births to women who lived on the Gila River Indian Community. About 80 percent of the mothers started prenatal care during their first trimester, and an estimated 13 percent had fewer than five prenatal visits. Just under 10 percent of the births were preterm.

### **Family Support**

Child welfare services in the region are provided by the Gila River Indian Community Social Services Department. In order to better support families involved with the system, stakeholders in the Gila River Indian Community Region established the Children in Crisis Coalition, which focuses on best practices, coordination and communication, and training. Key informants identified the coordinated efforts of the Coalition as an important asset in the region.

Support for teen parents in the Community is available through the BabySmarts Program that targets students in the two local high schools but is also offered to young parents in the Community at large.

Key informants recognize that the Community offers a wide range of services and programs to families with young children.

### **Conclusion**

A strength of the Gila River Indian Community is the degree to which service providers and others form partnerships and work together collaboratively. The Gila River Indian Community First Things First Regional Partnership Council has been leading an effort around building a strong early childhood system in the region to ensure that young children and their families receive the necessary support to be ready for school.



FIRST THINGS FIRST

**Central East Area  
Regional Partnership Councils  
Needs and Assets Reports  
Executive Summary**

**San Carlos Apache Tribe**

## **Executive Summary**

### **The San Carlos Apache Tribe Region Geography**

The San Carlos Apache Indian Reservation is located in Southeastern Arizona and spanning 1,834,781 acres across Gila, Graham, and Pinal counties and is divided into four districts: Seven Mile Wash, Gilson Wash, Peridot and Bylas. The reservation serves as the boundaries for the First Things First San Carlos Apache Region.

### **Population**

The population of the region is about 10,000 people according to the 2010 US Census, with 1,435 being children under the age of six. Fewer than half (44%) of the young children live with one or both parents and most of the others live with their grandparents or other relatives. An estimated 37 percent of residents five years of age and older in the region speak a Native North American language (primarily Apache) at home.

### **Social and Economic Circumstances**

Just over half (54%) of the children under six live in poverty. Median family income on the reservation is 56 percent of the median income for all families in the state of Arizona. The unemployment rate in the region has decreased from 41 percent in 2010 to 30 percent in 2013. This rate, however, continues to be higher than the average for all of the reservations in the state combined (24%). An estimated 90 percent of the San Carlos Apache young children participate in the Nutrition Assistance Program (also known as SNAP). About 20 percent of young children receive assistance from the San Carlos Apache Nnee Bich'oo Nii, the region's Tribal Temporary Assistance for Needy Families (TANF) Program.

### **Educational Indicators**

An estimated 74 percent of the preschool-age children in the region were enrolled in the early childhood care and education programs in the region which include Apache Kid Child Care Center, San Carlos Child Readiness Program, San Carlos Head Start Program, and the school-based preschool at San Carlos Unified School District. Families, however, struggle to find child care for their youngest children, as Apache Kid Child Care is the one center with the capacity to serve children birth to three years old. Support and training for home-based providers in the region is available through the Family, Friend and Neighbor program. Students at San Carlos High School can enroll in the school's Early Childhood Education program, preparing them to become the next generation of educators for the region's young children. To help them continue their education, local professional development opportunities are available for early childhood education professionals at Gila Community College.

### **Health**

Health care is available through the San Carlos Hospital and Bylas Health Center. A new facility for the hospital will be available to serve families in the region in 2014 that will include a labor and delivery unit.

In 2012, the most recent year for which data are available, there were 287 births to women in the San Carlos Apache Region. Only half of those mothers started prenatal care during their first trimester, and about a quarter of them had fewer than five prenatal care visits. Almost ten percent of the newborns in that year had low birth weight. Twenty percent of births were to teenaged mothers and 17 percent of births were preterm. Less than a quarter of infants participating in the San Carlos WIC program were breastfed. Over half the children participating in WIC, between the ages 2.5 to 5 years, are overweight or obese. Over two-thirds of children in the region, birth to 5 years old, participating in the Basis Screening Survey (BSS) have experienced tooth decay.

Service coordination efforts are facilitated by the San Carlos Apache Early Childhood Development and Health Collaborative. The Collaborative brings together representatives from tribal, state and federal programs serving families in the region. Members meet every other month to exchange information about their programs, network and strengthen collaborative relationships among them.

### **Conclusion**

Families in the region value the opportunity to raise their children in a community where they can be taught about Apache culture, Apache heritage, and the Apache language.



# FIRST THINGS FIRST

**AGENDA ITEM:**

Statewide and Signature Strategies Report

**BACKGROUND:**

The Statewide and Signature Strategies Report provides updated financial information on FY 2015 expenditures processed as of March 19, 2015, and program performance information through FY 2015 Quarter 2 (December 31, 2014) for strategies funded through statewide program funds, and other signature strategies and programs developed or substantially supported by First Things First.

**RECOMMENDATION:**

The CEO recommends approval of this report as presented.

## Signature Strategies FY2015 Q2

Strategy	Funding Source	FY 2015 Allotted Amount	FY 2015 Awarded Amount	FY 2015 Expended Amount	FY 2015 Contracted Service #	FY 2015 Actual Service #	Comments
Quality First Coaching and Other Quality Supports	FTF State	\$809,750	\$809,750	\$407,900			Quality First is a comprehensive quality improvement and rating initiative that provides support, funding and education to qualified centers and homes to improve the quality of early care and education for children younger than five years. The Quality First model includes assessment, coaching, T.E.A.C.H., Child Care Health Consultation and financial incentives and other supports for quality improvement and assigns a quality rating. The data shown are for coaching, financial incentives, and other quality supports including DHS licensing fees, the Quality First Academy and specialized technical assistance. Data for Quality First Assessment, T.E.A.C.H. and Child Care Health Consultation are presented below in this report.
	FTF Regions	\$13,811,231	\$13,209,868	\$9,582,991	Total QF Programs: 1032 QF Centers: 744 QF Homes: 216 QF Rating Only: 72	Total QF Programs: 896 QF Centers: 670 QF Homes: 172 QF Rating Only: 54	
	Total	\$14,620,981	\$14,019,618	\$9,990,891			
Quality First Assessment	FTF State	\$5,039,245	\$5,039,245	\$2,272,897	Programs Projected for Assessment: 755	Completed Assessments: 226	Quality First Assessment is a regular and comprehensive process for program and classroom observation using valid and reliable assessment tools, as well as the Quality First Points Scale. Data from the assessment is used to determine current quality rating levels, and is used by participants to develop Quality Improvement Plans. Programs rated at 3 stars and higher receive assessment every two years. The difference between the projected number of assessments and completed assessments are due to the number of assessments still in progress.
Quality First Scholarships	FTF Regions	\$62,118,038	\$61,211,946	\$45,692,985	Scholarship slots for children 0-5 years: 7,940	Scholarship slots for children 0-5 years: 7,405.5	Quality First Scholarships help low-income families afford high quality early learning programs for their young children. Scholarships are made available to early care and education providers enrolled in Quality First to use for families with eligible children and may be used for full-time or half-day programming. These scholarships also support providers in maintaining a quality program. The grantee receives a deliverable-based payment for this strategy.
Scholarships TEACH	FTF State	\$1,994,960	\$1,894,298	\$859,508	Participating scholars: 641	Participating scholars: 760	T.E.A.C.H. ARIZONA is a comprehensive scholarship program that provides early care and education professionals with access to college coursework leading to a degree or certificate in early childhood education. T.E.A.C.H. provides financial support for books, tuition, travel stipends and time off from work to attend class and complete assignments, and a financial bonus upon completion of college coursework.
	FTF Regions	\$847,895	\$665,473	\$18,767	Participating scholars: 208	Participating scholars: 41	
	Total	\$2,842,855	\$2,559,771	\$878,275	Participating scholars: 849	Participating scholars: 765	
FTF Professional REWARD\$	FTF Regions	\$1,945,465	\$1,940,600	\$1,455,450	Incentive awards distributed: 1,437	Incentive awards distributed: 831	REWARD\$ offers financial awards to early childhood teachers based on educational achievement, wages earned and hours worked per week and requires a commitment from participants to remain in their current employment, with the desired outcome of retaining good teachers to promote continuity of teachers and caregivers working with young children.



## Signature Strategies FY2015 Q2

							The grantee receives a deliverable-based payment for this strategy.
Parent Kits - statewide	FTF State	\$1,600,000	\$1,600,000	\$1,356,337	Kits distributed: 65,000	Kits distributed: 36,820	Arizona Parent Kits are provided statewide to all families with newborns as they leave the birthing hospital or center. The kits include an Arizona Parents Guide, six DVDs on early childhood development and health topics and a new book for parents to read with their baby. The grantees receives a deliverable-based payment for this strategy.
Birth to Five Helpline	FTF State	\$100,000	\$100,000	\$64,304	Calls received: 2,500	Calls received: 1,012	The Birth to Five Helpline free service uses a toll-free number (1-877-705-KIDS) with experts to answer any family's questions or address concerns on early childhood development for infants, toddlers and preschoolers. Questions can also be submitted online at <a href="http://www.swhd.org/get-help/birth-to-five-helpline">www.swhd.org/get-help/birth-to-five-helpline</a> .
Child Care Health Consultation	FTF Regions	\$2,889,672	\$2,731,502	\$1,177,594	Non-QF Centers: 31 Non-QF Homes: 48 QF Centers: 736 QF Homes: 213	Non-QF Centers: 14 Non-QF Homes: 20 QF Centers: 725 QF Homes: 172  Tiers: Non-QF Tier 1: 13 Non-QF Tier 3: 21 QF Tier 1: 517 QF Tier 2: 72 QF Tier 3: 308	Child Care Health Consultants are nurses and child health experts who work with early care and education programs to provide teachers and staff with information and guidance to assure the health and safety of children in the program. This strategy provides onsite, email and phone consultation, staff training and referrals to community health resources. This strategy is delivered in a tier model: tier 1 is telephone technical assistance; tier 2 is on-site expert mode; and tier 3 is on-site comprehensive services.
Mental Health Consultation	FTF Regions	\$4,610,350	\$4,572,965	\$1,869,842	Centers: 218 Homes: 42	Centers: 170 Homes: 12	Early childhood mental health consultation (MHC) is an evidence-based strategy proven to support the social and emotional development of all children in early care and education settings. MHC supports teachers and caregivers to respond to children with behavioral challenges in the classroom.
HealthyTeethAZ Website	FTF State	\$75,000			N/A. Project reports and deliverables are received per terms of the contract.		Healthy Teeth AZ is a web based portal with a referral database of dental providers willing to provide low cost or free oral health services for young children. This strategy also includes outreach to dental providers to engage their participation as a referral source, and promotion to families and other caregivers about local affordable oral health services. FTF has not awarded this contract yet this year.

## Signature Strategies FY2015 Q2

Capacity Building	FTF State	\$300,000	\$299,952	\$205,288	N/A. Project reports and deliverables are received per terms of the contract.	The Capacity Building strategy uses the Assets Based Community Development (ABCD) model to focus on identification, deployment, and development of existing assets (knowledge, skills, capital resources, etc.) within each community and/or individual organization to access FTF grant awards and/or meet contractual requirements once an award is received.
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# FIRST THINGS FIRST

**AGENDA ITEM:**

Proposed FY16 Board Meeting dates and locations

**FY16 Board Meeting Dates and Locations:**

July 13, 2015 – Telephonic Meeting

August 25, 2015 – Phoenix (Early Childhood Summit)

October 5-6, 2015 – Phoenix

December 7-8, 2015 – La Paz/Mohave Region

January 19-20, 2016 – Phoenix

April 11-12, 2016 – Yavapai Region

June 13-14, 2016 – Phoenix

**RECOMMENDATION:**

CEO recommends approval of proposed meeting dates as presented.



# FIRST THINGS FIRST

## **AGENDA ITEM:** FY15 Budget Update

**BACKGROUND:** Attached is an update on collections of tobacco revenues and interest earnings. Also attached is a revised FY15 budget for FTF's tobacco fund.

### Revenues:

Tobacco and interest revenues are trending towards projections. At time of publications, state bookings were through February, two-thirds of the fiscal year.

For February, we saw a dramatic decline in tobacco revenues. The Department of Revenue (DOR) was contacted regarding this unusual drop, and FTF has been told by DOR that they are aware of the decline and believe a booking error was made and are attempting to find the problem. Staff will continue to work with DOR on the matter, and fully expects a future month's bookings to include a correction.

Interest revenue continues to track favorably to projections.

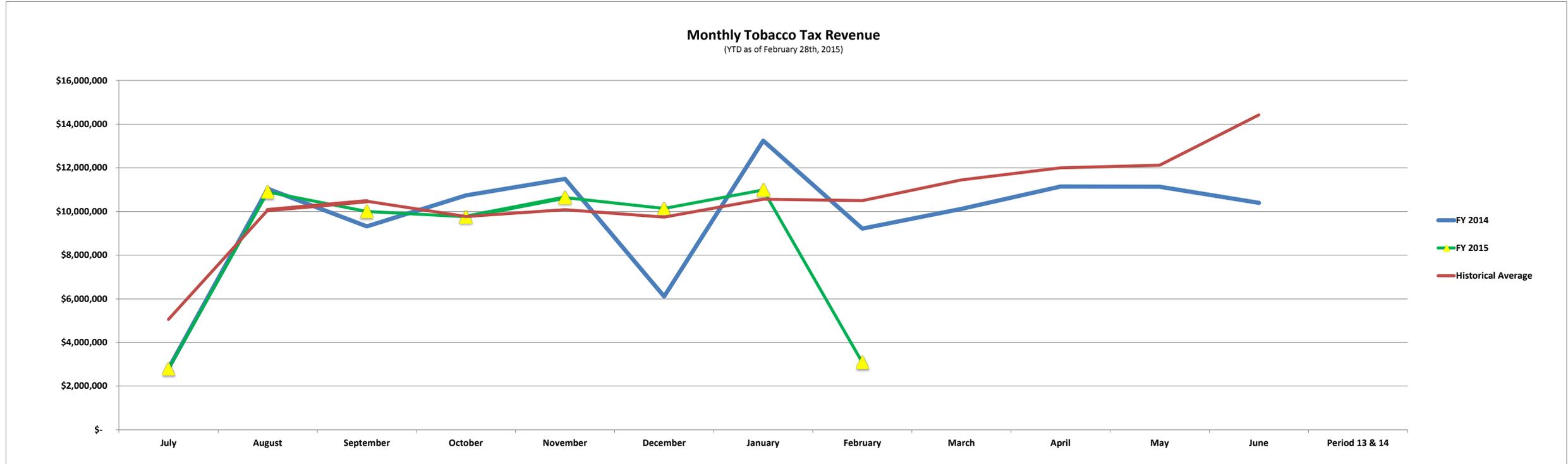
### Budget:

The bottom line budget for the organization remains unchanged.

What is reflected in the attached are the line item adjustments associated with a small shift between line two line items in the Administrative Account budget, and an update in the Program Budget to more accurately reflect where the state accounting system recognizes. This shift simply moves dollars from the "aid to other organization" where it was originally budgeted, and moves the budget to align with the line-items (overwhelmingly to Professional and Outside Services) to where the accounting system will actually recognize the expenditure; based on how state booking standards looks at who is being paid and for what.

**RECOMMENDATION:** The CEO recommends approval of FY15 Budget Update as submitted.

## FIRST THINGS FIRST - FY15



Tobacco Tax Revenue Collection	Historical Average	Historical Average FY10 Forward	FY 2015	FY 2014	FY 2013	FY 2012	FY 2011	FY 2010	FY 2009	FY 2008	FY 2007
July	\$ 5,050,178	\$ 3,027,000	\$ 2,789,010	\$ 2,808,105	\$ 2,800,664	\$ 3,851,571	\$ 3,073,465	\$ 2,601,198	\$ 13,072,609	\$ 12,193,815	\$ -
August	\$ 10,061,003	\$ 10,635,433	\$ 10,893,259	\$ 11,043,547	\$ 10,889,277	\$ 9,447,538	\$ 10,783,204	\$ 11,013,597	\$ 13,259,701	\$ 14,051,158	\$ -
September	\$ 10,465,738	\$ 10,795,651	\$ 9,998,971	\$ 9,313,534	\$ 11,222,789	\$ 12,563,346	\$ 10,929,997	\$ 9,948,588	\$ 13,692,552	\$ 16,055,097	\$ -
October	\$ 9,769,158	\$ 10,714,100	\$ 9,757,873	\$ 10,734,946	\$ 9,086,012	\$ 11,636,232	\$ 10,424,940	\$ 11,688,368	\$ 12,153,319	\$ 12,429,446	\$ -
November	\$ 10,079,497	\$ 10,794,877	\$ 10,639,452	\$ 11,497,936	\$ 11,696,889	\$ 8,677,824	\$ 10,687,793	\$ 11,413,943	\$ 13,071,452	\$ 13,590,137	\$ -
December	\$ 9,743,820	\$ 9,998,585	\$ 10,134,081	\$ 6,103,251	\$ 10,783,652	\$ 11,903,091	\$ 10,365,779	\$ 10,837,151	\$ 13,559,444	\$ 14,398,196	\$ -
January	\$ 10,560,118	\$ 11,125,288	\$ 10,982,718	\$ 13,246,628	\$ 9,370,625	\$ 9,609,307	\$ 12,480,361	\$ 10,919,518	\$ 14,579,373	\$ 14,275,133	\$ -
February	\$ 10,499,289	\$ 9,411,032	\$ <b>3,080,414</b>	\$ 9,211,966	\$ 9,416,091	\$ 9,918,526	\$ 8,567,799	\$ 9,940,779	\$ 8,474,104	\$ 11,643,437	\$ 16,821,613
March	\$ 11,446,939	\$ 10,372,951	\$	\$ 10,121,955	\$ 9,746,264	\$ 9,977,560	\$ 11,398,336	\$ 10,620,639	\$ 13,132,772	\$ 13,900,273	\$ 12,677,711
April	\$ 11,997,607	\$ 10,902,956	\$	\$ 11,141,304	\$ 8,294,556	\$ 11,187,846	\$ 11,860,199	\$ 12,030,877	\$ 12,334,970	\$ 13,923,595	\$ 15,207,513
May	\$ 12,120,450	\$ 11,456,115	\$	\$ 11,129,621	\$ 13,131,721	\$ 10,412,306	\$ 10,963,454	\$ 11,643,476	\$ 10,951,777	\$ 14,917,645	\$ 13,813,602
June	\$ 14,427,879	\$ 12,875,797	\$	\$ 10,398,410	\$ 11,826,802	\$ 11,770,074	\$ 10,772,806	\$ 19,610,894	\$ 21,692,058	\$ 13,427,181	\$ 15,924,807
Period 13 & 14	\$ 3,890,702	\$ 6,225,123	\$	\$ 7,870,531	\$ 7,502,698	\$ 7,359,073	\$ 8,393,311	\$ -	\$ -	\$ -	\$ -
	\$ <b>130,112,379</b>	\$ <b>128,334,908</b>	\$ <b>68,275,778</b>	\$ <b>124,621,734</b>	\$ <b>125,768,040</b>	\$ <b>128,314,293</b>	\$ <b>130,701,444</b>	\$ <b>132,269,028</b>	\$ <b>159,974,131</b>	\$ <b>164,805,113</b>	\$ <b>74,445,246</b>

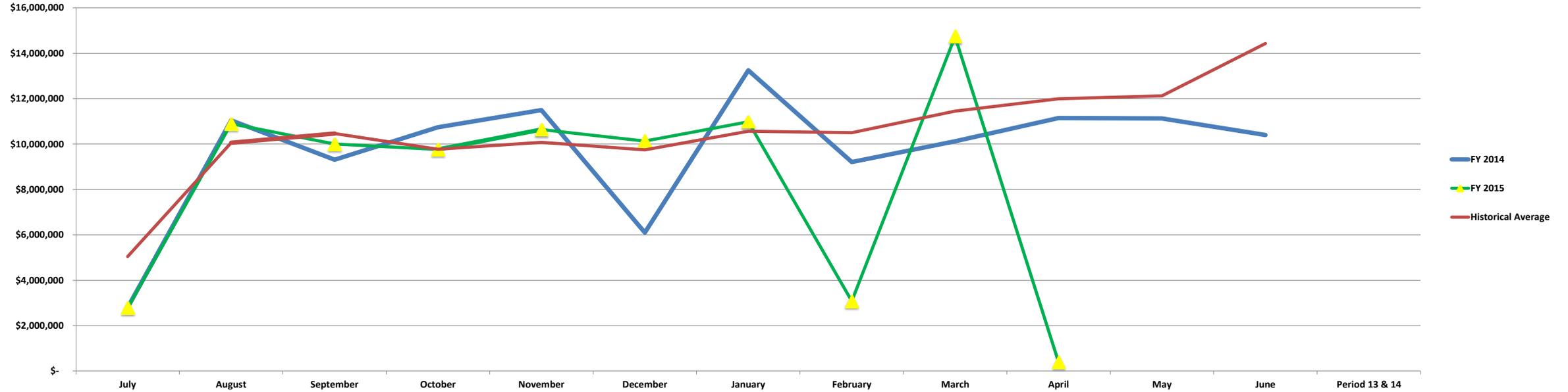
*Note: Total FY07 and FY08 Tobacco Tax Revenue collected shown is according to the dates funds cleared the state's accounting system. FY09 revenue in accordance to the state's accounting system was \$151,363,814. Accrual basis accounting was started in FY10. Starting in FY09 period 13, revenues were adjusted to reflect Arizona Department of Revenue numbers.*

Tobacco Tax Revenue Collection	FY 2015
Annual Collection Budget	\$ 122,200,000
YTD Collections	\$ 68,275,778
YTD Full Month as % of Budget	55.9%
FY-2014 Same % Compare	59.3%
FY-2013 Same % Compare	59.8%
FY-2012 Same % Compare	60.5%
FY-2011 Same % Compare	59.2%
4 Yr Avg of % Compare	58.8%
Collections Projection	\$ 116,069,595
Difference From Budget	\$ (6,130,405)

## FIRST THINGS FIRST - FY15

### Monthly Tobacco Tax Revenue per AFIS

(YTD as of April 10th, 2015)



Tobacco Tax Revenue Collection	Historical Average	Historical Average FY10 Forward	FY 2015	FY 2014	FY 2013	FY 2012	FY 2011	FY 2010	FY 2009	FY 2008	FY 2007
July	\$ 5,050,178	\$ 3,027,000	\$ 2,789,010	\$ 2,808,105	\$ 2,800,664	\$ 3,851,571	\$ 3,073,465	\$ 2,601,198	\$ 13,072,609	\$ 12,193,815	\$ -
August	\$ 10,061,003	\$ 10,635,433	\$ 10,893,259	\$ 11,043,547	\$ 10,889,277	\$ 9,447,538	\$ 10,783,204	\$ 11,013,597	\$ 13,259,701	\$ 14,051,158	\$ -
September	\$ 10,465,738	\$ 10,795,651	\$ 9,998,971	\$ 9,313,534	\$ 11,222,789	\$ 12,563,346	\$ 10,929,997	\$ 9,948,588	\$ 13,692,552	\$ 16,055,097	\$ -
October	\$ 9,769,158	\$ 10,714,100	\$ 9,757,873	\$ 10,734,946	\$ 9,086,012	\$ 11,636,232	\$ 10,424,940	\$ 11,688,368	\$ 12,153,319	\$ 12,429,446	\$ -
November	\$ 10,079,497	\$ 10,794,877	\$ 10,639,452	\$ 11,497,936	\$ 11,696,889	\$ 8,677,824	\$ 10,687,793	\$ 11,413,943	\$ 13,071,452	\$ 13,590,137	\$ -
December	\$ 9,743,820	\$ 9,998,585	\$ 10,134,081	\$ 6,103,251	\$ 10,783,652	\$ 11,903,091	\$ 10,365,779	\$ 10,837,151	\$ 13,559,444	\$ 14,398,196	\$ -
January	\$ 10,560,118	\$ 11,125,288	\$ 10,982,718	\$ 13,246,628	\$ 9,370,625	\$ 9,609,307	\$ 12,480,361	\$ 10,919,518	\$ 14,579,373	\$ 14,275,133	\$ -
February	\$ 10,499,289	\$ 9,411,032	\$ 3,080,414	\$ 9,211,966	\$ 9,416,091	\$ 9,918,526	\$ 8,567,799	\$ 9,940,779	\$ 8,474,104	\$ 11,643,437	\$ 16,821,613
March	\$ 11,446,939	\$ 10,372,951	\$ 14,735,999	\$ 10,121,955	\$ 9,746,264	\$ 9,977,560	\$ 11,398,336	\$ 10,620,639	\$ 13,132,772	\$ 13,900,273	\$ 12,677,711
April	\$ 11,997,607	\$ 10,902,956	\$ 397,440	\$ 11,141,304	\$ 8,294,556	\$ 11,187,846	\$ 11,860,199	\$ 12,030,877	\$ 12,334,970	\$ 13,923,595	\$ 15,207,513
May	\$ 12,120,450	\$ 11,456,115		\$ 11,129,621	\$ 13,131,721	\$ 10,412,306	\$ 10,963,454	\$ 11,643,476	\$ 10,951,777	\$ 14,917,645	\$ 13,813,602
June	\$ 14,427,879	\$ 12,875,797		\$ 10,398,410	\$ 11,826,802	\$ 11,770,074	\$ 10,772,806	\$ 19,610,894	\$ 21,692,058	\$ 13,427,181	\$ 15,924,807
Period 13 & 14	\$ 3,890,702	\$ 6,225,123		\$ 7,870,531	\$ 7,502,698	\$ 7,359,073	\$ 8,393,311	\$ -	\$ -	\$ -	\$ -
	\$ 130,112,379	\$ 128,334,908	\$ 83,409,217	\$ 124,621,734	\$ 125,768,040	\$ 128,314,293	\$ 130,701,444	\$ 132,269,028	\$ 159,974,131	\$ 164,805,113	\$ 74,445,246

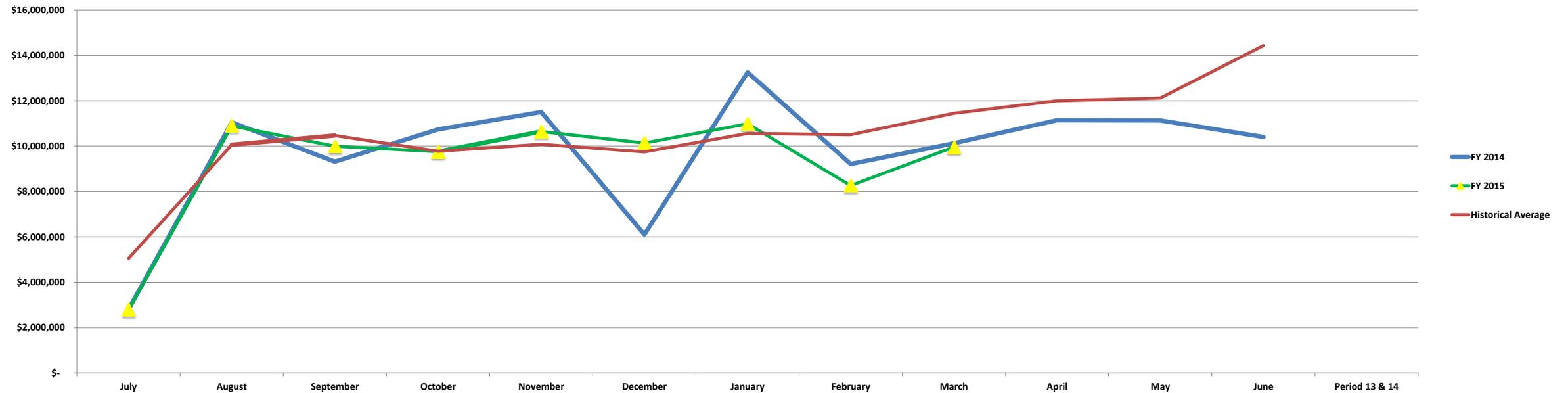
**Note:** Total FY07 and FY08 Tobacco Tax Revenue collected shown is according to the dates funds cleared the state's accounting system. FY09 revenue in accordance to the state's accounting system was \$151,363,814. Accrual basis accounting was started in FY10. Starting in FY09 period 13, revenues were adjusted to reflect Arizona Department of Revenue numbers.

Tobacco Tax Revenue Collection	FY 2015
Annual Collection Budget	\$ 122,200,000
YTD Collections	\$ 83,011,777
YTD Full Month as % of Budget	67.9%
FY-2014 Same % Compare	67.5%
FY-2013 Same % Compare	67.6%
FY-2012 Same % Compare	68.3%
FY-2011 Same % Compare	67.9%
4 Yr Avg of % Compare	66.8%
Collections Projection	\$ 124,269,298
Difference From Budget	\$ 2,069,298

## FIRST THINGS FIRST - FY15

### Tobacco Tax Revenue for Corrected Month Realized

(YTD as of April 10th, 2015)



Tobacco Tax Revenue Collection	Historical Average	Historical Average FY10 Forward	FY 2015	FY 2014	FY 2013	FY 2012	FY 2011	FY 2010	FY 2009	FY 2008	FY2007
July	\$ 5,050,178	\$ 3,027,000	\$ 2,789,010	\$ 2,808,105	\$ 2,800,664	\$ 3,851,571	\$ 3,073,465	\$ 2,601,198	\$ 13,072,609	\$ 12,193,815	\$ -
August	\$ 10,061,003	\$ 10,635,433	\$ 10,893,259	\$ 11,043,547	\$ 10,889,277	\$ 9,447,538	\$ 10,783,204	\$ 11,013,597	\$ 13,259,701	\$ 14,051,158	\$ -
September	\$ 10,465,738	\$ 10,795,651	\$ 9,998,971	\$ 9,313,534	\$ 11,222,789	\$ 12,563,346	\$ 10,929,997	\$ 9,948,588	\$ 13,692,552	\$ 16,055,097	\$ -
October	\$ 9,769,158	\$ 10,714,100	\$ 9,757,873	\$ 10,734,946	\$ 9,086,012	\$ 11,636,232	\$ 10,424,940	\$ 11,688,368	\$ 12,153,319	\$ 12,429,446	\$ -
November	\$ 10,079,497	\$ 10,794,877	\$ 10,639,452	\$ 11,497,936	\$ 11,696,889	\$ 8,677,824	\$ 10,687,793	\$ 11,413,943	\$ 13,071,452	\$ 13,590,137	\$ -
December	\$ 9,743,820	\$ 9,998,585	\$ 10,134,081	\$ 6,103,251	\$ 10,783,652	\$ 11,903,091	\$ 10,365,779	\$ 10,837,151	\$ 13,559,444	\$ 14,398,196	\$ -
January	\$ 10,560,118	\$ 11,125,288	\$ 10,982,718	\$ 13,246,628	\$ 9,370,625	\$ 9,609,307	\$ 12,480,361	\$ 10,919,518	\$ 14,579,373	\$ 14,275,133	\$ -
February	\$ 10,499,289	\$ 9,411,032	\$ <b>8,258,308</b>	\$ 9,211,966	\$ 9,416,091	\$ 9,918,526	\$ 8,567,799	\$ 9,940,779	\$ 8,474,104	\$ 11,643,437	\$ 16,821,613
March	\$ 11,446,939	\$ 10,372,951	\$ <b>9,955,546</b>	\$ 10,121,955	\$ 9,746,264	\$ 9,977,560	\$ 11,398,336	\$ 10,620,639	\$ 13,132,772	\$ 13,900,273	\$ 12,677,711
April	\$ 11,997,607	\$ 10,902,956	\$ -	\$ 11,141,304	\$ 8,294,556	\$ 11,187,846	\$ 11,860,199	\$ 12,030,877	\$ 12,334,970	\$ 13,923,595	\$ 15,207,513
May	\$ 12,120,450	\$ 11,456,115	\$ -	\$ 11,129,621	\$ 13,131,721	\$ 10,412,306	\$ 10,963,454	\$ 11,643,476	\$ 10,951,777	\$ 14,917,645	\$ 13,813,602
June	\$ 14,427,879	\$ 12,875,797	\$ -	\$ 10,398,410	\$ 11,826,802	\$ 11,770,074	\$ 10,772,806	\$ 19,610,894	\$ 21,692,058	\$ 13,427,181	\$ 15,924,807
Period 13 & 14	\$ 3,890,702	\$ 6,225,123	\$ -	\$ 7,870,531	\$ 7,502,698	\$ 7,359,073	\$ 8,393,311	\$ -	\$ -	\$ -	\$ -
	<b>\$ 130,112,379</b>	<b>\$ 128,334,908</b>	<b>\$ 83,409,217</b>	<b>\$ 124,621,734</b>	<b>\$ 125,768,040</b>	<b>\$ 128,314,293</b>	<b>\$ 130,701,444</b>	<b>\$ 132,269,028</b>	<b>\$ 159,974,131</b>	<b>\$ 164,805,113</b>	<b>\$ 74,445,246</b>

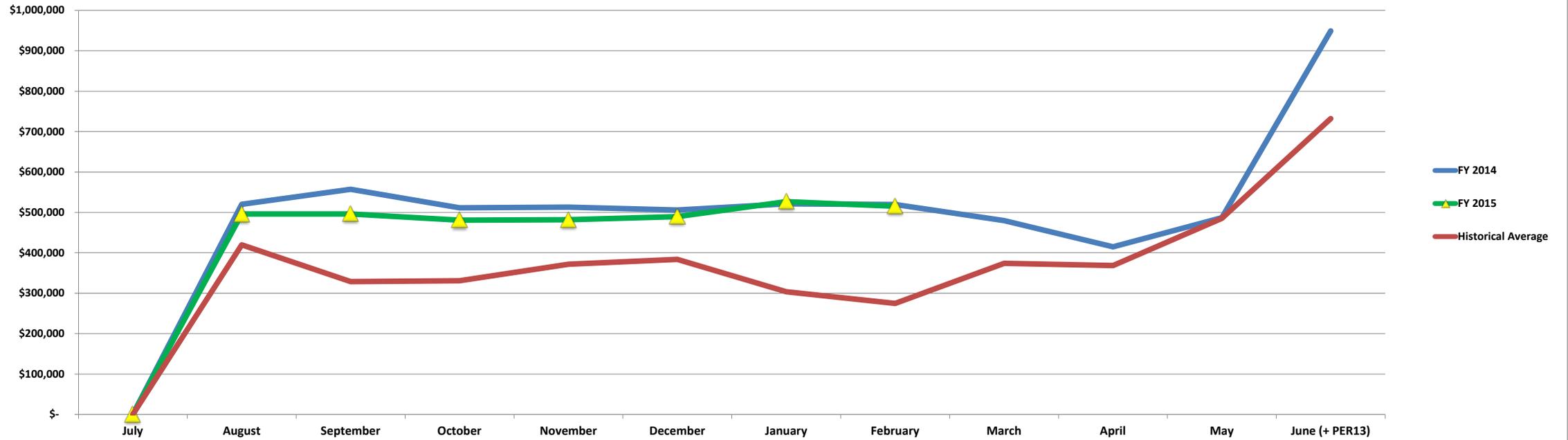
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Tobacco Tax Revenue Collection	FY 2015
Annual Collection Budget	\$ 122,200,000
YTD Collections	\$ 83,409,217
YTD Full Month as % of Budget	68.3%
FY-2014 Same % Compare	67.5%
FY-2013 Same % Compare	67.6%
FY-2012 Same % Compare	68.3%
FY-2011 Same % Compare	67.9%
4 Yr Avg of % Compare	66.8%
Collections Projection	\$ 124,864,269
Difference From Budget	\$ 2,664,269

## FIRST THINGS FIRST - FY15

### Monthly Tobacco Tax Interest Income Revenue

(YTD as of February 28th, 2015)



Tobacco Interest Revenue Collection	Historical Average	Historical Average FY10 Forward	FY 2015	FY 2014	FY 2013	FY 2012	FY 2011	FY 2010	FY 2009	FY 2008	FY2007
July	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
August	\$ 419,902	\$ 558,511	\$ 495,965	\$ 520,247	\$ 523,159	\$ 215,461	\$ 271,833	\$ 1,223,591	\$ 502,912	\$ 202,360	\$ -
September	\$ 328,647	\$ 353,842	\$ 496,077	\$ 557,146	\$ 580,997	\$ 294,106	\$ 282,970	\$ 257,294	\$ 644,892	\$ 240,268	\$ -
October	\$ 331,067	\$ 325,339	\$ 480,808	\$ 511,671	\$ 479,332	\$ 328,827	\$ 259,133	\$ 234,062	\$ 626,736	\$ 389,377	\$ -
November	\$ 371,790	\$ 397,050	\$ 481,776	\$ 513,071	\$ 618,082	\$ 339,092	\$ 287,512	\$ 343,513	\$ 592,399	\$ 421,934	\$ -
December	\$ 384,039	\$ 363,379	\$ 489,785	\$ 505,810	\$ 572,924	\$ 338,580	\$ 239,389	\$ 302,624	\$ 636,611	\$ 598,144	\$ -
January	\$ 303,542	\$ 356,110	\$ 526,852	\$ 521,047	\$ 571,916	\$ 334,904	\$ 264,671	\$ 252,949	\$ 193,422	\$ 506,930	\$ -
February	\$ 274,711	\$ 340,496	\$ 515,525	\$ 519,813	\$ 580,521	\$ 308,587	\$ 224,468	\$ 248,407	\$ 144,280	\$ 416,711	\$ -
March	\$ 373,834	\$ 328,653	\$ 479,801	\$ 442,551	\$ 409,883	\$ 228,525	\$ 233,651	\$ 550,854	\$ 670,193	\$ 81,181	\$ -
April	\$ 368,522	\$ 392,757	\$ 415,124	\$ 526,434	\$ 489,936	\$ 270,846	\$ 283,812	\$ 321,359	\$ 644,756	\$ 42,514	\$ -
May	\$ 485,240	\$ 395,653	\$ 486,809	\$ 553,899	\$ 496,631	\$ 230,519	\$ 301,562	\$ 851,027	\$ 889,538	\$ 73,504	\$ -
June (+ PER13)	\$ 732,388	\$ 851,628	\$ 949,349	\$ 1,214,262	\$ 1,058,030	\$ 491,970	\$ 642,251	\$ 270,413	\$ 1,162,859	\$ 286,932	\$ -
	\$ 4,373,682	\$ 4,663,417	\$ 3,486,787	\$ 5,979,888	\$ 6,664,077	\$ 4,614,037	\$ 3,051,836	\$ 4,323,717	\$ 5,334,904	\$ 6,143,070	\$ 484,131

**Note:** August '09 FY10 Interest Income spike is related to an accounting adjustment associated with FY09 and made by the Treasurer's office. Total FY10 Tobacco Tax Interest collected shown is according to the dates funds cleared the state's accounting system. Total FY10 Tobacco Tax Interest collected on an accrual basis comes to \$4,238,717.

Tobacco Interest Revenue Collection	FY 2015
Annual Interest Budget	\$ 6,000,000
YTD Interest	\$ 3,486,787
YTD Full Month as % of Budget	58.1%
FY-2014 Same % Compare	61.0%
FY-2013 Same % Compare	58.9%
FY-2012 Same % Compare	46.8%
FY-2011 Same % Compare	60.0%
4 Yr Avg of % Compare	56.9%
Interest Projection	\$ 6,123,168
Difference From Budget	\$ 123,168

**FIRST THINGS FIRST**  
**FY15 - Tobacco All Funds Report**  
(YTD as of February 28th, 2015)

	Agency					Admin					Programs				
	FY15 Budget (rv2)	Adj	FY15 Budget (rv3)	YTD	Difference	FY15 Budget (rv2)	Adj	FY15 Budget (rv3)	YTD	Difference	FY15 Budget (rv2)	Adj	FY15 Budget (rv3)	YTD	Difference
<b>Revenue</b>															
<b>Balance Forward</b>															
Organizational Fund Balance	\$ 170,188,563	\$ -	\$ 170,188,563	\$ 170,188,563		\$ 68,067,568	\$ -	\$ 68,067,568	\$ 68,067,568		\$ 102,120,995	\$ -	\$ 102,120,995	\$ 102,120,995	
Fund Balance Allocated	17,069,700	-	17,069,700	17,069,700		2,061,600	-	2,061,600	2,061,600		15,008,100	-	15,008,100	15,008,100	
Regional Programs Carry Forward	78,953,495	-	78,953,495	78,953,495		-	-	-	-		78,953,495	-	78,953,495	78,953,495	
<b>Previous Year's Revenue (FY14)</b>															
Allocated	128,200,000	-	128,200,000	128,200,000		12,820,000	-	12,820,000	12,820,000		115,380,000	-	115,380,000	115,380,000	
Unallocated	2,401,622	-	2,401,622	2,401,622		226,382	-	226,382	226,382		2,175,240	-	2,175,240	2,175,240	
<b>Total Means of Financing</b>	<b>396,813,379</b>	<b>-</b>	<b>396,813,379</b>	<b>396,813,379</b>		<b>83,175,550</b>	<b>-</b>	<b>83,175,550</b>	<b>83,175,550</b>		<b>313,637,829</b>	<b>-</b>	<b>313,637,829</b>	<b>313,637,829</b>	
<b>Annual Expenditures</b>															
Personal Services	11,190,375	(15,000)	11,175,375	5,726,768	5,448,607	8,307,784	(15,000)	8,292,784	4,537,274	3,755,510	2,882,591	0	2,882,591	1,189,494	1,693,097
ERE	4,263,500	15,000	4,278,500	2,248,868	2,029,632	3,112,468	15,000	3,127,468	1,790,999	1,336,469	1,151,032	(0)	1,151,032	457,868	693,164
Travel In-State	486,978	-	486,978	197,808	289,170	394,132	-	394,132	172,082	222,050	92,846	-	92,846	25,725	67,121
Travel Out-of-State	81,157	-	81,157	24,931	56,226	69,907	-	69,907	16,775	53,132	11,250	-	11,250	8,156	3,094
Professional & Outside Services	3,231,493	4,997,610	8,229,103	9,174,698	(945,595)	822,588	-	822,588	191,748	630,840	2,408,905	4,997,610	7,406,515	8,982,949	(1,576,434)
Other Operating Expenditures	5,209,772	396,759	5,606,531	3,037,983	2,568,548	1,686,456	-	1,686,456	988,204	698,252	3,523,316	396,759	3,920,075	2,049,780	1,870,296
Internal Printing	148,047	-	148,047	45,626	102,421	88,559	-	88,559	40,811	47,748	59,488	-	59,488	4,815	54,673
External Printing	162,439	47,058	209,497	88,942	120,555	53,215	-	53,215	14,444	38,771	109,224	47,058	156,282	74,498	81,784
Aid to Organizations	140,418,077	(5,441,427)	134,976,650	90,428,317	44,548,333	-	-	-	241	(241)	140,418,077	(5,441,427)	134,976,650	90,428,075	44,548,575
Equipment	273,491	-	273,491	170,924	102,567	196,491	-	196,491	150,537	45,954	77,000	-	77,000	20,388	56,612
Transfers	150,000	-	150,000	150,754	(754)	150,000	-	150,000	150,754	(754)	-	-	-	-	-
<b>Total Expenditures</b>	<b>165,615,329</b>	<b>(0)</b>	<b>165,615,329</b>	<b>111,295,619</b>	<b>54,319,710</b>	<b>14,881,600</b>	<b>-</b>	<b>14,881,600</b>	<b>8,053,871</b>	<b>6,827,729</b>	<b>150,733,729</b>	<b>(0)</b>	<b>150,733,729</b>	<b>103,241,748</b>	<b>47,491,981</b>
<b>Ending Balance</b>	<b>231,198,050</b>	<b>0</b>	<b>231,198,050</b>	<b>285,517,760</b>		<b>68,293,950</b>	<b>-</b>	<b>68,293,950</b>	<b>75,121,679</b>		<b>162,904,100</b>	<b>0</b>	<b>162,904,100</b>	<b>\$ 210,396,081</b>	
Revenue (Tobacco + Interest)	128,200,000	-	128,200,000	71,762,565		12,820,000	-	12,820,000	7,176,257		115,380,000	-	115,380,000	64,586,308	
<b>True Ending Fund Balance</b>	<b>\$ 359,398,050</b>	<b>\$ 0</b>	<b>\$ 359,398,050</b>	<b>\$ 357,280,325</b>		<b>\$ 81,113,950</b>	<b>\$ -</b>	<b>\$ 81,113,950</b>	<b>\$ 82,297,936</b>		<b>\$ 278,284,100</b>	<b>\$ 0</b>	<b>\$ 278,284,100</b>	<b>274,982,389</b>	

	Statewide Programs					Regional Programs				
	FY15 Budget (rv2)	Adj	FY15 Budget (rv3)	YTD	Difference	FY15 Budget (rv2)	Adj	FY15 Budget (rv3)	YTD	Difference
<b>Revenue</b>										
<b>Balance Forward</b>										
Organizational Fund Balance	\$ 1,500,810	\$ -	\$ 1,500,810	\$ 1,500,810		\$ 13,507,290	\$ -	\$ 13,507,290	\$ 13,507,290	
Fund Balance Allocated						78,953,495	-	78,953,495	78,953,495	
Regional Programs Carry Forward										
<b>Previous Year's Revenue (FY14)</b>										
Allocated	11,538,000	-	11,538,000	11,538,000		103,842,000	-	103,842,000	103,842,000	
Unallocated										
<b>Total Means of Financing</b>	<b>13,038,810</b>	<b>-</b>	<b>13,038,810</b>	<b>13,038,810</b>	<b>-</b>	<b>196,302,785</b>	<b>-</b>	<b>196,302,785</b>	<b>196,302,785</b>	<b>-</b>
<b>Annual Expenditures</b>										
Personal Services	553,802	0	553,802	259,010	294,792	2,328,789	-	2,328,789	930,485	1,398,304
ERE	210,254	-	210,254	102,078	108,176	940,778	(0)	940,778	355,791	584,987
Travel In-State	5,000	-	5,000	1,592	3,408	87,846	-	87,846	24,134	63,712
Travel Out-of-State	3,750	-	3,750	2,089	1,661	7,500	-	7,500	6,067	1,433
Professional & Outside Services	433,695	488,361	922,056	932,987	(10,931)	1,975,210	4,509,249	6,484,459	8,049,962	(1,565,503)
Other Operating Expenditures	1,727,735	220,451	1,948,186	1,287,832	660,354	1,795,581	176,308	1,971,889	761,948	1,209,941
Internal Printing	700	-	700	526	174	58,788	-	58,788	4,289	54,499
External Printing	25	12,480	12,505	12,191	314	109,199	34,578	143,777	62,307	81,470
Aid to Organizations	9,183,294	(721,292)	8,462,002	3,713,515	4,748,487	131,234,783	(4,720,135)	126,514,648	86,714,561	39,800,087
Equipment	9,500	-	9,500	1,937	7,563	67,500	-	67,500	18,451	49,049
Transfers	-	-	-	-	-	-	-	-	-	-
<b>Sub-Total</b>	<b>12,127,755</b>	<b>0</b>	<b>12,127,755</b>	<b>6,313,756</b>	<b>5,813,999</b>	<b>138,605,974</b>	<b>(0)</b>	<b>138,605,974</b>	<b>96,927,993</b>	<b>41,677,981</b>
<b>Ending Balance</b>	<b>\$ 911,055</b>		<b>\$ 911,055</b>	<b>\$ 6,725,054</b>		<b>\$ 57,696,811</b>	<b>\$</b>	<b>\$ 57,696,811</b>	<b>\$ 99,374,792</b>	